COMBINED SYNOPSIS/SOLICITATION | CLOSED | FEDERAL | SDVOSB set-aside

Bulk Road Salt for VA Medical Center Central Western MA

Department of Veterans Affairs › 241-NETWORK CONTRACT OFFICE 01 (36C241)

Solicitation 36C24127Q0028

Closed on Nov 12, 2026 · similar open RFPs on page 5

Scan for the live page

RFP DETECTOR SCORE

A
81

Medium data confidence

Score at publication: 81 (A)

Frozen when the RFP closed; closed RFPs never show a live score

Excellent (A, 81/100): posted today, 16 days to respond.

+9.0 Freshness | +8.4 Time & stage | +5.8 Competition & access | +5.0 Clarity & completeness

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

VALUE	SET-ASIDE	NAICS	PSC
Not stated No value published	SDVOSB set-aside Set-aside code SDVOSBC	325998 All Other Miscellaneous Chemical Product and Preparation Manufacturing	6810 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Leeds	Oct 27, 2026 Updated Nov 6, 2026	Nov 12, 2026, 4:00 PM EST Closed	Official federal notice Updated Nov 6, 2026

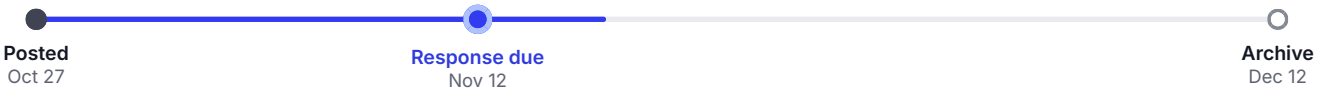
Our summary

Department of Veterans Affairs (241-NETWORK CONTRACT OFFICE 01 (36C241)) posted a combined synopsis/solicitation titled “Bulk Road Salt for VA Medical Center Central Western MA” under solicitation number 36C24127Q0028. It was first posted on Oct 27, 2026 and has been updated 2 times since. The response deadline was Nov 12, 2026, 4:00 PM EST. It is classified under NAICS 325998 (All Other Miscellaneous Chemical Product and Preparation Manufacturing) and product/service code 6810. The set-aside is listed as Service-Disabled Veteran-Owned Small Business (SDVOSB) Set-Aside (FAR 19.14). The listed point of contact is Juliette Buchanan, Contract Specialist.

Summary by RFP Detector.

Timeline

Blue line: today (Nov 17)



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

Factor	◀ lowers the score / raises the score ▶	Points	Range
Value UNKNOWN	No value published, and there isn't enough award history to estimate one. Scored as neutral.	0.0	−18.0 / +18.0 w 20 · conf 0%
Competition & access ESTIMATED	Service-disabled veteran-owned small business set-aside.	+5.8	−18.0 / +18.0 w 20 · conf 60%
Issuer & market ESTIMATED	53 other RFPs from Department of Veterans Affairs on RFP Detector in the past 12 months; no award history found.	+3.2	−23.4 / +12.6 w 20 · conf 25%
Time & stage MEASURED	Solicitation, bids due: 16 days to respond (due Nov 12, 2026, 4:00 PM EST).	+8.4	−14.9 / +12.2 w 15 · conf 100%
Clarity & completeness ESTIMATED	Documents not listed, named contact with email and phone, 1,770-word description.	+5.0	−18.9 / +8.1 w 15 · conf 75%
Freshness MEASURED	Posted today.	+9.0	−9.0 / +9.0 w 10 · conf 100%

Starts at 50 · contributions sum to **81.4**

Score at publication **81 (A)**

Score trend

Recorded whenever the score changes, last 30 days

Closed RFPs keep their score at publication, so there is no live trend.

Evaluated Oct 27, 2026, 1:00 PM EDT · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (53/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

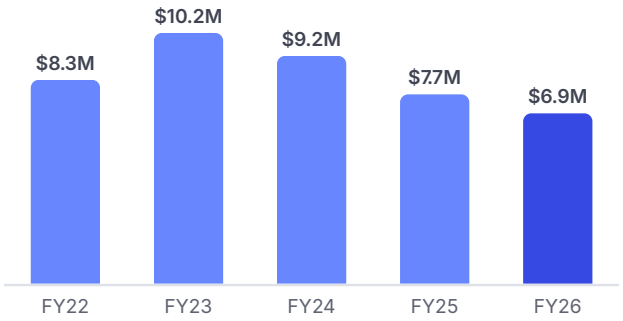
03 Market intelligence

Federal contract awards for Department of Veterans Affairs, NAICS 325998. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
172	**$23.8M**	**$89K**
New awards, FY24–FY26	Obligated FY24–FY26	120 awards above $25K

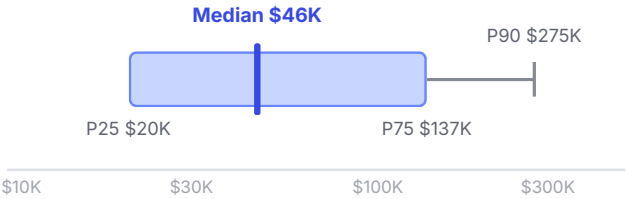
Obligations by fiscal year

Department of Veterans Affairs, NAICS 325998



Award size

VA NAICS 325998 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Alphavets, Inc	$4.4M	18%
2	Government Sales, LLC	$3.8M	16%
3	Saniglaze International, LLC	$3.3M	14%
4	Nalco Company LLC	$2.6M	11%
5	The Maclean Group LLC	$1.7M	7%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
0.0	+5.8	+3.2
Value not published	SDVOSB set-aside	Active issuer (53 RFPs)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Service-disabled veteran-owned small business set-aside: only businesses holding this status may respond.

NAICS

325998 All Other Miscellaneous Chemical Product and Preparation Manufacturing

PRODUCT / SERVICE CODE

6810

Place & submission

PLACE OF PERFORMANCE

Leeds

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Juliette Buchanan · primary
Contract Specialist
juliette.buchanan@va.gov
401-273-7100

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

This RFP is closed

Responses are no longer accepted, so the response checklist is omitted. The facts above stay available for reference and for similar bids; see similar open RFPs and more from this issuer on page 5.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- A | 89 **155mm Modular Artillery for Combat Effectiveness (MACE)**
  Department of the Army · Due Nov 30
- A | 83 **REQUEST FOR INFORMATION/ SOURCES SOUGHT – Manufacturing of Machined and Composite Parts, ...**
  Department of the Navy · Due Nov 27
- A | 82 **Pintle**
  Department of the Navy · Due Dec 11
- A | 81 **Window Defrosting Nozzle / 05F, C/KC-135 Stratolifter Aircraft**
  Defense Logistics Agency · Due Dec 24
- A | 81 **Trousers, Flight Dec**
  Defense Logistics Agency · Due Dec 10

More from 241-NETWORK CONTRACT OFFICE 01 (36C241)

- F | 6 **Virtual Veteran Town Hall Boston**
  Department of Veterans Affairs · Due Nov 18
- B | 65 **402-27-001 Repair Chiller 3 (AE)**
  Department of Veterans Affairs · Due Nov 20
- B | 67 **Eaton Powerware System Replacement**
  Department of Veterans Affairs · Due Nov 26
- C | 58 **36C24127Q0017 Windows Washing Service Amendment 0001**
  Department of Veterans Affairs · Due Nov 27

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Nov 6, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026
Score	RFP Detector Score v1.0.0, evaluated Oct 27, 2026, 1:00 PM EDT (score at publication, frozen)
Report	ID abbb62414b495e2c5886 · generated Nov 17, 2026, 10:02 AM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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