SPECIAL NOTICE | OPEN | FEDERAL

# INTENT TO SOLE SOURCE Troubleshoot Desert Aire AHU Carel Controller

Department of Veterans Affairs › 252-NETWORK CONTRACT OFFICE 12 (36C252)

Solicitation `36C25227Q0106`

Scan for the live page

RFP DETECTOR SCORE

High data confidence

## Not competed · 30 / 100

F
30

Not competed (F, 30/100): not openly competed. Notice signals a sole-source or brand-name intent. The largest recipient took 3% of these dollars in FY24–FY26, and spending is spread across many vendors.

−9.3 Value | +9.0 Freshness | −7.9 Time & stage | −5.4 Clarity & completeness

Informational, not advice. How the score works: rfpdetector.com/methodology/score

## At a glance

| ESTIMATED VALUE | SET-ASIDE | NAICS | PSC |
|---|---|---|---|
| ~$72K<br>Estimated: median award, FY24–FY26 | None<br>Full and open competition | 811310<br>Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance | J041<br>Product / service code |
| **PLACE OF PERFORMANCE** | **POSTED** | **RESPONSE DUE** | **LISTING** |
| Not stated | Nov 25, 2026 | Nov 30, 2026, 10:00 AM CST<br>3 days left | Official federal notice<br>Updated Nov 25, 2026 |

## Our summary

Department of Veterans Affairs (252-NETWORK CONTRACT OFFICE 12 (36C252)) posted a special notice titled “INTENT TO SOLE SOURCE Troubleshoot Desert Aire AHU Carel Controller” under solicitation number 36C25227Q0106. It was posted on Nov 25, 2026. Responses are due Nov 30, 2026, 10:00 AM CST. It is classified under NAICS 811310 (Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance) and product/service code J041. No set-aside is listed. The listed point of contact is Anthony Hughes, Contract Specialist.

Summary by RFP Detector.

## Timeline

- **Posted** — Nov 25
- **Response due** — Nov 30
- **Archive** — Jan 29

# 02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

| Factor | | ◀ lowers the score / raises the score ▶ | Points | Range |
|---|---|---|---|---|
| **Value** | ESTIMATED | | −9.3 | −18.0 / +18.0<br>w 20 · conf 80% |
| No value published. Typical award is about $72K: the median of 731 VA contracts over $25K awarded in NAICS 811310, FY24–FY26. | | | | |
| **Competition & access** | MEASURED | | −2.5 | −18.0 / +18.0<br>w 20 · conf 100% |
| Notice signals a sole-source or brand-name intent. The largest recipient took 3% of these dollars in FY24–FY26, and spending is spread across many vendors. | | | | |
| **Issuer & market** | MEASURED | | +4.0 | −23.4 / +12.6<br>w 20 · conf 100% |
| VA obligated $171M on NAICS 811310 across 1,301 contracts in FY24–FY26. 96 other notices from this office in the past 12 months. | | | | |
| **Time & stage** | MEASURED | | −7.9 | −14.9 / +12.2<br>w 15 · conf 100% |
| Special notice: 3 days to respond (due Nov 30, 2026, 10:00 AM CST). Tight. | | | | |
| **Clarity & completeness** | ESTIMATED | | −5.4 | −18.9 / +8.1<br>w 15 · conf 75% |
| Documents not listed, named contact with email and phone, 3-word description. | | | | |
| **Freshness** | MEASURED | | +9.0 | −9.0 / +9.0<br>w 10 · conf 100% |
| Posted yesterday. | | | | |

Starts at 50 · contributions sum to **37.9** · capped at 30: not openly competed

Score **30** **(F)**

## Score trend

Recorded whenever the score changes, last 30 days

The trend appears once the score has changed. Time-dependent factors (deadline, freshness) are re-evaluated every night.

Evaluated Nov 27, 2026, 3:19 AM EST · version 1.0.0

## How the score works

| | |
|---|---|
| Value | weight 20 · −18.0 to +18.0 |
| Competition & access | weight 20 · −18.0 to +18.0 |
| Issuer & market | weight 20 · −23.4 to +12.6 |
| Time & stage | weight 15 · −14.9 to +12.2 |
| Clarity & completeness | weight 15 · −18.9 to +8.1 |
| Freshness | weight 10 · −9.0 to +9.0 |

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

**Full methodology: rfpdetector.com/methodology/score**

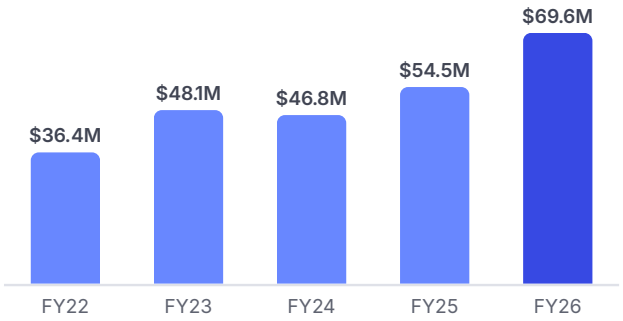
# 03 Market intelligence

Federal contract awards for Department of Veterans Affairs, NAICS 811310. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

| CONTRACTS AWARDED | TOTAL OBLIGATED | MEDIAN AWARD OVER $25K |
|---|---|---|
| **1,301** | **$171M** | **$72K** |
| New awards, FY24–FY26 | Obligated FY24–FY26 | 731 awards above $25K |

## Obligations by fiscal year

Department of Veterans Affairs, NAICS 811310




## Award size

VA NAICS 811310 contracts, FY24–FY26 (log scale)




For reference, the typical federal contract award above $25K across all agencies is about $69K.

## Largest recipients in this market

Share of obligated dollars, FY24–FY26

| | | | |
|---|---|---|---|
| 1 | R. W. Martin And Sons Inc | $5.2M | 3% |
| 2 | Innovation Associates, Inc. | $4.7M | 3% |
| 3 | Johnson Controls, Inc | $3.8M | 2% |
| 4 | Hurtvet Subcontracting, Inc. | $3.5M | 2% |
| 5 | Carefusion Solutions, LLC | $3.5M | 2% |

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

## How this market feeds the score

| Value | Competition & access | Issuer & market |
|---|---|---|
| −9.3 | −2.5 | +4.0 |
| Small typical award (~$72K) | Sole source | Active buyer ($171M FY24–FY26) |

Federal award history: contract award types A–D, FY24–FY26, updated Nov 13, 2026.

# 04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

## Eligibility

SET-ASIDE

Full and open competition: any responsible business may respond.

NAICS

`811310` Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance

PRODUCT / SERVICE CODE

`J041`

## Place & submission

PLACE OF PERFORMANCE

Not stated

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

## Contacts

**Anthony Hughes** · primary
Contract Specialist
anthony.hughes2@va.gov
414-844-4800

## Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

## Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Nov 30, 2026, 10:00 AM CST
- [ ] Check you meet the set-aside / eligibility requirement
  Full and open competition
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

## Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform where the work is located?
- [ ] Does your pricing fit the typical award range ($11K–$84K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

# 05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

## Similar open RFPs

- A | 81 **Custodial Services for IA058 (MS: 30, 47)**
  Department of the Army · Due Dec 28
- A | 80 **Janitorial Services, Recruiting Centers, 5 Locations in Northern MA**
  Department of the Army · No due date
- A | 80 **Recreation Area Janitorial Services, Townshend Lake, Townshend, VT**
  Department of the Army · No due date
- B | 78 **New Hogan Weed Control**
  Department of the Army · Due Dec 22
- B | 78 **Janitorial Services, Cape Cod Canal, Buzzards Bay, MA**
  Department of the Army · Due Dec 11

## More from 252-NETWORK CONTRACT OFFICE 12 (36C252)

- F | 29 **Great Lakes Region Durable Medical Equipment (DME) Delivery Services**
  Department of Veterans Affairs · Due Nov 30
- D | 43 **Lakeside CBOC Parking Contract**
  Department of Veterans Affairs · Due Nov 30
- C | 51 **Pharmacy Benefit Management - Prescription Fill and Dispensing Services**
  Department of Veterans Affairs · Due Nov 30
- C | 55 **Karl Storz Laryngoscope Protection1 Comprehensive Service at Edward Hines Jr. VA Hospital**
  Department of Veterans Affairs · Due Dec 1

## Data and as-of times

| | |
|---|---|
| **Notice data** | Official federal notice, first seen Nov 26, 2026, updated Nov 25, 2026 |
| **Market data** | Federal award history, contract award types A–D, FY24–FY26, updated Nov 13, 2026 |
| **Score** | RFP Detector Score v1.0.0, evaluated Nov 27, 2026, 3:19 AM EST |
| **Report** | ID 8e0f1a17e50aacec029f · generated Nov 27, 2026, 12:11 PM EST |
| **Official notice** | Open the official solicitation at rfpdetector.com (free account) |

DISCLAIMER

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