SOURCES SOUGHT | OPEN | FEDERAL

G6 - Telecom Services

Department of Defense › Department of the Army › W7N9 USPFO ACTIVITY WY ARNG

Solicitation `W912L327RA001`

Scan for the live page

D
37

RFP DETECTOR SCORE

High data confidence

Limited · 37 / 100

Limited (D, 37/100): full and open; but small typical award (~$66K).

−9.7 Value | −6.5 Issuer & market | +3.5 Competition & access | −3.2 Clarity & completeness

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$66K Estimated: median award, FY24–FY26	None Full and open competition	517111 Wired Telecommunications Carriers	DG11 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Cheyenne, Wyoming	Nov 3, 2026	Nov 23, 2026, 10:00 AM MST 7 days left	Official federal notice Updated Nov 3, 2026

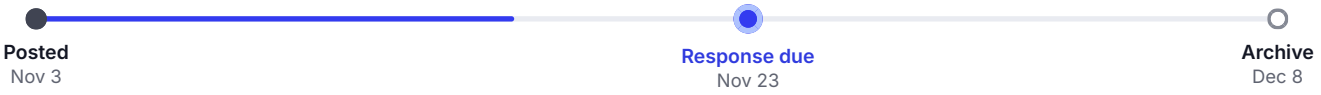
Our summary

Department of the Army (W7N9 USPFO ACTIVITY WY ARNG), part of the Department of Defense, posted a sources sought notice titled “G6 - Telecom Services” under solicitation number W912L327RA001. It was posted on Nov 3, 2026. Responses are due Nov 23, 2026, 10:00 AM MST. It is classified under NAICS 517111 (Wired Telecommunications Carriers) and product/service code DG11. No set-aside is listed. The place of performance is Cheyenne, Wyoming. The listed point of contact is Benjamin Taylor.

Summary by RFP Detector.

Timeline

Blue line: today (Nov 16)



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

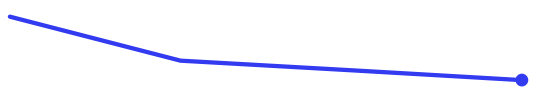
Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−9.7	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $66K: the median of 190 Army contracts over $25K awarded in NAICS 517111, FY24–FY26.				
Competition & access	MEASURED		+3.5	−18.0 / +18.0 w 20 · conf 100%
Full and open competition. The largest recipient took 11% of these dollars in FY24–FY26, and spending is spread across many vendors.				
Issuer & market	MEASURED		−6.5	−23.4 / +12.6 w 20 · conf 100%
Army obligated $38.1M on NAICS 517111 across 304 contracts in FY24–FY26. 1 other notice from this office in the past 12 months.				
Time & stage	MEASURED		+1.8	−14.9 / +12.2 w 15 · conf 100%
Sources sought (market research, not a bid): 7 days to respond (due Nov 23, 2026, 10:00 AM MST).				
Clarity & completeness	ESTIMATED		−3.2	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, named contact with email, 67-word description.				
Freshness	MEASURED		+1.0	−9.0 / +9.0 w 10 · conf 100%
Posted 12 days ago.				

Starts at 50 · contributions sum to **36.9**

Score **37** **(D)**

Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 50 Nov 16: 37

Evaluated Nov 16, 2026, 3:16 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

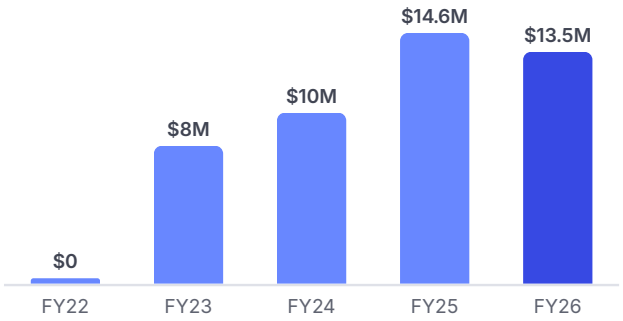
03 Market intelligence

Federal contract awards for Department of the Army, NAICS 517111. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
304	**$38.1M**	**$66K**
New awards, FY24–FY26	Obligated FY24–FY26	190 awards above $25K

Obligations by fiscal year

Department of the Army, NAICS 517111



Award size

Army NAICS 517111 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Deutsche Telekom Business Solutions Gmbh	$4.3M	11%
2	Gc&e Federal, LLC	$4M	11%
3	Kt Corporation	$2.5M	6%
4	Verizon Business Network Services LLC	$2.1M	5%
5	Lumen Technologies Government Solutions, Inc	$1.7M	5%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
−9.7	+3.5	−6.5
Small typical award (~$66K)	Full and open	Limited award history ($38.1M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 14, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Full and open competition: any responsible business may respond.

NAICS

517111 Wired Telecommunications Carriers

PRODUCT / SERVICE CODE

DG11

Place & submission

PLACE OF PERFORMANCE

Cheyenne, Wyoming

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Benjamin Taylor · primary
benjamin.c.taylor10.mil@army.mil

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Nov 23, 2026, 10:00 AM MST
- [ ] Check you meet the set-aside / eligibility requirement
  Full and open competition
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in Cheyenne, Wyoming?
- [ ] Does your pricing fit the typical award range ($16K–$88K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- B | 74 **Amendment 0002 - Army Contracting Command - Aberdeen Proving Ground (ACC-APG)Capability P...**
  Department of the Army · Due Dec 10
- B | 73 **Antenna**
  Defense Logistics Agency · Due Nov 30
- B | 73 **Indicator, Depth, in Repair/Modification of**
  Department of the Navy · Due Dec 14
- B | 73 **Tactical Communication Systems - Procurement, Services & Sustainment (TCS-PSS) Call for S...**
  Department of the Army · Due Dec 14
- B | 72 **Switch, Waveguide**
  Department of the Navy · Due Dec 11

More from W7N9 USPFO ACTIVITY WY ARNG

- C | 63 **G6 - PureStorage Support**
  Department of the Army · Closed

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Nov 3, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 14, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 16, 2026, 3:16 AM EST
Report	ID f5ce51ca9f906b3d6a7a · generated Nov 16, 2026, 11:11 PM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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