SPECIAL NOTICE | CLOSED | FEDERAL

2026-2027: 550 Tons of Winter Road Salt

Scan for the live page

Department of Transportation › Great Lakes St Lawrence Seaway Development Corporation › 6923g5 Great Lakes St Lawrence Swy Dev. Corp.

Solicitation `6923G527BULKSALT`

Closed on Nov 17, 2026 · similar open RFPs on page 5



RFP DETECTOR SCORE

Medium data confidence

Score at publication: 47 (D)

Frozen when the RFP closed; closed RFPs never show a live score

Limited (D, 47/100): posted today; but small typical award (~$50K).

+9.0 Freshness | −6.9 Value | −5.1 Time & stage | −3.1 Competition & access

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

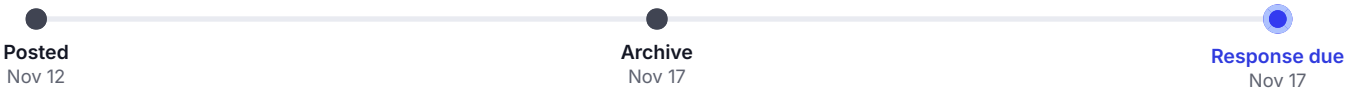
ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$50K Estimated: median award, FY24–FY26	None Full and open competition	325998 All Other Miscellaneous Chemical Product and Preparation Manufacturing	Not stated
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Massena, New York	Nov 12, 2026	Nov 17, 2026, 12:00 PM EST Closed	Official federal notice Updated Nov 12, 2026

Our summary

Great Lakes St Lawrence Seaway Development Corporation (6923g5 Great Lakes St Lawrence Swy Dev. Corp.), part of the Department of Transportation, posted a special notice titled “2026-2027: 550 Tons of Winter Road Salt” under solicitation number 6923G527BULKSALT. It was posted on Nov 12, 2026. Responses are due Nov 17, 2026, 12:00 PM EST. It is classified under NAICS 325998 (All Other Miscellaneous Chemical Product and Preparation Manufacturing). No set-aside is listed. The place of performance is Massena, New York. The listed point of contact is Chora Snyder.

Summary by RFP Detector.

Timeline



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

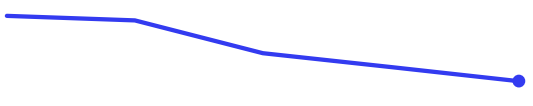
Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−6.9	−18.0 / +18.0 w 20 · conf 50%
No value published. Typical award is about $50K: the median of 1,981 federal contracts over $25K awarded in NAICS 325998, FY24–FY26.				
Competition & access	ESTIMATED		−3.1	−18.0 / +18.0 w 20 · conf 78%
Full and open competition. The largest recipient took 61% of these dollars in FY24–FY26, so expect a strong incumbent.				
Issuer & market	ESTIMATED		+1.8	−23.4 / +12.6 w 20 · conf 45%
Across all agencies, NAICS 325998 saw 13,045 contracts worth $1.5B in FY24–FY26. No agency-specific history found. 1 other notice from this office in the past 12 months.				
Time & stage	MEASURED		−5.1	−14.9 / +12.2 w 15 · conf 100%
Special notice: 5 days to respond (due Nov 17, 2026, 12:00 PM EST). Tight.				
Clarity & completeness	ESTIMATED		+1.2	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, named contact with email and phone, 276-word description.				
Freshness	MEASURED		+9.0	−9.0 / +9.0 w 10 · conf 100%
Posted today.				

Starts at 50 · contributions sum to **46.9**

Score at publication **47** **(D)**

Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 49 Nov 17: 35

Evaluated Nov 12, 2026, 12:00 PM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (71/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

03 Market intelligence

Federal contract awards for all agencies, NAICS 325998 (no agency-specific history found). Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

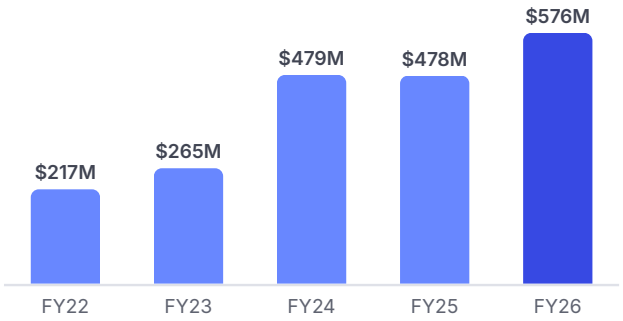
CONTRACTS AWARDED
13,045
New awards, FY24–FY26

TOTAL OBLIGATED
$1.5B
Obligated FY24–FY26

MEDIAN AWARD OVER $25K
$50K
1,981 awards above $25K

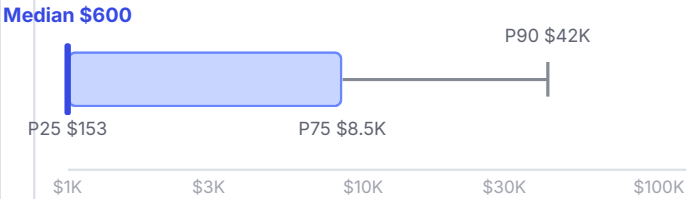
Obligations by fiscal year

all agencies, NAICS 325998



Award size

All agencies NAICS 325998 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Perimeter Solutions LP	$939M	61%
2	Alloy Surfaces Co Inc	$84.7M	6%
3	Armtec Countermeasures Co	$70M	5%
4	Kilgore Flares Company LLC	$57.8M	4%
5	Drew Marine USA Inc	$38.4M	3%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value −6.9
Small typical award (~$50K)

Competition & access −3.1
Full and open (strong incumbent)

Issuer & market +1.8
Active market ($1.5B FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026. No agency-specific bucket had at least 20 awards, so all agencies are shown.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Full and open competition: any responsible business may respond.

NAICS

325998 All Other Miscellaneous Chemical Product and Preparation Manufacturing

Place & submission

PLACE OF PERFORMANCE

Massena, New York

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Chora Snyder · primary
chora.snyder@dot.gov
3157643206

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

This RFP is closed

Responses are no longer accepted, so the response checklist is omitted. The facts above stay available for reference and for similar bids; see similar open RFPs and more from this issuer on page 5.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- B | 71 **SPN-50 FY27 EDM Contract**
  Department of the Navy · Due Nov 30
- C | 63 **TopSil Wafers**
  Department of Energy · Due Dec 7
- C | 62 **FMS Kuwait Repair of NSN: 5865-LL-F02-N025 | NOM: BEAM FORMING NETWORK | PN: 8532222-1 | ...**
  Department of the Navy · Due Dec 3
- C | 61 **Supply Blanket Purchase Agreement (Hardware)**
  Department of the Army · Due Jan 16
- C | 58 **UAS Drone Blue Cleared or Select lists compliant BPA**
  Department of the Army · Due Jul 31

More from 6923g5 Great Lakes St Lawrence Swy Dev. Corp.

- B | 70 **2026-2027 Winter Shotcrete Repair at Eisenhower Lock**
  Great Lakes St Lawrence Seaway Development Corporation · Closed

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Nov 12, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 12, 2026, 12:00 PM EST (score at publication, frozen)
Report	ID 6306fbb1274b08bae457 · generated Nov 19, 2026, 1:59 AM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

DISCLAIMER

RFP Detector is an independent service and is not affiliated with any government agency or with the organisation that issued this RFP. This report is generated automatically from publicly available information. The RFP Detector Score, estimates and market statistics are informational and may be incomplete or out of date; they are not legal, financial or bidding advice and do not predict any award. Always rely on the official solicitation and its documents, and confirm every date and requirement with the issuer before responding.