COMBINED SYNOPSIS/SOLICITATION | CLOSED | FEDERAL | Partial small-business set-aside

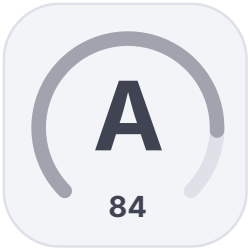
Canned Tomato Products for use in Domestic Food Assistance Program

Department of Agriculture › Agricultural Marketing Service › USDA AMS 3J14

Solicitation `123J1427B0069`

Scan for the live page

Closed on Nov 18, 2026 · similar open RFPs on page 5



RFP DETECTOR SCORE

High data confidence

Score at publication: 84 (A)

Frozen when the RFP closed; closed RFPs never show a live score

Excellent (A, 84/100): posted today, active buyer ($1.7B FY24–FY26).

+9.0 Freshness | +7.8 Issuer & market | +6.7 Time & stage | +6.3 Competition & access

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$541K Estimated: median award, FY24–FY26	Partial small-business set-aside Set-aside code SBP	311421 Fruit and Vegetable Canning	8915 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Not stated	Nov 4, 2026 Updated Nov 6, 2026	Nov 18, 2026, 1:00 PM CST Closed	Official federal notice Updated Nov 6, 2026

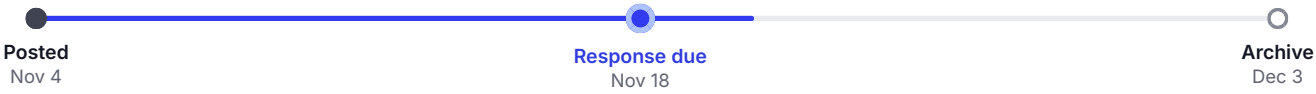
Our summary

Agricultural Marketing Service (USDA AMS 3J14), part of the Department of Agriculture, posted an invitation for bids titled “Canned Tomato Products for use in Domestic Food Assistance Program” under solicitation number 123J1427B0069. It was first posted on Nov 4, 2026 and has been updated once since. The response deadline was Nov 18, 2026, 1:00 PM CST. It is classified under NAICS 311421 (Fruit and Vegetable Canning) and product/service code 8915. The set-aside is listed as Small Business Set Aside - Partial. The listed point of contact is Latoya Gainey.

Summary by RFP Detector.

Timeline

Blue line: today (Nov 21)



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

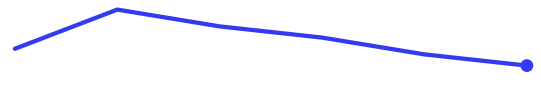
Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		+0.4	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $541K: the median of 1,472 Agricultural Marketing Service contracts over $25K awarded in NAICS 311421, FY24–FY26.				
Competition & access	MEASURED		+6.3	−18.0 / +18.0 w 20 · conf 100%
Partial small-business set-aside. The largest recipient took 20% of these dollars in FY24–FY26.				
Issuer & market	MEASURED		+7.8	−23.4 / +12.6 w 20 · conf 100%
Agricultural Marketing Service obligated $1.7B on NAICS 311421 across 1,509 contracts in FY24–FY26. 70 other notices from this office in the past 12 months.				
Time & stage	MEASURED		+6.7	−14.9 / +12.2 w 15 · conf 100%
Solicitation, bids due: 14 days to respond (due Nov 18, 2026, 1:00 PM CST).				
Clarity & completeness	ESTIMATED		+4.0	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, 2 named contacts with email and phone, 586-word description.				
Freshness	MEASURED		+9.0	−9.0 / +9.0 w 10 · conf 100%
Posted today.				

Starts at 50 · contributions sum to **84.2**

Score at publication **84 (A)**

Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 58 Nov 18: 55

Evaluated Nov 4, 2026, 3:24 PM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

03 Market intelligence

Federal contract awards for Agricultural Marketing Service, NAICS 311421. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

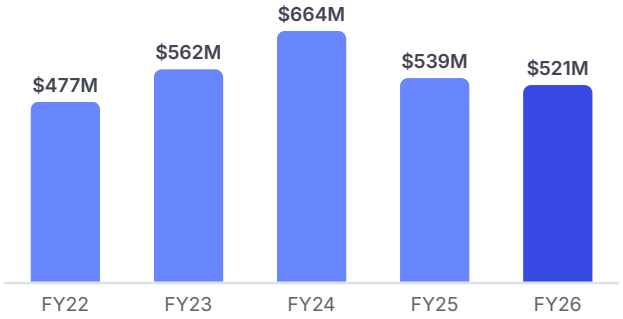
CONTRACTS AWARDED
1,509
New awards, FY24–FY26

TOTAL OBLIGATED
$1.7B
Obligated FY24–FY26

MEDIAN AWARD OVER $25K
$541K
1,472 awards above $25K

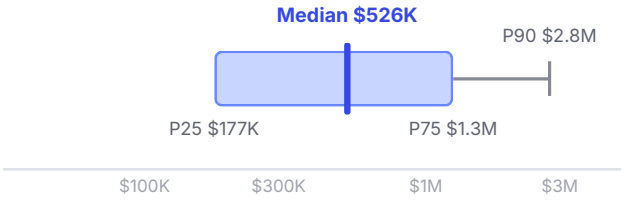
Obligations by fiscal year

Agricultural Marketing Service, NAICS 311421



Award size

Agricultural Marketing Service NAICS 311421 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Pacific Coast Producers	$345M	20%
2	Cherry Central Cooperative, Inc.	$120M	7%
3	Seneca Foods Corp	$115M	7%
4	Burnette Foods, Inc.	$107M	6%
5	The Neil Jones Food Company	$99.2M	6%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value +0.4
Typical award ~$541K

Competition & access +6.3
Partial small-business set-aside

Issuer & market +7.8
Active buyer ($1.7B FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 13, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Partial small-business set-aside: part of the work is reserved for small businesses under the NAICS size standard.

NAICS

311421 Fruit and Vegetable Canning

PRODUCT / SERVICE CODE

8915

Place & submission

PLACE OF PERFORMANCE

Not stated

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Latoya Gainey · primary
latoya.gainey@usda.gov
910-824-3151

Leeanna Balsley · secondary
leeanna.balsley@usda.gov
9133403152

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

This RFP is closed

Responses are no longer accepted, so the response checklist is omitted. The facts above stay available for reference and for similar bids; see similar open RFPs and more from this issuer on page 5.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- B | 66 **Section 32 Citrus (Oranges & Grapefruits) for use in Domestic Food Assistance Programs**
  Agricultural Marketing Service · Due Nov 27
- B | 66 **MSG Cook Services Lisbon - Portugal**
  Department of State · Due Dec 14
- B | 66 **Regional Training Institute (RTI) Food Catering Service**
  Department of the Army · Due Dec 8
- B | 65 **Chicken Diced for use in Domestic Food Assistance Programs**
  Agricultural Marketing Service · Due Nov 25
- C | 58 **Call for Solution - Specialty Department Operations for the Delicatessen, to include Prep...**
  Defense Commissary Agency (DECA) · Due Dec 15

More from USDA AMS 3J14

- B | 65 **Chicken Diced for use in Domestic Food Assistance Programs**
  Agricultural Marketing Service · Due Nov 25
- B | 66 **Section 32 Citrus (Oranges & Grapefruits) for use in Domestic Food Assistance Programs**
  Agricultural Marketing Service · Due Nov 27
- D | 44 **AMS Designated Laboratory Meat Testing Services (ADL)**
  Agricultural Marketing Service · Due Nov 30
- D | 48 **Supplement 304 Frozen Pork Loin Roast & Chops - May 2026**
  Agricultural Marketing Service · Due Dec 31

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Nov 6, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 13, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 4, 2026, 3:24 PM EST (score at publication, frozen)
Report	ID 163ac088f25a17b37af6 · generated Nov 21, 2026, 5:00 AM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

DISCLAIMER

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