SOURCES SOUGHT | OPEN | FEDERAL

60-Day US West Coast Jones Act Tanker Time Charter

Department of Defense › Department of the Navy › Mschq Norfolk

Solicitation N32205-SS-N351-27-023

Scan for the live page

RFP DETECTOR SCORE

C
64

Fair · 64 / 100

High data confidence

Fair (C, 64/100): typical award ~$5.4M, new this week; but only 2 days left.

+11.4 Value | −8.9 Time & stage | +7.4 Freshness | +6.3 Issuer & market

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE **~$5.4M** Estimated: median award, FY24–FY26	SET-ASIDE **None** Full and open competition	NAICS **483111** Deep Sea Freight Transportation	PSC **V124** Product / service code
PLACE OF PERFORMANCE **California**	POSTED **Nov 19, 2026**	RESPONSE DUE **Nov 25, 2026, 10:00 AM EST** 2 days left	LISTING **Official federal notice** Updated Nov 19, 2026

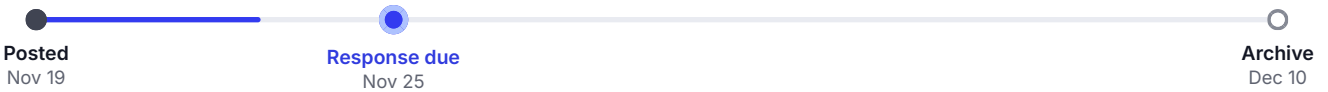
Our summary

Department of the Navy (Mschq Norfolk), part of the Department of Defense, posted a sources sought notice titled “60-Day US West Coast Jones Act Tanker Time Charter” under solicitation number N32205-SS-N351-27-023. It was posted on Nov 19, 2026. Responses are due Nov 25, 2026, 10:00 AM EST. It is classified under NAICS 483111 (Deep Sea Freight Transportation) and product/service code V124. No set-aside is listed. The place of performance is California. The listed point of contact is David Hamilton.

Summary by RFP Detector.

Timeline

Blue line: today (Nov 23)



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		+11.4	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $5.4M: the median of 236 Navy contracts over $25K awarded in NAICS 483111, FY24–FY26.				
Competition & access	MEASURED		+1.0	−18.0 / +18.0 w 20 · conf 100%
Full and open competition. The largest recipient took 15% of these dollars in FY24–FY26.				
Issuer & market	MEASURED		+6.3	−23.4 / +12.6 w 20 · conf 100%
Navy obligated $4.8B on NAICS 483111 across 239 contracts in FY24–FY26. 93 other notices from this office in the past 12 months.				
Time & stage	MEASURED		−8.9	−14.9 / +12.2 w 15 · conf 100%
Sources sought (market research, not a bid): 2 days to respond (due Nov 25, 2026, 10:00 AM EST). Very tight.				
Clarity & completeness	ESTIMATED		−3.1	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, 2 named contacts with email and phone, 8-word description.				
Freshness	MEASURED		+7.4	−9.0 / +9.0 w 10 · conf 100%
Posted 3 days ago.				

Starts at 50 · contributions sum to **64.1**

Score **64** (C)

Score trend

Recorded whenever the score changes, last 30 days



Nov 20: 72 — Nov 23: 64

Evaluated Nov 23, 2026, 3:15 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

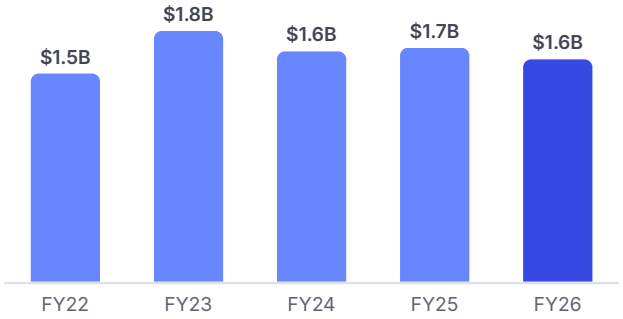
03 Market intelligence

Federal contract awards for Department of the Navy, NAICS 483111. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
239	**$4.8B**	**$5.4M**
New awards, FY24–FY26	Obligated FY24–FY26	236 awards above $25K

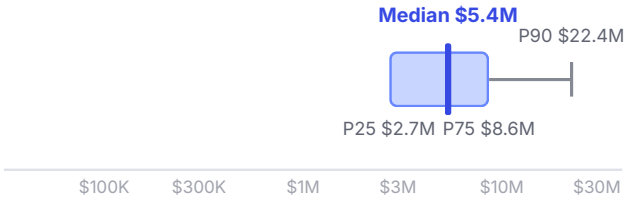
Obligations by fiscal year

Department of the Navy, NAICS 483111



Award size

Navy NAICS 483111 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Crowley Government Services, Inc.	$742M	15%
2	Patriot Contract Services, LLC	$677M	14%
3	Ocean Ships, Inc.	$499M	10%
4	U.S. Marine Management, LLC	$435M	9%
5	Schuyler Line Navigation Company LLC	$339M	7%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
+11.4	+1.0	+6.3
Typical award ~$5.4M	Full and open	Active buyer ($4.8B FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 13, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE
Full and open competition: any responsible business may respond.

NAICS
483111 Deep Sea Freight Transportation

PRODUCT / SERVICE CODE
V124

Place & submission

PLACE OF PERFORMANCE
California

HOW TO SUBMIT
As instructed in the official solicitation

OFFICIAL SOLICITATION
Open the official solicitation at rfpdetector.com (free account)

Contacts

David Hamilton · primary
david.k.hamilton19.civ@us.navy.mil
7574435896

Christopher Tomlin · secondary
christopher.a.tomlin5.civ@us.navy.mil

Documents

No documents are listed on the notice.
Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Nov 25, 2026, 10:00 AM EST
- [ ] Check you meet the set-aside / eligibility requirement
  Full and open competition
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in California?
- [ ] Does your pricing fit the typical award range ($2.7M–$8.6M)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- C | 56 **Government-Owned, Contactor-Operated (GOCO) and Contractor-Owned/Contractor-Operated (COC...**
  Defense Logistics Agency · Due Nov 30
- C | 54 **Government-Owned, Contractor-Operated (GOCO) Fuel Services at NAWS China Lake, California**
  Defense Logistics Agency · Due Nov 30
- D | 49 **Sterile Processing Service (SPS) Courier Services VA Northern California Health Care System**
  Department of Veterans Affairs · Due Dec 2
- A | 84 **SCARNG Regional Aviation Phase Support Center for AH-64E Aircraft Maintenance Support**
  Department of the Army · Due Dec 21
- B | 78 **Solicitation - Fort Hood GOCO Aircraft & Ground Fuel Services**
  Defense Logistics Agency · Due Dec 18

More from Mschq Norfolk

- D | 37 **Usns Alan Shepard - FY 27 Roh/DD**
  Department of the Navy · Due Nov 23
- C | 63 **Tanker Voyage Charter**
  Department of the Navy · Due Nov 25
- D | 43 **Military Sealift Command Unlicensed Engine Mariner Training Program**
  Department of the Navy · Due Nov 25
- D | 42 **Medical Advisory and Medical Directed Transportation Services**
  Department of the Navy · Due Nov 26

Data and as-of times

Notice data	Official federal notice, first seen Nov 20, 2026, updated Nov 19, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 13, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 23, 2026, 3:15 AM EST
Report	ID bae5d91cfe3575475365 · generated Nov 23, 2026, 4:16 AM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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