SOLICITATION | CLOSED | FEDERAL

# Guatemala - Equipment to train K9s

Department of State › U.s.embassy Guatemala City

Solicitation 19GT5027Q0008

Closed on Nov 19, 2026 · similar open RFPs on page 5

Scan for the live page

RFP DETECTOR SCORE

High data confidence

## Score at publication: 40 (D)

Frozen when the RFP closed; closed RFPs never show a live score

Limited (D, 40/100): 17 days to respond, posted today; but small typical award (~$58K).

−10.3 Value | +9.1 Time & stage | +9.0 Freshness | −8.3 Competition & access

Informational, not advice. How the score works: rfpdetector.com/methodology/score

## At a glance

| ESTIMATED VALUE | SET-ASIDE | NAICS | PSC |
|---|---|---|---|
| ~$58K<br>Estimated: median award, FY24–FY26 | None<br>Full and open competition | 423490<br>Other Professional Equipment and Supplies Merchant Wholesalers | 6930<br>Product / service code |
| **PLACE OF PERFORMANCE** | **POSTED** | **RESPONSE DUE** | **LISTING** |
| guatemala, GT | Nov 2, 2026 | Nov 19, 2026, 5:00 PM CST<br>Closed | Official federal notice<br>Updated Nov 2, 2026 |

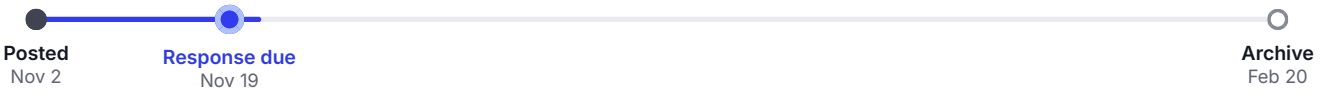
## Our summary

Department of State (U.s.embassy Guatemala City) posted a solicitation titled “Guatemala - Equipment to train K9s” under solicitation number 19GT5027Q0008. It was posted on Nov 2, 2026. The response deadline was Nov 19, 2026, 5:00 PM CST. It is classified under NAICS 423490 (Other Professional Equipment and Supplies Merchant Wholesalers) and product/service code 6930. No set-aside is listed. The place of performance is guatemala, Guatemala. The listed point of contact is Scott Dargus.

Summary by RFP Detector.

## Timeline

Blue line: today (Nov 22)



# 02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

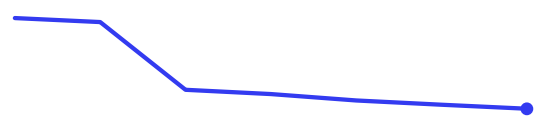
| Factor | | ◀ lowers the score / raises the score ▶ | Points | Range |
|---|---|---|---|---|
| **Value** | ESTIMATED | | −10.3 | −18.0 / +18.0<br>w 20 · conf 80% |
| No value published. Typical award is about $58K: the median of 20 DOS contracts over $25K awarded in NAICS 423490, FY24–FY26. | | | | |
| **Competition & access** | MEASURED | | −8.3 | −18.0 / +18.0<br>w 20 · conf 100% |
| Full and open competition. The largest recipient took 58% of these dollars in FY24–FY26, so expect a strong incumbent. | | | | |
| **Issuer & market** | MEASURED | | −8.2 | −23.4 / +12.6<br>w 20 · conf 100% |
| DOS obligated $2M on NAICS 423490 across 57 contracts in FY24–FY26. 30 other notices from this office in the past 12 months. | | | | |
| **Time & stage** | MEASURED | | +9.1 | −14.9 / +12.2<br>w 15 · conf 100% |
| Solicitation, bids due: 17 days to respond (due Nov 19, 2026, 5:00 PM CST). | | | | |
| **Clarity & completeness** | ESTIMATED | | −1.7 | −18.9 / +8.1<br>w 15 · conf 75% |
| Documents not listed, 2 named contacts with email and phone, 45-word description. | | | | |
| **Freshness** | MEASURED | | +9.0 | −9.0 / +9.0<br>w 10 · conf 100% |
| Posted today. | | | | |

Starts at 50 · contributions sum to **39.6**

Score at publication **40** **(D)**

## Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 50 Nov 19: 7

Evaluated Nov 2, 2026, 4:18 PM EST · version 1.0.0

## How the score works

| | |
|---|---|
| Value | weight 20 · −18.0 to +18.0 |
| Competition & access | weight 20 · −18.0 to +18.0 |
| Issuer & market | weight 20 · −23.4 to +12.6 |
| Time & stage | weight 15 · −14.9 to +12.2 |
| Clarity & completeness | weight 15 · −18.9 to +8.1 |
| Freshness | weight 10 · −9.0 to +9.0 |

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

**Full methodology: rfpdetector.com/methodology/score**

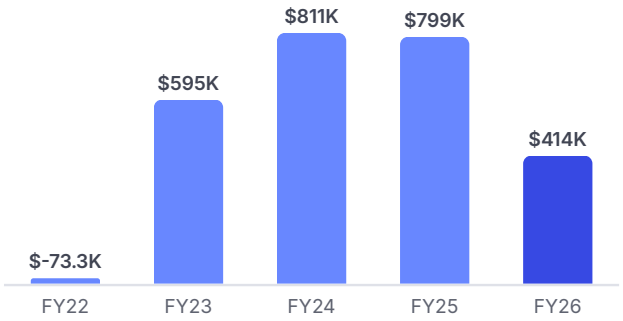
# 03 Market intelligence

Federal contract awards for Department of State, NAICS 423490. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

| CONTRACTS AWARDED | TOTAL OBLIGATED | MEDIAN AWARD OVER $25K |
|---|---|---|
| **57** | **$2M** | **$58K** |
| New awards, FY24–FY26 | Obligated FY24–FY26 | 20 awards above $25K |

## Obligations by fiscal year

Department of State, NAICS 423490




## Award size

DOS NAICS 423490 contracts, FY24–FY26 (log scale)




For reference, the typical federal contract award above $25K across all agencies is about $69K.

## Largest recipients in this market

Share of obligated dollars, FY24–FY26

| | | | |
|---|---|---|---|
| 1 | **Zlc Solutions LLC** | $1.2M | 58% |
| 2 | **Nationwide Supplies, L.P.** | $182K | 9% |
| 3 | **Miscellaneous Foreign Awardees** | $170K | 8% |
| 4 | **F & D Federal LLC** | $126K | 6% |
| 5 | **Noble Supply & Logistics, LLC** | $115K | 6% |

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

## How this market feeds the score

| Value | Competition & access | Issuer & market |
|---|---|---|
| −10.3 | −8.3 | −8.2 |
| Small typical award (~$58K) | Full and open (strong incumbent) | Limited award history ($2M FY24–FY26) |

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026.

# 04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

## Eligibility

SET-ASIDE

Full and open competition: any responsible business may respond.

NAICS

423490 Other Professional Equipment and Supplies Merchant Wholesalers

PRODUCT / SERVICE CODE

6930

## Place & submission

PLACE OF PERFORMANCE

guatemala, GT

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

## Contacts

**Scott Dargus** · primary
dargussb@state.gov
23540000

**Ana Alburez** · secondary
alburezag@state.gov
50230128235

## Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

## This RFP is closed

Responses are no longer accepted, so the response checklist is omitted. The facts above stay available for reference and for similar bids; see similar open RFPs and more from this issuer on page 5.

# 05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

## Similar open RFPs

- A | 100 **Solicitation: Holder, Ammunition (NSN: 1398-01-330-9529)**
  Department of the Army · Due Dec 21
- A | 90 **Radar installation kits, management, warehousing, and delivery of parts/materials used to...**
  Department of the Navy · Due Jan 6
- A | 87 **Fairing, Aircraft (Nose Dome)**
  Defense Logistics Agency · Due Dec 31
- A | 83 **Re-manufacture of the KC-135 Gearbox Assembly**
  Department of the Air Force · Due Dec 17
- A | 83 **155mm Modular Artillery for Combat Effectiveness (MACE)**
  Department of the Army · Due Nov 30

## More from U.s.embassy Guatemala City

- F | 24 **GUATEMALA-INL Tablets for the SGED Recruitment Department**
  Department of State · Due Nov 25
- C | 51 **GUATEMALA Software Development Services for GIO Information Exchange Platform**
  Department of State · Due Nov 30
- C | 54 **Border Security IT Technical Services**
  Department of State · Due Nov 30
- F | 20 **Guatemala - Tactical Dock**
  Department of State · Due Dec 4

## Data and as-of times

| | |
|---|---|
| **Notice data** | Official federal notice, first seen Nov 13, 2026, updated Nov 2, 2026 |
| **Market data** | Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026 |
| **Score** | RFP Detector Score v1.0.0, evaluated Nov 2, 2026, 4:18 PM EST (score at publication, frozen) |
| **Report** | ID d2d065de20a29255aec8 · generated Nov 22, 2026, 1:07 PM EST |
| **Official notice** | Open the official solicitation at rfpdetector.com (free account) |

DISCLAIMER

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