COMBINED SYNOPSIS/SOLICITATION | OPEN | FEDERAL | SDVOSB set-aside

Amendment 0001 - Janitorial Services for Richmond National Cemetery & Satellite Cemeteries

Department of Veterans Affairs › NATIONAL CEMETERY ADMIN (36C786)

Solicitation 36C78627Q0023

Scan for the live page

RFP DETECTOR SCORE

C
64

Fair · 64 / 100

High data confidence

Fair (C, 64/100): SDVOSB set-aside, clear, complete notice; but only 5 days left.

+13.1 Competition & access | −6.3 Time & stage | −5.6 Value | +5.0 Clarity & completeness

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$157K Estimated: median award, FY24–FY26	SDVOSB set-aside Set-aside code SDVOSBC	561720 Janitorial Services	S201 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Richmond, Virginia	Nov 2, 2026 Updated Nov 19, 2026	Nov 27, 2026, 4:00 PM EST 4 days left	Official federal notice Updated Nov 19, 2026

Our summary

Department of Veterans Affairs (NATIONAL CEMETERY ADMIN (36C786)) posted a combined synopsis/solicitation titled “Amendment 0001 - Janitorial Services for Richmond National Cemetery & Satellite Cemeteries” under solicitation number 36C78627Q0023. It was first posted on Nov 2, 2026 and has been updated 2 times since. Responses are due Nov 27, 2026, 4:00 PM EST. It is classified under NAICS 561720 (Janitorial Services) and product/service code S201. The set-aside is listed as Service-Disabled Veteran-Owned Small Business (SDVOSB) Set-Aside (FAR 19.14). The place of performance is Richmond, Virginia. The listed point of contact is Sarah Poole, Contract Specialist.

Summary by RFP Detector.

Timeline

- **Posted** — Nov 2
- **Amended** — Nov 20
- **Response due** — Nov 27
- **Archive** — Nov 28

02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

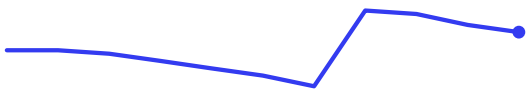
Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−5.6	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $157K: the median of 304 VA contracts over $25K awarded in NAICS 561720, FY24–FY26.				
Competition & access	MEASURED		+13.1	−18.0 / +18.0 w 20 · conf 100%
Service-disabled veteran-owned small business set-aside. The largest recipient took 14% of these dollars in FY24–FY26, and spending is spread across many vendors.				
Issuer & market	MEASURED		+3.1	−23.4 / +12.6 w 20 · conf 100%
VA obligated $331M on NAICS 561720 across 428 contracts in FY24–FY26. 174 other notices from this office in the past 12 months.				
Time & stage	MEASURED		−6.3	−14.9 / +12.2 w 15 · conf 100%
Solicitation, bids due: 5 days to respond (due Nov 27, 2026, 4:00 PM EST). Tight.				
Clarity & completeness	ESTIMATED		+5.0	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, named contact with email and phone, 4,038-word description.				
Freshness	MEASURED		+4.4	−9.0 / +9.0 w 10 · conf 100%
Updated 3 days ago (deadline moved).				

Starts at 50 · contributions sum to **63.7**

Score **64** (C)

Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 59 Nov 23: 64

Evaluated Nov 23, 2026, 3:15 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

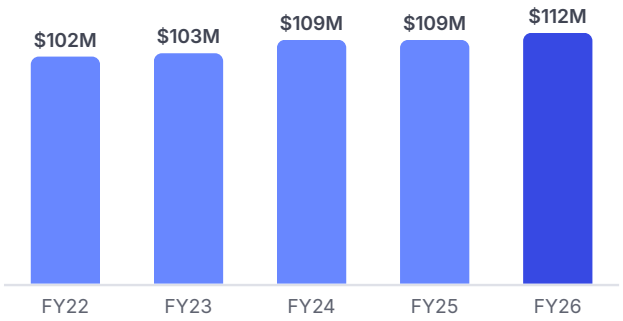
03 Market intelligence

Federal contract awards for Department of Veterans Affairs, NAICS 561720. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
428	**$331M**	**$157K**
New awards, FY24–FY26	Obligated FY24–FY26	304 awards above $25K

Obligations by fiscal year

Department of Veterans Affairs, NAICS 561720



Award size

VA NAICS 561720 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Alcazar Trades, Inc	$46.2M	14%
2	Hamhed LLC	$42.4M	13%
3	Os-Db-JV-2 LLC	$37.5M	11%
4	Avartara LLC	$12.6M	4%
5	Modesto Management LLC	$10M	3%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
−5.6	+13.1	+3.1
Small typical award (~$157K)	SDVOSB set-aside	Active buyer ($331M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 13, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Service-disabled veteran-owned small business set-aside: only businesses holding this status may respond.

NAICS

561720 Janitorial Services

PRODUCT / SERVICE CODE

S201

Place & submission

PLACE OF PERFORMANCE

Richmond, Virginia

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Sarah Poole · primary
Contract Specialist
sarah.poole1@va.gov
703-630-9369

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Nov 27, 2026, 4:00 PM EST
- [ ] Check you meet the set-aside / eligibility requirement
  Service-Disabled Veteran-Owned Small Business (SDVOSB) Set-Aside (FAR 19.14)
- [ ] Check the SBA size standard for NAICS 561720
  Small-business set-asides use the size standard of the primary NAICS code
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in Richmond, Virginia?
- [ ] Does your pricing fit the typical award range ($23K–$272K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- B | 71 **Ft. Belvoir LRC Central Issuing Facility (CIF) Support Services**
  Department of the Army · Due Nov 27
- C | 61 **Capstan Maintenance Services at Naval Support Activity (Nsa), Portsmouth, Virginia**
  Department of the Navy · Due Nov 30
- C | 58 **RSFMS Sources Sought Notice RFI**
  Department of the Army · Due Dec 5
- C | 50 **19636 Colo Invasives Treatment**
  Departmental Offices · Due Dec 4
- D | 47 **Snow and Ice Removal Services in Richmond, VA**
  Department of the Army · Due Nov 25

More from NATIONAL CEMETERY ADMIN (36C786)

- B | 72 **890CM3013 Design Build (DB) Services for Renovation of Renovation of Historic Lodge/Admin...**
  Department of Veterans Affairs · Due Nov 24
- C | 52 **Dayton National Cemetery Janitorial Services**
  Department of Veterans Affairs · Due Nov 24
- B | 66 **CONS: 807CM3026 Crown Hill NC - Stormwater Infrastructure Improvements (VA-26-00082593)**
  Department of Veterans Affairs · Due Nov 25
- C | 59 **Grounds maintenance services for Riverside National Cemetery. -- S208**
  Department of Veterans Affairs · Due Nov 25

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Nov 19, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 13, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 23, 2026, 3:15 AM EST
Report	ID 70882fb87167a2aa4f66 · generated Nov 23, 2026, 8:08 PM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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