SOURCES SOUGHT | OPEN | FEDERAL

Construction Services for replacing the wire ropes and designated associated sheave blocks, Franklin, New Hampshire.

Department of Defense › Department of the Army › W2SD ENDIST NEW ENGLAND

Solicitation `W912WJ27X1CX1`

Scan for the live page

RFP DETECTOR SCORE

C
52

Fair · 52 / 100

High data confidence

Fair (C, 52/100): clear, complete notice, full and open; but small typical award (~$91K).

−8.2 Value | +4.5 Clarity & completeness | +4.1 Competition & access | +2.7 Freshness

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$91K Estimated: median award, FY24–FY26	None Full and open competition	238290 Other Building Equipment Contractors	Not stated
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Franklin, New Hampshire	Nov 10, 2026	Nov 25, 2026, 1:00 PM EST 5 days left	Official federal notice Updated Nov 10, 2026

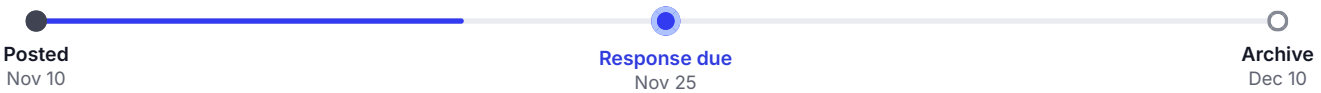
Our summary

Department of the Army (W2SD ENDIST NEW ENGLAND), part of the Department of Defense, posted a sources sought notice titled “Construction Services for replacing the wire ropes and designated associated sheave blocks, Franklin, New Hampshire.” under solicitation number W912WJ27X1CX1. It was posted on Nov 10, 2026. Responses are due Nov 25, 2026, 1:00 PM EST. It is classified under NAICS 238290 (Other Building Equipment Contractors). No set-aside is listed. The place of performance is Franklin, New Hampshire. The listed point of contact is Distephano Marcellus.

Summary by RFP Detector.

Timeline

Blue line: today (Nov 20)



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

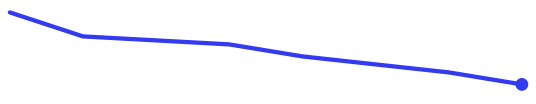
Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−8.2	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $91K: the median of 214 Army contracts over $25K awarded in NAICS 238290, FY24–FY26.				
Competition & access	MEASURED		+4.1	−18.0 / +18.0 w 20 · conf 100%
Full and open competition. The largest recipient took 11% of these dollars in FY24–FY26, and spending is spread across many vendors.				
Issuer & market	MEASURED		+1.0	−23.4 / +12.6 w 20 · conf 100%
Army obligated $103M on NAICS 238290 across 358 contracts in FY24–FY26. 31 other notices from this office in the past 12 months.				
Time & stage	MEASURED		−1.9	−14.9 / +12.2 w 15 · conf 100%
Sources sought (market research, not a bid): 5 days to respond (due Nov 25, 2026, 1:00 PM EST). Tight.				
Clarity & completeness	ESTIMATED		+4.5	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, 2 named contacts with email and phone, 577-word description.				
Freshness	MEASURED		+2.7	−9.0 / +9.0 w 10 · conf 100%
Posted 9 days ago.				

Starts at 50 · contributions sum to **52.2**

Score **52** (C)

Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 70 — Nov 20: 52

Evaluated Nov 20, 2026, 3:25 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

03 Market intelligence

Federal contract awards for Department of the Army, NAICS 238290. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

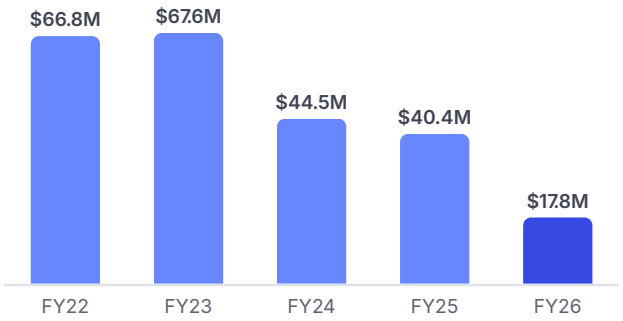
CONTRACTS AWARDED
358
New awards, FY24–FY26

TOTAL OBLIGATED
$103M
Obligated FY24–FY26

MEDIAN AWARD OVER $25K
$91K
214 awards above $25K

Obligations by fiscal year

Department of the Army, NAICS 238290



Award size

Army NAICS 238290 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Washington Equipment Manufacturing Company, Inc.	$10.9M	11%
2	Garco Wemco A Joint Venture	$7.4M	7%
3	Reel Coh Inc	$6.3M	6%
4	Koman Construction, LLC	$5M	5%
5	Tli Construction, Inc.	$4.5M	4%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value −8.2
Small typical award (~$91K)

Competition & access +4.1
Full and open

Issuer & market +1.0
Active buyer ($103M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 14, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Full and open competition: any responsible business may respond.

NAICS

238290 Other Building Equipment Contractors

Place & submission

PLACE OF PERFORMANCE

Franklin, New Hampshire

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Distephano Marcellus · primary
distephano.marcellus@usace.army.mil
9783188890

Erin Bradley · secondary
erin.e.bradley@usace.army.mil

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Nov 25, 2026, 1:00 PM EST
- [ ] Check you meet the set-aside / eligibility requirement
  Full and open competition
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in Franklin, New Hampshire?
- [ ] Does your pricing fit the typical award range ($11K–$108K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- B | 65 **Float Well Pipe Repairs, Surry Mountain Dam, Surry, NH**
  Department of the Army · Due Nov 23
- A | 100 **Construction-NUWCDIVNPT-Interior Renovations**
  Department of the Navy · Due Dec 18
- A | 100 **NUWCDIVNPT-Construction-Vaporizer Enclosure (Design-Build)**
  Department of the Navy · Due Dec 17
- A | 100 **W9127N27BA005 Foster Spillway Gate Nut Replacements and Re-Tensioning**
  Department of the Army · Due Dec 16
- A | 99 **Fort Eustis Dredge Material Management Area (FEDMMA)**
  Department of the Army · Due Jan 12

More from W2SD ENDIST NEW ENGLAND

- D | 47 **Armed Forces Career Center - Worcester, MA**
  Department of the Army · Due Nov 20
- B | 65 **Float Well Pipe Repairs, Surry Mountain Dam, Surry, NH**
  Department of the Army · Due Nov 23
- C | 52 **Snow Removal Services, Blackwater Dam, Webster, NH**
  Department of the Army · Due Nov 23
- A | 92 **East Bulkhead Replacement, East Boat Basin, Cape Cod Canal, Sandwich MA**
  Department of the Army · Due Dec 1

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Nov 10, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 14, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 20, 2026, 3:25 AM EST
Report	ID a9da919826aef413399b · generated Nov 20, 2026, 4:11 PM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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