SOLICITATION OPEN FEDERAL

Gulfstream G280 Initial and Recurrent Pilot Qualification Training

Department of Transportation › Federal Aviation Administration › 6973GH FRANCHISE ACQUISITION SVCS

Solicitation `6973GH-27-R-00021`

Scan for the live page

RFP DETECTOR SCORE

D
44

High data confidence

Limited · 44 / 100

Limited (D, 44/100): new this week, 14 days to respond; but small typical award (~$56K).

−10.5 Value | +9.0 Freshness | −8.3 Competition & access | +6.3 Time & stage

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$56K Estimated: median award, FY24–FY26	None Full and open competition	611512 Flight Training	U099 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Oklahoma City, Oklahoma	Nov 19, 2026	Dec 4, 2026, 5:00 PM CST 13 days left	Official federal notice Updated Nov 19, 2026

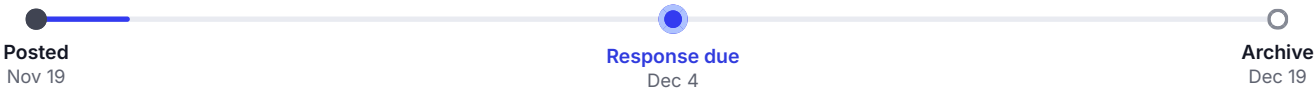
Our summary

Federal Aviation Administration (6973GH FRANCHISE ACQUISITION SVCS), part of the Department of Transportation, posted a solicitation titled “Gulfstream G280 Initial and Recurrent Pilot Qualification Training” under solicitation number 6973GH-27-R-00021. It was posted on Nov 19, 2026. Responses are due Dec 4, 2026, 5:00 PM CST. It is classified under NAICS 611512 (Flight Training) and product/service code U099. No set-aside is listed. The place of performance is Oklahoma City, Oklahoma. The listed point of contact is Erick Martinez.

Summary by RFP Detector.

Timeline

Blue line: today (Nov 21)



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−10.5	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $56K: the median of 173 Federal Aviation Administration contracts over $25K awarded in NAICS 611512, FY24–FY26.				
Competition & access	MEASURED		−8.3	−18.0 / +18.0 w 20 · conf 100%
Full and open competition. The largest recipient took 47% of these dollars in FY24–FY26, so expect a strong incumbent.				
Issuer & market	MEASURED		−1.0	−23.4 / +12.6 w 20 · conf 100%
Federal Aviation Administration obligated $87.1M on NAICS 611512 across 270 contracts in FY24–FY26. 14 other notices from this office in the past 12 months.				
Time & stage	MEASURED		+6.3	−14.9 / +12.2 w 15 · conf 100%
Solicitation, bids due: 14 days to respond (due Dec 4, 2026, 5:00 PM CST).				
Clarity & completeness	ESTIMATED		−1.6	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, 2 named contacts with email, 85-word description.				
Freshness	MEASURED		+9.0	−9.0 / +9.0 w 10 · conf 100%
Posted yesterday.				

Starts at 50 · contributions sum to **43.9**

Score **44** **(D)**

Score trend

Recorded whenever the score changes, last 30 days



Nov 20: 45 Nov 21: 44

Evaluated Nov 21, 2026, 3:25 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

03 Market intelligence

Federal contract awards for Federal Aviation Administration, NAICS 611512. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

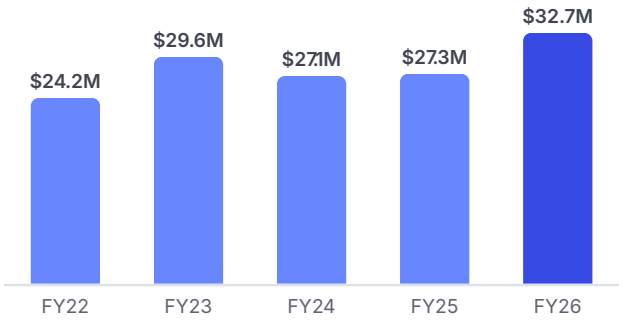
CONTRACTS AWARDED
270
New awards, FY24–FY26

TOTAL OBLIGATED
$87.1M
Obligated FY24–FY26

MEDIAN AWARD OVER $25K
$56K
173 awards above $25K

Obligations by fiscal year

Federal Aviation Administration, NAICS 611512



Award size

Federal Aviation Administration NAICS 611512 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Allen Corporation Of America, Inc.	$40.7M		47%
2	Flightsafety International Inc	$11.8M		14%
3	Clearsky Joint Ventures, LLC	$10M		11%
4	Strategic Keybridge Partners LLC	$8.4M		10%
5	Cae Simuflite, Inc	$6.8M		8%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value −10.5
Small typical award (~$56K)

Competition & access −8.3
Full and open (strong incumbent)

Issuer & market −1.0
Limited award history ($87.1M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Full and open competition: any responsible business may respond.

NAICS

611512 Flight Training

PRODUCT / SERVICE CODE

U099

Place & submission

PLACE OF PERFORMANCE

Oklahoma City, Oklahoma

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Erick Martinez · primary
erick.i.martinez-abril@faa.gov

Leslie Bolton · secondary
leslie.c-ctr.bolton@faa.gov

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Dec 4, 2026, 5:00 PM CST
- [ ] Check you meet the set-aside / eligibility requirement
  Full and open competition
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in Oklahoma City, Oklahoma?
- [ ] Does your pricing fit the typical award range ($19K–$68K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- B | 73 **TECOM MCIMS Academic Support Training**
  Department of the Navy · Due Dec 30
- B | 67 **Leadership Development Program Services**
  Department of the Army · Due Dec 4
- B | 67 **Education Service Support Contract (Essc)**
  Department of the Army · Due Jan 4
- C | 64 **Wind River In-Person Training Class for VxWorks 7 and Workbench Essentials**
  Department of the Air Force · Due Dec 7
- C | 63 **Instructional Systems Design Services**
  USDA, Departmental Administration · Due Dec 1

More from 6973GH FRANCHISE ACQUISITION SVCS

- F | 18 **Amendment 0001- Helicopter Field Maintenance Training on Four (4) Various Bell Helicopter...**
  Federal Aviation Administration · Due Nov 23
- F | 26 **Spin and Spin Recovery Training**
  Federal Aviation Administration · Due Nov 27
- C | 56 **Mike Monroney Aeronautical Center (MMAC) Industrial Waste Water Treatment Plant Upgrades**
  Federal Aviation Administration · Due Nov 30
- B | 66 **Silvus Brand Communications Indefinite Delivery Definite Quantity**
  Federal Aviation Administration · Due Dec 4

Data and as-of times

Notice data	Official federal notice, first seen Nov 20, 2026, updated Nov 19, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 21, 2026, 3:25 AM EST
Report	ID ebfc0979af3c20588fb2 · generated Nov 21, 2026, 4:25 PM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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