COMBINED SYNOPSIS/SOLICITATION | OPEN | FEDERAL | Small-business set-aside

BPA for Crane and Heavy Forklift Rental Services

Department of Defense › Department of the Army › W7MT USPFO ACTIVITY AL ARNG

Solicitation `W912JA-27-Q-A002`

Scan for the live page

RFP DETECTOR SCORE

C
52

Fair · 52 / 100

High data confidence

Fair (C, 52/100): 15 days to respond, small-business set-aside; but small typical award (~$96K).

−7.9 Value | +7.2 Time & stage | −6.1 Issuer & market | +5.4 Competition & access

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE **~$96K** Estimated: median award, FY24–FY26	SET-ASIDE **Small-business set-aside** Set-aside code SBA	NAICS **532412** Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing	PSC **W038** Product / service code
PLACE OF PERFORMANCE **Montgomery, Alabama**	POSTED **Nov 12, 2026** Updated Nov 20, 2026	RESPONSE DUE **Dec 11, 2026, 4:00 PM CST** 14 days left	LISTING **Official federal notice** Updated Nov 20, 2026

Our summary

Department of the Army (W7MT USPFO ACTIVITY AL ARNG), part of the Department of Defense, posted a combined synopsis/solicitation titled “BPA for Crane and Heavy Forklift Rental Services” under solicitation number W912JA-27-Q-A002. It was first posted on Nov 12, 2026 and has been updated 3 times since. Responses are due Dec 11, 2026, 4:00 PM CST. It is classified under NAICS 532412 (Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing) and product/service code W038. The set-aside is listed as Small Business Set Aside - Total. The place of performance is Montgomery, Alabama. The listed point of contact is Reginald Ellis.

Summary by RFP Detector.

Timeline

- **Posted** Nov 12
- **Amended** Nov 14
- **Amended** Nov 21
- **Response due** Dec 11
- **Archive** Dec 26

02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

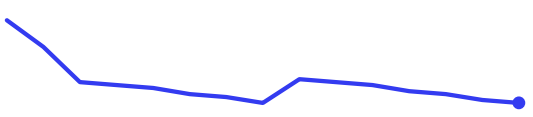
Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−7.9	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $96K: the median of 109 Army contracts over $25K awarded in NAICS 532412, FY24–FY26.				
Competition & access	MEASURED		+5.4	−18.0 / +18.0 w 20 · conf 100%
Total small-business set-aside. The largest recipient took 32% of these dollars in FY24–FY26.				
Issuer & market	MEASURED		−6.1	−23.4 / +12.6 w 20 · conf 100%
Army obligated $35.3M on NAICS 532412 across 169 contracts in FY24–FY26. 3 other notices from this office in the past 12 months.				
Time & stage	MEASURED		+7.2	−14.9 / +12.2 w 15 · conf 100%
Solicitation, bids due: 15 days to respond (due Dec 11, 2026, 4:00 PM CST).				
Clarity & completeness	ESTIMATED		+1.1	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, 2 named contacts with email and phone, 140-word description.				
Freshness	MEASURED		+1.9	−9.0 / +9.0 w 10 · conf 100%
Updated 6 days ago (deadline moved).				

Starts at 50 · contributions sum to **51.6**

Score **52** (C)

Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 80 Nov 27: 52

Evaluated Nov 27, 2026, 3:19 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

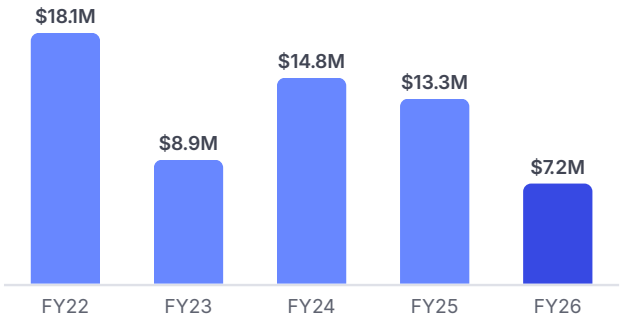
03 Market intelligence

Federal contract awards for Department of the Army, NAICS 532412. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
169	**$35.3M**	**$96K**
New awards, FY24–FY26	Obligated FY24–FY26	109 awards above $25K

Obligations by fiscal year

Department of the Army, NAICS 532412



Award size

Army NAICS 532412 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	**Foreign Awardees (undisclosed)**	$11.2M	32%
2	**Areaka Trading & Logistics Company**	$5.3M	15%
3	**Supplied Industrial Solutions, Inc.**	$2.6M	7%
4	**Transfer General Trading And Transport Of Goods Ltd Company**	$1.4M	4%
5	**Clark Crane LLC**	$1.3M	4%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
−7.9	+5.4	−6.1
Small typical award (~$96K)	Small-business set-aside	Limited award history ($35.3M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026.

RFP Detector is an independent service and is not affiliated with any government agency. Scores are informational.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Total small-business set-aside: only businesses that are small under the NAICS size standard may respond.

NAICS

532412 Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing

PRODUCT / SERVICE CODE

W038

Place & submission

PLACE OF PERFORMANCE

Montgomery, Alabama

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Reginald Ellis · primary
reginald.j.ellis.civ@army.mil
3345234349

Karey Elias · secondary
karey.l.elias.civ@army.mil
3342717358

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Dec 11, 2026, 4:00 PM CST
- [ ] Check you meet the set-aside / eligibility requirement
  Small Business Set Aside - Total
- [ ] Check the SBA size standard for NAICS 532412
  Small-business set-asides use the size standard of the primary NAICS code
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in Montgomery, Alabama?
- [ ] Does your pricing fit the typical award range ($15K–$140K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- B | 73 **Solicitation SPRRA1-26-R-0065/SPRRA127RA021**
  Defense Logistics Agency · Due Jan 11
- B | 72 **Call for Solutions for Next Generation Short Range Interceptor Alternate Interceptor**
  Department of the Army · Due Dec 20
- B | 69 **FY27 42 SFS Under Vehicle Inspection System**
  Department of the Air Force · Due Dec 4
- B | 66 **Situational Awareness Boundary Enforcement and Response Equipment and Support**
  Department of the Navy · Due Dec 7
- C | 60 **AH-64 Apache Servo Actuator, Hydraulic**
  Department of the Army · Due Dec 3

More from W7MT USPFO ACTIVITY AL ARNG

- C | 58 **BlackOhm GPS Tracker Package**
  Department of the Army · Closed
- D | 42 **M872A4 Trailer Pre-Cut Wood**
  Department of the Army · Closed
- B | 65 **Cerfp Cte (December 2026)**
  Department of the Army · Closed

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Nov 20, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 27, 2026, 3:19 AM EST
Report	ID 25828949a3a35d571ba6 · generated Nov 27, 2026, 5:12 AM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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