SOURCES SOUGHT | CLOSED | FEDERAL

Civilian Leadership Development Program

Department of Defense › Department of the Navy › NAVSUP Flt Log Ctr Norfolk

Solicitation A034060

Closed on Nov 16, 2026 · similar open RFPs on page 5

Scan for the live page

RFP DETECTOR SCORE

High data confidence

Score at publication: 34 (F)

Frozen when the RFP closed; closed RFPs never show a live score

Poor (F, 34/100): full and open, active buyer ($237M FY24–FY26); but only less than a day left.

−14.1 Time & stage | −9.4 Value | +3.9 Competition & access | +3.9 Issuer & market

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE ~$70K Estimated: median award, FY24–FY26	SET-ASIDE None Full and open competition	NAICS 611430 Professional and Management Development Training	PSC Not stated
PLACE OF PERFORMANCE Norfolk, Virginia	POSTED Nov 3, 2026	RESPONSE DUE Nov 16, 2026, 12:00 PM EST Closed	LISTING Official federal notice Updated Nov 3, 2026

Our summary

Department of the Navy (NAVSUP Flt Log Ctr Norfolk), part of the Department of Defense, posted a sources sought notice titled “Civilian Leadership Development Program” under solicitation number A034060. It was posted on Nov 3, 2026. Responses are due Nov 16, 2026, 12:00 PM EST. It is classified under NAICS 611430 (Professional and Management Development Training). No set-aside is listed. The place of performance is Norfolk, Virginia. The listed point of contact is Valara Cheristin.

Summary by RFP Detector.

Timeline

Blue line: today (Nov 16)



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

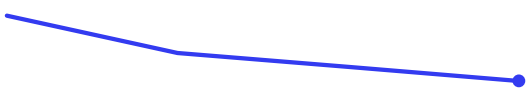
Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−9.4	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $70K: the median of 576 Navy contracts over $25K awarded in NAICS 611430, FY24–FY26.				
Competition & access	MEASURED		+3.9	−18.0 / +18.0 w 20 · conf 100%
Full and open competition. The largest recipient took 10% of these dollars in FY24–FY26, and spending is spread across many vendors.				
Issuer & market	MEASURED		+3.9	−23.4 / +12.6 w 20 · conf 100%
Navy obligated $237M on NAICS 611430 across 955 contracts in FY24–FY26. 81 other notices from this office in the past 12 months.				
Time & stage	MEASURED		−14.1	−14.9 / +12.2 w 15 · conf 100%
Sources sought (market research, not a bid): less than a day to respond (due Nov 16, 2026, 12:00 PM EST). Very tight.				
Clarity & completeness	ESTIMATED		−1.0	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, 2 named contacts with email and phone, 85-word description.				
Freshness	MEASURED		+0.9	−9.0 / +9.0 w 10 · conf 100%
Posted 12 days ago.				

Starts at 50 · contributions sum to **34.2**

Score at publication **34** **(F)**

Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 48 Nov 16: 34

Evaluated Nov 16, 2026, 3:16 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

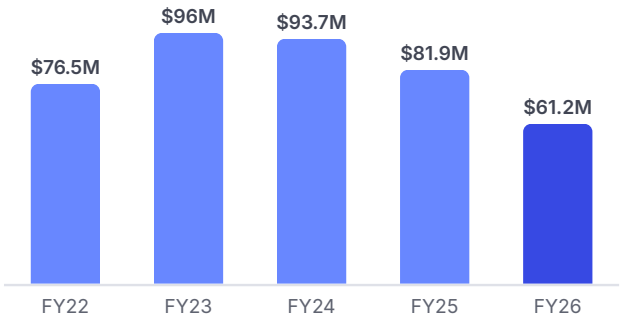
03 Market intelligence

Federal contract awards for Department of the Navy, NAICS 611430. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
955	**$237M**	**$70K**
New awards, FY24–FY26	Obligated FY24–FY26	576 awards above $25K

Obligations by fiscal year

Department of the Navy, NAICS 611430



Award size

Navy NAICS 611430 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Janus Research Group, LLC	$24.7M	10%
2	General Dynamics Information Technology, Inc.	$21.8M	9%
3	George Mason University	$15.3M	6%
4	Carley Corporation	$12.3M	5%
5	Novaces, LLC	$11.7M	5%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
−9.4	+3.9	+3.9
Small typical award (~$70K)	Full and open	Active buyer ($237M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 14, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Full and open competition: any responsible business may respond.

NAICS

611430 Professional and Management Development Training

Place & submission

PLACE OF PERFORMANCE

Norfolk, Virginia

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

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7712293356

Benjamin Fisher · secondary
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Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

This RFP is closed

Responses are no longer accepted, so the response checklist is omitted. The facts above stay available for reference and for similar bids; see similar open RFPs and more from this issuer on page 5.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- C | 53 **DIOM Training**
  Department of the Navy · Due Nov 19
- D | 45 **PTOEA RFI: USPTO seeks Contractor for PTA transformation.**
  US Patent and Trademark Office · Due Dec 4
- F | 16 **Intent**
  Drug Enforcement Administration · Due Nov 20
- F | 13 **Intent**
  Drug Enforcement Administration · Due Nov 9
- B | 76 **TECOM MCIMS Academic Support Training**
  Department of the Navy · Due Dec 30

More from NAVSUP Flt Log Ctr Norfolk

- C | 58 **United States–United Kingdom (US-UK) Enhanced Cooperation on Carrier Operations and Marit...**
  Department of the Navy · Due Nov 17
- C | 62 **United States Naval Observatory- Precise Time and Astronomy Functional Area Workflow Manager**
  Department of the Navy · Due Nov 17
- D | 45 **Material Handling Equipment (MHE) Repair Services**
  Department of the Navy · Due Nov 17
- C | 53 **TSV4 Narr Messing and Modernization**
  Department of the Navy · Due Nov 17

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Nov 3, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 14, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 16, 2026, 3:16 AM EST (score at publication, frozen)
Report	ID e7738fb92c65fd71f82b · generated Nov 16, 2026, 5:08 PM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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