SOLICITATION | CLOSED | FEDERAL

Flotation Life Unit (FLU-9)

Department of Defense › Department of the Air Force › FA8213 AFLCMC EBHK

Solicitation `FA821326R3062`

Closed on Nov 6, 2026 · similar open RFPs on page 5

Scan for the live page

RFP DETECTOR SCORE

High data confidence

Score at publication: 72 (B)

Frozen when the RFP closed; closed RFPs never show a live score

Strong (B, 72/100): 59 days to respond, posted today; but full and open.

+12.2 Time & stage | +9.0 Freshness | −5.5 Competition & access | +5.3 Value

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$1.5M Estimated: median award, FY24–FY26	None Full and open competition	325920 Explosives Manufacturing	1377 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Not stated	Sep 8, 2026 Updated Sep 21, 2026	Nov 6, 2026, 5:00 PM MST Closed	Official federal notice Updated Sep 21, 2026

Our summary

Department of the Air Force (FA8213 AFLCMC EBHK), part of the Department of Defense, posted a solicitation titled “Flotation Life Unit (FLU-9)” under solicitation number FA821326R3062. It was first posted on Sep 8, 2026 and has been updated once since. The response deadline was Nov 6, 2026, 5:00 PM MST. It is classified under NAICS 325920 (Explosives Manufacturing) and product/service code 1377. No set-aside is listed. The listed point of contact is Marc Mattsson.

Summary by RFP Detector.

Timeline

Blue line: today (Nov 16)



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

Factor		◀ lowers the score · raises the score ▶	Points	Range
Value	ESTIMATED		+5.3	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $1.5M: the median of 89 Air Force contracts over $25K awarded in NAICS 325920, FY24–FY26.				
Competition & access	MEASURED		−5.5	−18.0 / +18.0 w 20 · conf 100%
Full and open competition. The largest recipient took 35% of these dollars in FY24–FY26.				
Issuer & market	MEASURED		+0.7	−23.4 / +12.6 w 20 · conf 100%
Air Force obligated $337M on NAICS 325920 across 102 contracts in FY24–FY26. 53 other notices from this office in the past 12 months.				
Time & stage	MEASURED		+12.2	−14.9 / +12.2 w 15 · conf 100%
Solicitation, bids due: 59 days to respond (due Nov 6, 2026, 5:00 PM MST).				
Clarity & completeness	ESTIMATED		−0.2	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, 2 named contacts with email, 205-word description.				
Freshness	MEASURED		+9.0	−9.0 / +9.0 w 10 · conf 100%
Posted today.				

Starts at 50 · contributions sum to **71.5**

Score at publication **72** **(B)**

Score trend

Recorded whenever the score changes, last 30 days

Closed RFPs keep their score at publication, so there is no live trend.

Evaluated Sep 8, 2026, 1:25 PM EDT · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

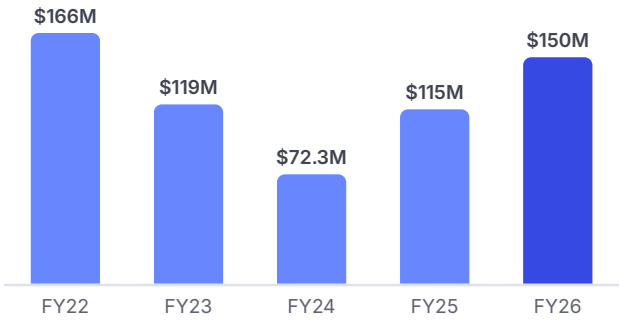
03 Market intelligence

Federal contract awards for Department of the Air Force, NAICS 325920. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
102	**$337M**	**$1.5M**
New awards, FY24–FY26	Obligated FY24–FY26	89 awards above $25K

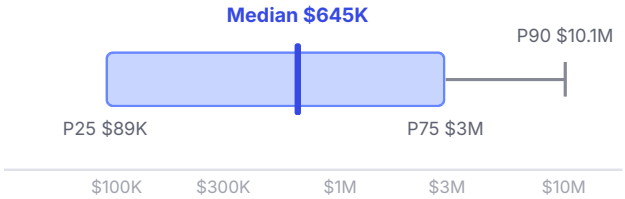
Obligations by fiscal year

Department of the Air Force, NAICS 325920



Award size

Air Force NAICS 325920 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Pacific Scientific Energetic Materials Company (california Llc)	$117M	35%
2	Armtec Countermeasures Co	$57.5M	17%
3	Chemring Energetic Devices Inc	$37.4M	11%
4	Martin-Baker Aircraft Company Limited	$29.6M	9%
5	Rockwell Collins, Inc.	$26.9M	8%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
+5.3	−5.5	+0.7
Typical award ~$1.5M	Full and open	Active buyer ($337M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 13, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Full and open competition: any responsible business may respond.

NAICS

325920 Explosives Manufacturing

PRODUCT / SERVICE CODE

1377

Place & submission

PLACE OF PERFORMANCE

Not stated

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Marc Mattsson · primary
marc.mattsson@us.af.mil

Stephanie Martin · secondary
stephanie.martin.24@us.af.mil

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

This RFP is closed

Responses are no longer accepted, so the response checklist is omitted. The facts above stay available for reference and for similar bids; see similar open RFPs and more from this issuer on page 5.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- A | 91 — **155mm Modular Artillery for Combat Effectiveness (MACE)**
  Department of the Army · Due Nov 30
- A | 84 — **REQUEST FOR INFORMATION/ SOURCES SOUGHT – Manufacturing of Machined and Composite Parts, ...**
  Department of the Navy · Due Nov 27
- A | 83 — **Pintle**
  Department of the Navy · Due Dec 11
- A | 82 — **Trousers, Flight Dec**
  Defense Logistics Agency · Due Dec 10
- A | 81 — **84 - MOLLE Manpack Radio Carrier Set and Components**
  Defense Logistics Agency · Due Nov 30

More from FA8213 AFLCMC EBHK

- D | 38 — **F-15 SMDC Cord Set**
  Department of the Air Force · Due Nov 18
- D | 46 — **Mju-68/B Infrared Countermeasure (Ircm) Flare**
  Department of the Air Force · Due Nov 20
- B | 67 — **Neutron Radiography (N-Ray) Capacity**
  Department of the Air Force · Due Nov 25
- C | 57 — **Solicitation Notice - ARD-446 & ARD-863 Impulse Cartridges Amendment 4**
  Department of the Air Force · Due Nov 30

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Sep 21, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 13, 2026
Score	RFP Detector Score v1.0.0, evaluated Sep 8, 2026, 1:25 PM EDT (score at publication, frozen)
Report	ID 9e886fe4d1f17e005049 · generated Nov 16, 2026, 9:05 AM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

DISCLAIMER

RFP Detector is an independent service and is not affiliated with any government agency or with the organisation that issued this RFP. This report is generated automatically from publicly available information. The RFP Detector Score, estimates and market statistics are informational and may be incomplete or out of date; they are not legal, financial or bidding advice and do not predict any award. Always rely on the official solicitation and its documents, and confirm every date and requirement with the issuer before responding.