SOLICITATION OPEN FEDERAL

120-Day Tanker Time Charter

Department of Defense › Department of the Navy › Mschq Norfolk

Solicitation N3220527R6020

Scan for the live page

RFP DETECTOR SCORE

High data confidence

Strong · 71 / 100

B
71

Strong (B, 71/100): typical award ~$5.4M, new this week; but thin documentation.

+11.4 Value | +9.0 Freshness | +6.3 Issuer & market | −4.2 Clarity & completeness

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$5.4M Estimated: median award, FY24–FY26	None Full and open competition	483111 Deep Sea Freight Transportation	V124 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
GR	Nov 25, 2026	Dec 3, 2026, 11:00 AM EST 6 days left	Official federal notice Updated Nov 25, 2026

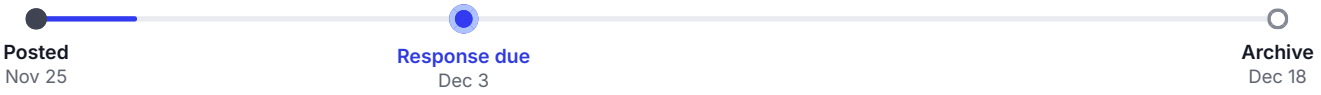
Our summary

Department of the Navy (Mschq Norfolk), part of the Department of Defense, posted a request for proposals titled “120-Day Tanker Time Charter” under solicitation number N3220527R6020. It was first posted on Nov 25, 2026 and has been updated once since. Responses are due Dec 3, 2026, 11:00 AM EST. It is classified under NAICS 483111 (Deep Sea Freight Transportation) and product/service code V124. No set-aside is listed. The place of performance is Greece. The listed point of contact is Matthew Price.

Summary by RFP Detector.

Timeline

Blue line: today (Nov 27)



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

Factor		◀ lowers the score · raises the score ▶	Points	Range
Value	ESTIMATED		+11.4	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $5.4M: the median of 236 Navy contracts over $25K awarded in NAICS 483111, FY24–FY26.				
Competition & access	MEASURED		+1.0	−18.0 / +18.0 w 20 · conf 100%
Full and open competition. The largest recipient took 15% of these dollars in FY24–FY26.				
Issuer & market	MEASURED		+6.3	−23.4 / +12.6 w 20 · conf 100%
Navy obligated $4.8B on NAICS 483111 across 239 contracts in FY24–FY26. 104 other notices from this office in the past 12 months.				
Time & stage	MEASURED		−2.7	−14.9 / +12.2 w 15 · conf 100%
Solicitation, bids due: 6 days to respond (due Dec 3, 2026, 11:00 AM EST). Tight.				
Clarity & completeness	ESTIMATED		−4.2	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, 2 named contacts with email and phone, 8-word description.				
Freshness	MEASURED		+9.0	−9.0 / +9.0 w 10 · conf 100%
Posted yesterday.				

Starts at 50 · contributions sum to **70.8**

Score **71** **(B)**

Score trend

Recorded whenever the score changes, last 30 days



Nov 26: 72 Nov 27: 71

Evaluated Nov 27, 2026, 3:19 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

03 Market intelligence

Federal contract awards for Department of the Navy, NAICS 483111. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

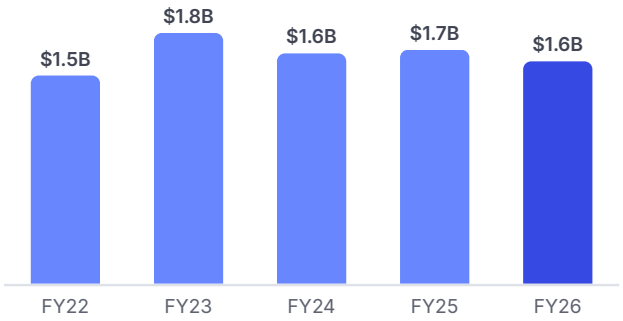
CONTRACTS AWARDED
239
New awards, FY24–FY26

TOTAL OBLIGATED
$4.8B
Obligated FY24–FY26

MEDIAN AWARD OVER $25K
$5.4M
236 awards above $25K

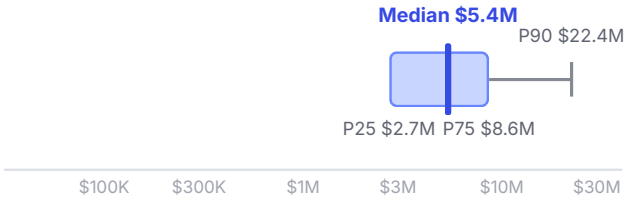
Obligations by fiscal year

Department of the Navy, NAICS 483111



Award size

Navy NAICS 483111 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Crowley Government Services, Inc.	$742M	15%
2	Patriot Contract Services, LLC	$677M	14%
3	Ocean Ships, Inc.	$499M	10%
4	U.S. Marine Management, LLC	$435M	9%
5	Schuyler Line Navigation Company LLC	$339M	7%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value +11.4
Typical award ~$5.4M

Competition & access +1.0
Full and open

Issuer & market +6.3
Active buyer ($4.8B FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 13, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Full and open competition: any responsible business may respond.

NAICS

483111 Deep Sea Freight Transportation

PRODUCT / SERVICE CODE

V124

Place & submission

PLACE OF PERFORMANCE

GR

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Matthew Price · primary
matthew.r.price40.civ@us.navy.mil
5642303782

ERIC HATCHER · secondary
eric.n.hatcher2.civ@us.navy.mil
5642303114

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Dec 3, 2026, 11:00 AM EST
- [ ] Check you meet the set-aside / eligibility requirement
  Full and open competition
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in GR?
- [ ] Does your pricing fit the typical award range ($2.7M–$8.6M)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- A | 89 **US Air Force Prepositioning Vessel**
  Department of the Navy · Due Dec 29
- B | 70 **Fuels Management Services at Malmstrom Air Force Base, MT and FE Warren Air Force Bas, WY**
  Defense Logistics Agency · Due Dec 9
- B | 69 **Repair of Radome for MH-65E**
  US Coast Guard · Due Jan 12
- B | 65 **Tire Gripper**
  Department of the Air Force · No due date
- B | 65 **MH-60R/S Planned Maintenance Interval (PMI) in Rota, Spain**
  Department of the Navy · Due Dec 14

More from Mschq Norfolk

- C | 63 **25-Day Dry Cargo Time Charter Mission**
  Department of the Navy · Due Nov 30
- D | 39 **Underwater Inspection in Lieu of Dry-docking (UWILD) and Hull Cleaning of the USNS SACAGAWEA**
  Department of the Navy · Due Nov 30
- F | 31 **USNS LUCY STONE UPS Battery Material**
  Department of the Navy · Due Nov 30
- D | 35 **USNS YUMA Sea Chests & Sea Valves**
  Department of the Navy · Due Dec 1

Data and as-of times

Notice data	Official federal notice, first seen Nov 26, 2026, updated Nov 25, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 13, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 27, 2026, 3:19 AM EST
Report	ID 7879d54b62cd1faa8fde · generated Nov 27, 2026, 12:11 PM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

DISCLAIMER

RFP Detector is an independent service and is not affiliated with any government agency or with the organisation that issued this RFP. This report is generated automatically from publicly available information. The RFP Detector Score, estimates and market statistics are informational and may be incomplete or out of date; they are not legal, financial or bidding advice and do not predict any award. Always rely on the official solicitation and its documents, and confirm every date and requirement with the issuer before responding.