PRESOLICITATION | CLOSED | FEDERAL | Small-business set-aside

East Orange Milk and Dairy

Department of Veterans Affairs › 242-NETWORK CONTRACT OFFICE 02 (36C242)

Solicitation 36C24227Q0122

Closed on Nov 16, 2026 · similar open RFPs on page 5

Scan for the live page

RFP DETECTOR SCORE

High data confidence

Score at publication: 51 (C)

Frozen when the RFP closed; closed RFPs never show a live score

Fair (C, 51/100): posted today, small-business set-aside; but small typical award (~$64K).

−9.9 Value | +9.0 Freshness | +6.3 Competition & access | −4.8 Issuer & market

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$64K Estimated: median award, FY24–FY26	Small-business set-aside Set-aside code SBA	311511 Fluid Milk Manufacturing	8910 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
East Orange, New Jersey	Nov 9, 2026	Nov 16, 2026, 4:00 PM EST Closed	Official federal notice Updated Nov 9, 2026

Our summary

Department of Veterans Affairs (242-NETWORK CONTRACT OFFICE 02 (36C242)) posted a presolicitation notice titled “East Orange Milk and Dairy” under solicitation number 36C24227Q0122. It was posted on Nov 9, 2026. The response deadline was Nov 16, 2026, 4:00 PM EST. It is classified under NAICS 311511 (Fluid Milk Manufacturing) and product/service code 8910. The set-aside is listed as Small Business Set Aside - Total. The place of performance is East Orange, New Jersey. The listed point of contact is Barry Sawyer, Contract Specialist.

Summary by RFP Detector.

Timeline

- **Posted** Nov 9
- **Response due** Nov 16
- **Archive** Jan 15

02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

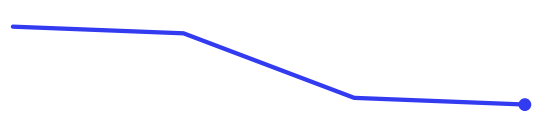
Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−9.9	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $64K: the median of 94 VA contracts over $25K awarded in NAICS 311511, FY24–FY26.				
Competition & access	MEASURED		+6.3	−18.0 / +18.0 w 20 · conf 100%
Total small-business set-aside. The largest recipient took 29% of these dollars in FY24–FY26.				
Issuer & market	MEASURED		−4.8	−23.4 / +12.6 w 20 · conf 100%
VA obligated $7M on NAICS 311511 across 142 contracts in FY24–FY26. 149 other notices from this office in the past 12 months.				
Time & stage	MEASURED		−3.2	−14.9 / +12.2 w 15 · conf 100%
Presolicitation: 7 days to respond (due Nov 16, 2026, 4:00 PM EST).				
Clarity & completeness	ESTIMATED		+3.4	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, named contact with email and phone, 454-word description.				
Freshness	MEASURED		+9.0	−9.0 / +9.0 w 10 · conf 100%
Posted today.				

Starts at 50 · contributions sum to **50.8**

Score at publication **51** **(C)**

Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 58 Nov 16: 35

Evaluated Nov 9, 2026, 12:00 PM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

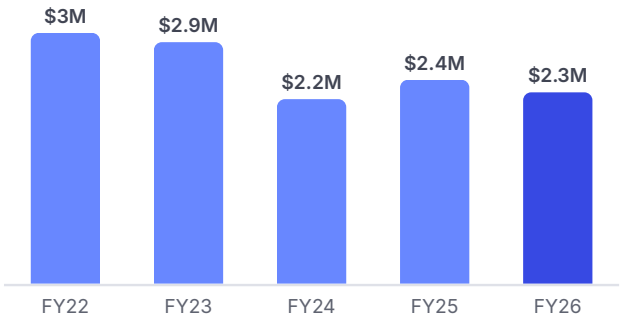
03 Market intelligence

Federal contract awards for Department of Veterans Affairs, NAICS 311511. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
142	**$7M**	**$64K**
New awards, FY24–FY26	Obligated FY24–FY26	94 awards above $25K

Obligations by fiscal year

Department of Veterans Affairs, NAICS 311511



Award size

VA NAICS 311511 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Larc Industries Inc	$2M	29%
2	Hiland Dairy Foods Company, LLC	$582K	8%
3	Olga H Barrios	$575K	8%
4	Upstate Niagara Cooperative, Inc	$491K	7%
5	Hollandia Dairy, Inc	$460K	7%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
−9.9	+6.3	−4.8
Small typical award (~$64K)	Small-business set-aside	Limited award history ($7M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Total small-business set-aside: only businesses that are small under the NAICS size standard may respond.

NAICS

311511 Fluid Milk Manufacturing

PRODUCT / SERVICE CODE

8910

Place & submission

PLACE OF PERFORMANCE

East Orange, New Jersey

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Barry Sawyer · primary
Contract Specialist
barry.sawyer@va.gov
585-393-8563

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

This RFP is closed

Responses are no longer accepted, so the response checklist is omitted. The facts above stay available for reference and for similar bids; see similar open RFPs and more from this issuer on page 5.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- C | 57 **(updated) 11/4/2027 FCI FORT DIX FY27 2nd QTR SUBSISTENCE; INCLUDING EGGS, BREAD AND DAIR...**
  Federal Prison System / Bureau of Prisons · Due Nov 15
- C | 56 **updated (11/4/2027) FCI FORT DIX FY27 1ST QTR KOSHER - JANUARY 1 2027- MARCH 31, 2027.**
  Federal Prison System / Bureau of Prisons · Due Nov 15
- C | 56 **Updated (11/4/2027) Fci Fort Dix FY27 1ST QTR Halal - January 1 2027- March 31, 2027.**
  Federal Prison System / Bureau of Prisons · Due Nov 15
- B | 75 **New Mexico Army National Guard (NMARNG) Dining Facility (DFAC) Food Services**
  Department of the Army · Due Dec 11
- B | 71 **FCI EDG - FY27 2nd Quarter Religious Diet & Halal Requirements**
  Federal Prison System / Bureau of Prisons · Due Dec 4

More from 242-NETWORK CONTRACT OFFICE 02 (36C242)

- C | 52 **Project # 528A6-26-607 Replace Flooring for Rm. 140 B76 | Bath VAMC**
  Department of Veterans Affairs · Due Nov 24
- F | 23 **Valley Stream CBOC - New Replacing Lease (VA-28-00000026)**
  Department of Veterans Affairs · Due Nov 27
- F | 32 **620-26-206 Asbestos Abatement**
  Department of Veterans Affairs · Due Nov 27
- A | 82 **Station-Const Tbd Oig Renovation**
  Department of Veterans Affairs · Due Nov 27

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Nov 9, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 9, 2026, 12:00 PM EST (score at publication, frozen)
Report	ID c885d3e02fe26b62d8f5 · generated Nov 23, 2026, 9:02 PM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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