PRESOLICITATION | OPEN | FEDERAL | Small-business set-aside

HVAC, Repair and Maintenance for Fort Drum, NY

Department of Defense › Department of the Army › W6QM MICC-FT DRUM

Solicitation `w911s223uHVCR`

Scan for the live page

C
59

RFP DETECTOR SCORE

High data confidence

Fair · 59 / 100

Fair (C, 59/100): small-business set-aside, active buyer ($454M FY24–FY26); but posted 1205 days ago.

+14.7 Competition & access | −8.1 Freshness | −5.4 Value | +4.8 Issuer & market

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$164K Estimated: median award, FY24–FY26	Small-business set-aside Set-aside code SBA	238220 Plumbing, Heating, and Air-Conditioning Contractors	J041 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Fort Drum, New York	Aug 8, 2023	Aug 7, 2028, 10:00 AM EDT 619 days left	Official federal notice Updated Aug 8, 2023

Our summary

Department of the Army (W6QM MICC-FT DRUM), part of the Department of Defense, posted a presolicitation notice titled “HVAC, Repair and Maintenance for Fort Drum, NY” under solicitation number w911s223uHVCR. It was posted on Aug 8, 2023. Responses are due Aug 7, 2028, 10:00 AM EDT. It is classified under NAICS 238220 (Plumbing, Heating, and Air-Conditioning Contractors) and product/service code J041. The set-aside is listed as Small Business Set Aside - Total. The place of performance is Fort Drum, New York. The listed point of contact is Cody Bresette.

Summary by RFP Detector.

Timeline

- **Posted** Aug 8
- **Response due** Aug 7
- **Archive** Aug 22

02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−5.4	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $164K: the median of 678 Army contracts over $25K awarded in NAICS 238220, FY24–FY26.				
Competition & access	MEASURED		+14.7	−18.0 / +18.0 w 20 · conf 100%
Total small-business set-aside. The largest recipient took 5% of these dollars in FY24–FY26, and spending is spread across many vendors.				
Issuer & market	MEASURED		+4.8	−23.4 / +12.6 w 20 · conf 100%
Army obligated $454M on NAICS 238220 across 875 contracts in FY24–FY26. 2,044 other notices from this office in the past 12 months.				
Time & stage	MEASURED		+1.2	−14.9 / +12.2 w 15 · conf 100%
Presolicitation: 620 days to respond (due Aug 7, 2028, 10:00 AM EDT). Long lead time.				
Clarity & completeness	ESTIMATED		+1.6	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, 2 named contacts with email and phone, 169-word description.				
Freshness	MEASURED		−8.1	−9.0 / +9.0 w 10 · conf 100%
Posted 1205 days ago.				

Starts at 50 · contributions sum to **58.8**

Score **59** **(C)**

Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 52 Nov 14: 59

Evaluated Nov 26, 2026, 3:23 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

RFP Detector is an independent service and is not affiliated with any government agency. Scores are informational.

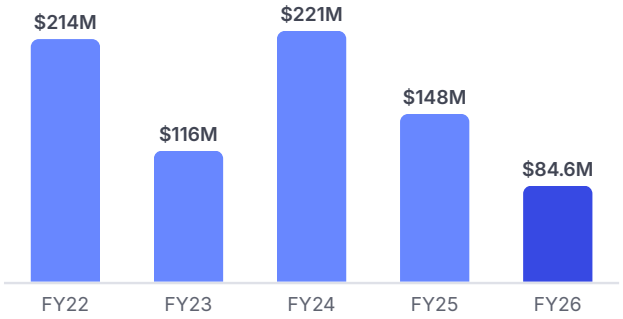
03 Market intelligence

Federal contract awards for Department of the Army, NAICS 238220. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
875	**$454M**	**$164K**
New awards, FY24–FY26	Obligated FY24–FY26	678 awards above $25K

Obligations by fiscal year

Department of the Army, NAICS 238220



Award size

Army NAICS 238220 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Alcan Builders Incorporated	$22.9M	5%
2	Teamgov, Inc.	$21.9M	5%
3	Ryan & Associates, Inc.	$19.5M	4%
4	Butt Construction Company, Incorporated	$18.8M	4%
5	Copper Construction Company, Inc.	$16.8M	4%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
−5.4	+14.7	+4.8
Small typical award (~$164K)	Small-business set-aside	Active buyer ($454M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 13, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Total small-business set-aside: only businesses that are small under the NAICS size standard may respond.

NAICS

238220 Plumbing, Heating, and Air-Conditioning Contractors

PRODUCT / SERVICE CODE

J041

Place & submission

PLACE OF PERFORMANCE

Fort Drum, New York

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Cody Bresette · primary
cody.a.bresette.civ@army.mil
3157723397

Jeffery Frans · secondary
jeffery.l.frans.civ@army.mil
3157722439

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Aug 7, 2028, 10:00 AM EDT
- [ ] Check you meet the set-aside / eligibility requirement
  Small Business Set Aside - Total
- [ ] Check the SBA size standard for NAICS 238220
  Small-business set-asides use the size standard of the primary NAICS code
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in Fort Drum, New York?
- [ ] Does your pricing fit the typical award range ($28K–$308K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- A | 93 **Northeast Region Pavement and Bridge Preservation Construction - NP NER PMS BMS FY24(1)**
  Federal Highway Administration · Due Dec 8
- A | 85 **FY27 NRM - EHRM Base 630-22-700 EHRM Infrastructure Upgrades - Manhattan VAMC**
  Department of Veterans Affairs · Due Dec 7
- A | 84 **528A5-27-504 Seal and Stripe Parking Lots**
  Department of Veterans Affairs · Due Dec 3
- A | 80 **RFI USMMA Campus Modernization Program SATOC Seawall Project**
  Department of the Army · Due Dec 4
- B | 79 **Smoke Barrier Door Replacement**
  Department of Veterans Affairs · Due Dec 8

More from W6QM MICC-FT DRUM

- F | 31 **Medical Maintenance Workbench**
  Department of the Army · Due Nov 27
- F | 33 **Shockwave Therapy System**
  Department of the Army · Due Nov 27
- D | 38 **35 Ton Chiller**
  Department of the Army · Due Nov 30
- D | 38 **25 Kva Pole Mount Transformer and 100W XP Linear Light**
  Department of the Army · Due Nov 30

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Aug 8, 2023
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 13, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 26, 2026, 3:23 AM EST
Report	ID f1168936f09506ac61d7 · generated Nov 27, 2026, 2:11 AM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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