SOURCES SOUGHT | OPEN | FEDERAL

# FY27 Grounds Maintenance Services Requirement in Supporting of U.S. Army Reserve Center in Baltimore, MD

Department of Defense › Department of the Army › W6QK ACC-RI-PICATINNY

Solicitation `W15QKN27QA030`

Scan for the live page

RFP DETECTOR SCORE

B
67

## Strong · 67 / 100

High data confidence

Strong (B, 67/100): posted today, active buyer ($437M FY24–FY26); but small typical award (~$84K).

+9.0 Freshness | −8.6 Value | +6.1 Issuer & market | +5.9 Competition & access

Informational, not advice. How the score works: rfpdetector.com/methodology/score

## At a glance

| ESTIMATED VALUE | SET-ASIDE | NAICS | PSC |
|---|---|---|---|
| ~$84K<br>Estimated: median award, FY24–FY26 | None<br>Full and open competition | 561730<br>Landscaping Services | S208<br>Product / service code |
| **PLACE OF PERFORMANCE** | **POSTED** | **RESPONSE DUE** | **LISTING** |
| Curtis Bay, Maryland | Nov 23, 2026 | Dec 1, 2026, 4:00 PM EST<br>7 days left | Official federal notice<br>Updated Nov 23, 2026 |

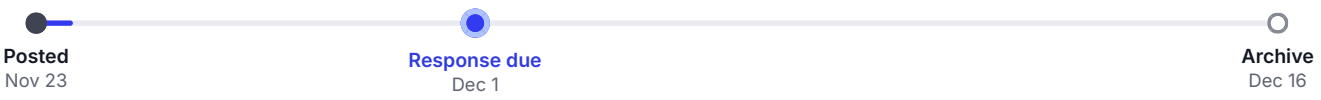
## Our summary

Department of the Army (W6QK ACC-RI-PICATINNY), part of the Department of Defense, posted a sources sought notice titled “FY27 Grounds Maintenance Services Requirement in Supporting of U.S. Army Reserve Center in Baltimore, MD” under solicitation number W15QKN27QA030. It was posted on Nov 23, 2026. Responses are due Dec 1, 2026, 4:00 PM EST. It is classified under NAICS 561730 (Landscaping Services) and product/service code S208. No set-aside is listed. The place of performance is Curtis Bay, Maryland. The listed point of contact is Nancy Zeng.

Summary by RFP Detector.

## Timeline

Blue line: today (Nov 24)



# 02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

| Factor | | ◀ lowers the score · raises the score ▶ | Points | Range |
|---|---|---|---|---|
| **Value** | ESTIMATED | | −8.6 | −18.0 / +18.0<br>w 20 · conf 80% |
| No value published. Typical award is about $84K: the median of 1,211 Army contracts over $25K awarded in NAICS 561730, FY24–FY26. | | | | |
| **Competition & access** | MEASURED | | +5.9 | −18.0 / +18.0<br>w 20 · conf 100% |
| Full and open competition. The largest recipient took 6% of these dollars in FY24–FY26, and spending is spread across many vendors. | | | | |
| **Issuer & market** | MEASURED | | +6.1 | −23.4 / +12.6<br>w 20 · conf 100% |
| Army obligated $437M on NAICS 561730 across 1,890 contracts in FY24–FY26. 122 other notices from this office in the past 12 months. | | | | |
| **Time & stage** | MEASURED | | +1.9 | −14.9 / +12.2<br>w 15 · conf 100% |
| Sources sought (market research, not a bid): 7 days to respond (due Dec 1, 2026, 4:00 PM EST). | | | | |
| **Clarity & completeness** | ESTIMATED | | +2.9 | −18.9 / +8.1<br>w 15 · conf 75% |
| Documents not listed, 2 named contacts with email, 383-word description. | | | | |
| **Freshness** | MEASURED | | +9.0 | −9.0 / +9.0<br>w 10 · conf 100% |
| Posted today. | | | | |

Starts at 50 · contributions sum to **67.2**

Score **67** **(B)**

## Score trend

Recorded whenever the score changes, last 30 days

The trend appears once the score has changed. Time-dependent factors (deadline, freshness) are re-evaluated every night.

Evaluated Nov 24, 2026, 6:16 AM EST · version 1.0.0

## How the score works

| | |
|---|---|
| Value | weight 20 · −18.0 to +18.0 |
| Competition & access | weight 20 · −18.0 to +18.0 |
| Issuer & market | weight 20 · −23.4 to +12.6 |
| Time & stage | weight 15 · −14.9 to +12.2 |
| Clarity & completeness | weight 15 · −18.9 to +8.1 |
| Freshness | weight 10 · −9.0 to +9.0 |

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

**Full methodology: rfpdetector.com/methodology/score**

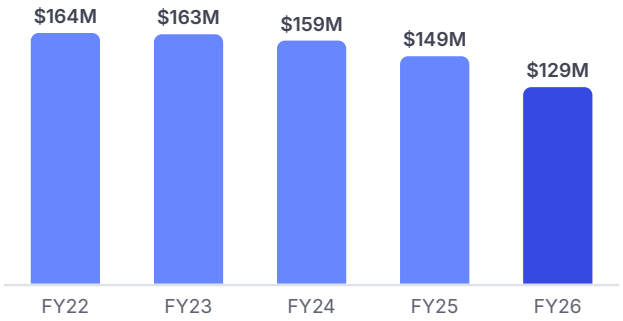
# 03 Market intelligence

Federal contract awards for Department of the Army, NAICS 561730. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

| CONTRACTS AWARDED | TOTAL OBLIGATED | MEDIAN AWARD OVER $25K |
|---|---|---|
| **1,890** | **$437M** | **$84K** |
| New awards, FY24–FY26 | Obligated FY24–FY26 | 1,211 awards above $25K |

## Obligations by fiscal year

Department of the Army, NAICS 561730




## Award size

Army NAICS 561730 contracts, FY24–FY26 (log scale)




For reference, the typical federal contract award above $25K across all agencies is about $69K.

## Largest recipients in this market

Share of obligated dollars, FY24–FY26

| | | | |
|---|---|---|---|
| 1 | Huntsville Rehabilitation Foundation | $26.2M | 6% |
| 2 | Greenleaf Services Inc | $22.2M | 5% |
| 3 | Djm Merlo JV, LLC | $16.4M | 4% |
| 4 | Landology Inc | $13.5M | 3% |
| 5 | Bjd Services LLC | $13.3M | 3% |

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

## How this market feeds the score

| Value | Competition & access | Issuer & market |
|---|---|---|
| −8.6 | +5.9 | +6.1 |
| Small typical award (~$84K) | Full and open | Active buyer ($437M FY24–FY26) |

Federal award history: contract award types A–D, FY24–FY26, updated Nov 13, 2026.

# 04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

## Eligibility

SET-ASIDE
Full and open competition: any responsible business may respond.

NAICS
561730 Landscaping Services

PRODUCT / SERVICE CODE
S208

## Place & submission

PLACE OF PERFORMANCE
Curtis Bay, Maryland

HOW TO SUBMIT
As instructed in the official solicitation

OFFICIAL SOLICITATION
Open the official solicitation at rfpdetector.com (free account)

## Contacts

**Nancy Zeng** · primary
nancy.m.zeng.civ@army.mil

**Katie Lyons** · secondary
katie.j.lyons.civ@army.mil

## Documents

No documents are listed on the notice.
Open the official solicitation at rfpdetector.com (free account)

## Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Dec 1, 2026, 4:00 PM EST
- [ ] Check you meet the set-aside / eligibility requirement
  Full and open competition
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

## Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in Curtis Bay, Maryland?
- [ ] Does your pricing fit the typical award range ($16K–$110K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

# 05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

## Similar open RFPs

- B | 72 **FY27 Custodial Services in Support of U.S. Army Reserve Center in White Plains, MD**
  Department of the Army · Due Dec 1
- B | 72 **Base Operations Support Services For NSA Annapolis and US Naval Academy, Annapolis, Maryland**
  Department of the Navy · No due date
- D | 49 **Aquarium Maintenance & Services**
  National Oceanic and Atmospheric Administration · Due Dec 7
- D | 49 **Colibrium GEM2 Maintenance**
  Department of the Navy · Due Sep 18
- D | 45 **The reassessed winner of the Grounds Maintenance services at the Annapolis and Loudon Par...**
  Department of Veterans Affairs · No due date

## More from W6QK ACC-RI-PICATINNY

- D | 48 **Custodial Services - Cranston, RI (RI007)**
  Department of the Army · Due Nov 24
- D | 42 **REFUSE AND RECYCLING SERVICES - Edison, NJ (NJ003)**
  Department of the Army · Due Nov 24
- D | 43 **Snow and Ice Removal Services in Richmond, VA**
  Department of the Army · Due Nov 25
- D | 42 **Snow and Ice Removal Services in Bedford, VA**
  Department of the Army · Due Nov 25

## Data and as-of times

| | |
|---|---|
| **Notice data** | Official federal notice, first seen Nov 24, 2026, updated Nov 23, 2026 |
| **Market data** | Federal award history, contract award types A–D, FY24–FY26, updated Nov 13, 2026 |
| **Score** | RFP Detector Score v1.0.0, evaluated Nov 24, 2026, 6:16 AM EST |
| **Report** | ID 775b051b64dfe03b6d56 · generated Nov 24, 2026, 8:01 AM EST |
| **Official notice** | Open the official solicitation at rfpdetector.com (free account) |

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