PRESOLICITATION | CLOSED | FEDERAL

Freedom 250 Reception and Fireworks Event

Department of State › American Consulate Sappo

Solicitation 19JA7027Q0002

Closed on Nov 19, 2026 · similar open RFPs on page 5

Scan for the live page

RFP DETECTOR SCORE

High data confidence

Score at publication: 46 (D)

Frozen when the RFP closed; closed RFPs never show a live score

D
46

Limited (D, 46/100): posted today, 49 days to respond; but small typical award (~$80K).

+9.0 Freshness | −8.8 Value | +8.1 Time & stage | −7.8 Issuer & market

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$80K Estimated: median award, FY24–FY26	None Full and open competition	561920 Convention and Trade Show Organizers	R708 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Sapporo, JP	Oct 1, 2026 Updated Nov 10, 2026	Nov 20, 2026, 12:00 PM GMT+9 Closed	Official federal notice Updated Nov 10, 2026

Our summary

Department of State (American Consulate Sappo) posted a presolicitation notice titled “Freedom 250 Reception and Fireworks Event” under solicitation number 19JA7027Q0002. It was first posted on Oct 1, 2026 and has been updated 2 times since. The response deadline was Nov 20, 2026, 12:00 PM GMT+9. It is classified under NAICS 561920 (Convention and Trade Show Organizers) and product/service code R708. No set-aside is listed. The place of performance is Sapporo, Japan. The listed point of contact is Matthew J. Hafner.

Summary by RFP Detector.

Timeline

Blue line: today (Nov 21)



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

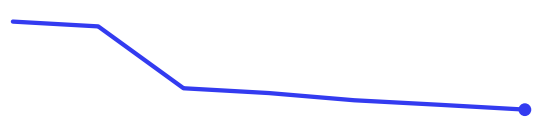
Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−8.8	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $80K: the median of 114 DOS contracts over $25K awarded in NAICS 561920, FY24–FY26.				
Competition & access	MEASURED		−7.4	−18.0 / +18.0 w 20 · conf 100%
Full and open competition. The largest recipient took 41% of these dollars in FY24–FY26, so expect a strong incumbent.				
Issuer & market	MEASURED		−7.8	−23.4 / +12.6 w 20 · conf 100%
DOS obligated $74.8M on NAICS 561920 across 188 contracts in FY24–FY26.				
Time & stage	MEASURED		+8.1	−14.9 / +12.2 w 15 · conf 100%
Presolicitation: 49 days to respond (due Nov 20, 2026, 12:00 PM GMT+9).				
Clarity & completeness	ESTIMATED		+2.9	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, 2 named contacts with email and phone, 288-word description.				
Freshness	MEASURED		+9.0	−9.0 / +9.0 w 10 · conf 100%
Posted today.				

Starts at 50 · contributions sum to **46.0**

Score at publication **46** **(D)**

Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 53 Nov 19: 16

Evaluated Oct 1, 2026, 10:01 PM EDT · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

RFP Detector is an independent service and is not affiliated with any government agency. Scores are informational.

03 Market intelligence

Federal contract awards for Department of State, NAICS 561920. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

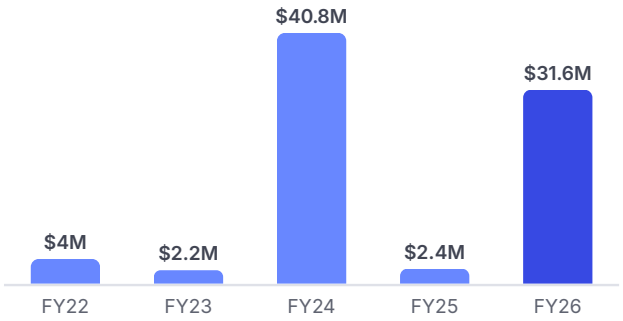
CONTRACTS AWARDED
188
New awards, FY24–FY26

TOTAL OBLIGATED
$74.8M
Obligated FY24–FY26

MEDIAN AWARD OVER $25K
$80K
114 awards above $25K

Obligations by fiscal year

Department of State, NAICS 561920



Award size

DOS NAICS 561920 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Freeman Decorating Co.	$30.5M	41%
2	Event Strategies Inc	$25.3M	34%
3	Hargrove, LLC	$5.1M	7%
4	Miscellaneous Foreign Awardees	$4.7M	6%
5	Showcall Inc	$2.2M	3%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value −8.8
Small typical award (~$80K)

Competition & access −7.4
Full and open (strong incumbent)

Issuer & market −7.8
Limited award history ($74.8M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Full and open competition: any responsible business may respond.

NAICS

561920 Convention and Trade Show Organizers

PRODUCT / SERVICE CODE

R708

Place & submission

PLACE OF PERFORMANCE

Sapporo, JP

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Matthew J. Hafner · primary
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81116411829

Toshiya Ikeda · secondary
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81116411854

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

This RFP is closed

Responses are no longer accepted, so the response checklist is omitted. The facts above stay available for reference and for similar bids; see similar open RFPs and more from this issuer on page 5.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- B | 75 **Red River Area Gate Attendant Services**
  Department of the Army · Due Dec 15
- C | 55 **Request for Quotation (RFQ) 19NL8027Q0003 – Hotel Accommodation Services**
  Department of State · Due Dec 8
- C | 53 **Shredding Contract-Bedford**
  Department of Veterans Affairs · Due Dec 7
- D | 45 **Hotel Lodging and Conference services in December 2026 in Sinaia/ Romania**
  Department of State · Due Nov 23
- D | 43 **Hotel Lodging and Conference services, December 2026 in Brasov/ Romania**
  Department of State · Due Nov 23

More from American Consulate Sappo

No other RFPs from this issuer yet.

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Nov 10, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026
Score	RFP Detector Score v1.0.0, evaluated Oct 1, 2026, 10:01 PM EDT (score at publication, frozen)
Report	ID b49ba912893bb973d2d3 · generated Nov 21, 2026, 10:20 PM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

DISCLAIMER

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