SOLICITATION | OPEN | FEDERAL | SDVOSB set-aside

# FY27: Replacement Dental Vacuum Pump System

Department of Veterans Affairs › 247-NETWORK CONTRACT OFFICE 7 (36C247)

Solicitation `36C24727Q0084`

Scan for the live page

RFP DETECTOR SCORE

**Fair · 58 / 100**

High data confidence

Fair (C, 58/100): SDVOSB set-aside, active buyer ($634M FY24–FY26); but small typical award (~$75K).

+15.3 Competition & access | −9.1 Value | +8.1 Issuer & market | −6.4 Clarity & completeness

Informational, not advice. How the score works: rfpdetector.com/methodology/score

## At a glance

| | | | |
|---|---|---|---|
| ESTIMATED VALUE<br>**~$75K**<br>Estimated: median award, FY24–FY26 | SET-ASIDE<br>**SDVOSB set-aside**<br>Set-aside code SDVOSBC | NAICS<br>**811210**<br>Electronic and Precision Equipment Repair and Maintenance | PSC<br>**J065**<br>Product / service code |
| PLACE OF PERFORMANCE<br>**Not stated** | POSTED<br>**Nov 5, 2026**<br>Updated Nov 17, 2026 | RESPONSE DUE<br>**Nov 24, 2026, 10:00 AM CST**<br>5 days left | LISTING<br>**Official federal notice**<br>Updated Nov 17, 2026 |

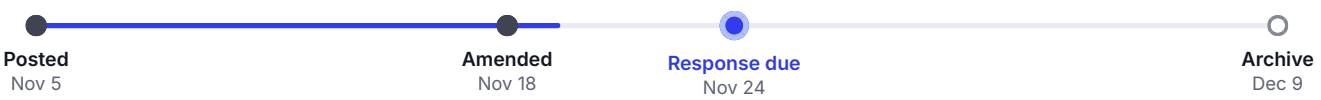
## Our summary

Department of Veterans Affairs (247-NETWORK CONTRACT OFFICE 7 (36C247)) posted a solicitation titled "FY27: Replacement Dental Vacuum Pump System" under solicitation number 36C24727Q0084. It was first posted on Nov 5, 2026 and has been updated 3 times since. Responses are due Nov 24, 2026, 10:00 AM CST. It is classified under NAICS 811210 (Electronic and Precision Equipment Repair and Maintenance) and product/service code J065. The set-aside is listed as Service-Disabled Veteran-Owned Small Business (SDVOSB) Set-Aside (FAR 19.14). The listed point of contact is Terri Hudson.

Summary by RFP Detector.

## Timeline

Blue line: today (Nov 19)



# 02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

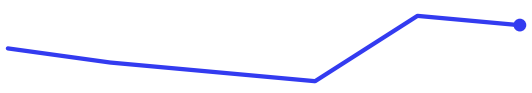
| Factor | | ◀ lowers the score / raises the score ▶ | Points | Range |
|---|---|---|---|---|
| **Value** | ESTIMATED | | −9.1 | −18.0 / +18.0<br>w 20 · conf 80% |
| No value published. Typical award is about $75K: the median of 2,935 VA contracts over $25K awarded in NAICS 811210, FY24–FY26. | | | | |
| **Competition & access** | MEASURED | | +15.3 | −18.0 / +18.0<br>w 20 · conf 100% |
| Service-disabled veteran-owned small business set-aside. The largest recipient took 11% of these dollars in FY24–FY26, and spending is spread across many vendors. | | | | |
| **Issuer & market** | MEASURED | | +8.1 | −23.4 / +12.6<br>w 20 · conf 100% |
| VA obligated $634M on NAICS 811210 across 4,431 contracts in FY24–FY26. 33 other notices from this office in the past 12 months. | | | | |
| **Time & stage** | MEASURED | | −4.8 | −14.9 / +12.2<br>w 15 · conf 100% |
| Solicitation, bids due: 5 days to respond (due Nov 24, 2026, 10:00 AM CST). Tight. | | | | |
| **Clarity & completeness** | ESTIMATED | | −6.4 | −18.9 / +8.1<br>w 15 · conf 75% |
| Documents not listed, named contact with email, 6-word description. | | | | |
| **Freshness** | MEASURED | | +5.4 | −9.0 / +9.0<br>w 10 · conf 100% |
| Updated yesterday (deadline moved). | | | | |

Starts at 50 · contributions sum to **58.5**

Score **58** (C)

## Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 53 Nov 19: 58

Evaluated Nov 19, 2026, 3:25 AM EST · version 1.0.0

## How the score works

| | |
|---|---|
| Value | weight 20 · −18.0 to +18.0 |
| Competition & access | weight 20 · −18.0 to +18.0 |
| Issuer & market | weight 20 · −23.4 to +12.6 |
| Time & stage | weight 15 · −14.9 to +12.2 |
| Clarity & completeness | weight 15 · −18.9 to +8.1 |
| Freshness | weight 10 · −9.0 to +9.0 |

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

**Full methodology: rfpdetector.com/methodology/score**

# 03 Market intelligence

Federal contract awards for Department of Veterans Affairs, NAICS 811210. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

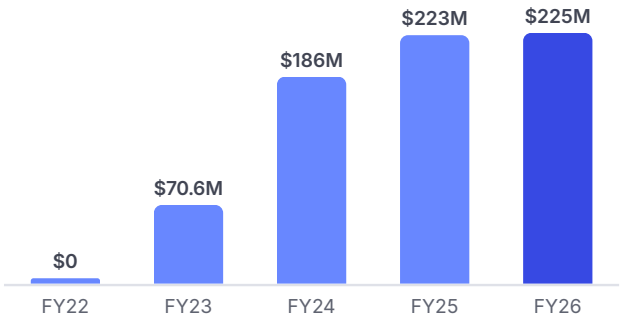
**CONTRACTS AWARDED**
**4,431**
New awards, FY24–FY26

**TOTAL OBLIGATED**
**$634M**
Obligated FY24–FY26

**MEDIAN AWARD OVER $25K**
**$75K**
2,935 awards above $25K

## Obligations by fiscal year

Department of Veterans Affairs, NAICS 811210




## Award size

VA NAICS 811210 contracts, FY24–FY26 (log scale)




For reference, the typical federal contract award above $25K across all agencies is about $69K.

## Largest recipients in this market

Share of obligated dollars, FY24–FY26

| | | | |
|---|---|---|---|
| 1 | Sonova USA Inc | $67.5M | 11% |
| 2 | Varian Medical Systems, Inc | $49.9M | 8% |
| 3 | Oticon, Inc | $24.5M | 4% |
| 4 | Olympus America Inc | $23.6M | 4% |
| 5 | Carefusion Solutions, LLC | $20M | 3% |

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

## How this market feeds the score

**Value** −9.1
Small typical award (~$75K)

**Competition & access** +15.3
SDVOSB set-aside

**Issuer & market** +8.1
Active buyer ($634M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 13, 2026.

# 04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

## Eligibility

SET-ASIDE

Service-disabled veteran-owned small business set-aside: only businesses holding this status may respond.

NAICS

811210 Electronic and Precision Equipment Repair and Maintenance

PRODUCT / SERVICE CODE

J065

## Place & submission

PLACE OF PERFORMANCE

Not stated

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

## Contacts

**Terri Hudson** · primary
terri.hudson@va.gov

## Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

## Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Nov 24, 2026, 10:00 AM CST
- [ ] Check you meet the set-aside / eligibility requirement
  Service-Disabled Veteran-Owned Small Business (SDVOSB) Set-Aside (FAR 19.14)
- [ ] Check the SBA size standard for NAICS 811210
  Small-business set-asides use the size standard of the primary NAICS code
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

## Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform where the work is located?
- [ ] Does your pricing fit the typical award range ($19K–$107K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

# 05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

## Similar open RFPs

- B | 77 **Pyxis IV Prep**
  Department of Veterans Affairs · Due Nov 27
- B | 75 **Utilization Management Software (VA-27-00009483)**
  Department of Veterans Affairs · Due Dec 11
- B | 74 **FA8601 Auto Sampler Maintenance and Repair**
  Department of the Air Force · Due Jan 7
- B | 73 **Solicitation - N0003927RM002: NILE ISS 6 Engineering Services**
  Department of the Navy · Due Dec 17
- B | 72 **Server, Automatic DA**
  Department of the Navy · Due Dec 21

## More from 247-NETWORK CONTRACT OFFICE 7 (36C247)

- D | 38 **Halfway House 20 - BED - Base plus Four**
  Department of Veterans Affairs · Due Nov 20
- D | 43 **36-Month Electrical Distribution Testing**
  Department of Veterans Affairs · Due Nov 20
- D | 45 **Magnetic Breakaway bed cables - Nurse Call**
  Department of Veterans Affairs · Due Nov 20
- F | 30 **INTENT CRASH CART TRACKING SYSTEM NEW BASE plus FOUR / (VA-27-00018916)**
  Department of Veterans Affairs · Due Nov 23

## Data and as-of times

| | |
|---|---|
| **Notice data** | Official federal notice, first seen Nov 13, 2026, updated Nov 17, 2026 |
| **Market data** | Federal award history, contract award types A–D, FY24–FY26, updated Nov 13, 2026 |
| **Score** | RFP Detector Score v1.0.0, evaluated Nov 19, 2026, 3:25 AM EST |
| **Report** | ID bbebc3ffe0ca1f65f778 · generated Nov 19, 2026, 5:02 PM EST |
| **Official notice** | Open the official solicitation at rfpdetector.com (free account) |

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