COMBINED SYNOPSIS/SOLICITATION | OPEN | FEDERAL | SDVOSB set-aside

Leadership Development Program Services

Department of Defense › Department of the Army › W071 ENDIST KANSAS CITY

Solicitation `W912DQ27QA018`

Scan for the live page

RFP DETECTOR SCORE

High data confidence

Strong · 70 / 100

B
70

Strong (B, 70/100): posted today, 15 days to respond; but small typical award (~$115K).

+9.0 Freshness | +7.7 Time & stage | −7.1 Value | +5.3 Competition & access

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE **~$115K** Estimated: median award, FY24–FY26	SET-ASIDE **SDVOSB set-aside** Set-aside code SDVOSBC	NAICS **611430** Professional and Management Development Training	PSC **U008** Product / service code
PLACE OF PERFORMANCE **Kansas City, Missouri**	POSTED **Nov 18, 2026**	RESPONSE DUE **Dec 4, 2026, 12:00 PM CST** 15 days left	LISTING **Official federal notice** Updated Nov 18, 2026

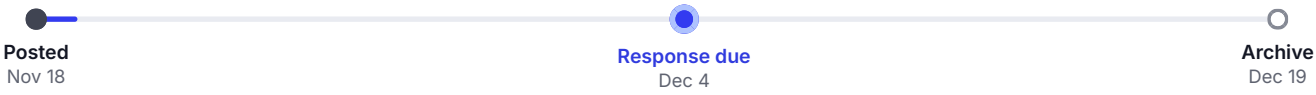
Our summary

Department of the Army (W071 ENDIST KANSAS CITY), part of the Department of Defense, posted a combined synopsis/solicitation titled “Leadership Development Program Services” under solicitation number W912DQ27QA018. It was posted on Nov 18, 2026. Responses are due Dec 4, 2026, 12:00 PM CST. It is classified under NAICS 611430 (Professional and Management Development Training) and product/service code U008. The set-aside is listed as Service-Disabled Veteran-Owned Small Business (SDVOSB) Set-Aside (FAR 19.14). The place of performance is Kansas City, Missouri. The listed point of contact is Austin Anderson.

Summary by RFP Detector.

Timeline

Blue line: today (Nov 19)



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−7.1	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $115K: the median of 299 Army contracts over $25K awarded in NAICS 611430, FY24–FY26.				
Competition & access	MEASURED		+5.3	−18.0 / +18.0 w 20 · conf 100%
Service-disabled veteran-owned small business set-aside. The largest recipient took 41% of these dollars in FY24–FY26, so expect a strong incumbent.				
Issuer & market	MEASURED		+4.0	−23.4 / +12.6 w 20 · conf 100%
Army obligated $506M on NAICS 611430 across 490 contracts in FY24–FY26. 57 other notices from this office in the past 12 months.				
Time & stage	MEASURED		+7.7	−14.9 / +12.2 w 15 · conf 100%
Solicitation, bids due: 15 days to respond (due Dec 4, 2026, 12:00 PM CST).				
Clarity & completeness	ESTIMATED		+0.6	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, 2 named contacts with email and phone, 125-word description.				
Freshness	MEASURED		+9.0	−9.0 / +9.0 w 10 · conf 100%
Posted today.				

Starts at 50 · contributions sum to **69.5**

Score **70** **(B)**

Score trend

Recorded whenever the score changes, last 30 days

The trend appears once the score has changed. Time-dependent factors (deadline, freshness) are re-evaluated every night.

Evaluated Nov 19, 2026, 6:16 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

03 Market intelligence

Federal contract awards for Department of the Army, NAICS 611430. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

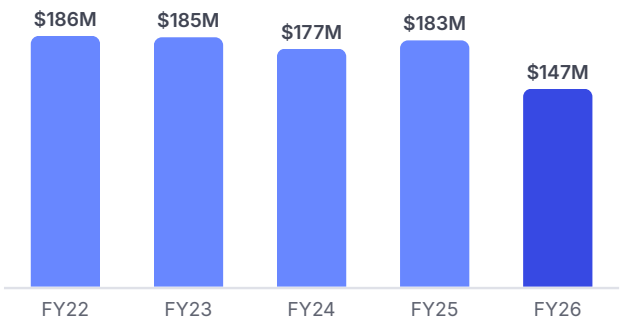
CONTRACTS AWARDED
490
New awards, FY24–FY26

TOTAL OBLIGATED
$506M
Obligated FY24–FY26

MEDIAN AWARD OVER $25K
$115K
299 awards above $25K

Obligations by fiscal year

Department of the Army, NAICS 611430



Award size

Army NAICS 611430 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	**Amentum Technology, Inc.**	$207M	41%
2	**Higherechelon, Inc.**	$40.8M	8%
3	**Goldbelt Apex, LLC**	$38.6M	8%
4	**Chitra Productions LLC**	$24.5M	5%
5	**Lno Inc**	$22.5M	4%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value −7.1
Small typical award (~$115K)

Competition & access +5.3
SDVOSB set-aside (strong incumbent)

Issuer & market +4.0
Active buyer ($506M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Service-disabled veteran-owned small business set-aside: only businesses holding this status may respond.

NAICS

611430 Professional and Management Development Training

PRODUCT / SERVICE CODE

U008

Place & submission

PLACE OF PERFORMANCE

Kansas City, Missouri

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Austin Anderson · primary
austin.anderson@usace.army.mil
8163892041

Laura Hedrick · secondary
laura.l.hedrick@usace.army.mil

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Dec 4, 2026, 12:00 PM CST
- [ ] Check you meet the set-aside / eligibility requirement
  Service-Disabled Veteran-Owned Small Business (SDVOSB) Set-Aside (FAR 19.14)
- [ ] Check the SBA size standard for NAICS 611430
  Small-business set-asides use the size standard of the primary NAICS code
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in Kansas City, Missouri?
- [ ] Does your pricing fit the typical award range ($15K–$171K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- D | 49 **HDCSO Analytical Laboratory Systems (ALS) Course Instruction Services**
  Department of the Army · Due Dec 5
- B | 76 **GRECC VA Geriatric Scholars Toolkit POP: 02/01/2027 - 01/31/2027**
  Department of Veterans Affairs · Due Dec 1
- B | 74 **TECOM MCIMS Academic Support Training**
  Department of the Navy · Due Dec 30
- B | 68 **Education Service Support Contract (Essc)**
  Department of the Army · Due Jan 4
- C | 64 **Sources Sought Notice-Tactical Emergency Medical Support**
  Drug Enforcement Administration · Due Nov 30

More from W071 ENDIST KANSAS CITY

- D | 43 **Lessors of Nonresidential Office Space for Lease**
  Department of the Army · Due Nov 19
- F | 21 **Real Estate Information Database Subscription**
  Department of the Army · Due Nov 20
- C | 63 **Riley Infantry Platoon Battle Course Construction**
  Department of the Army · Due Nov 20
- C | 64 **FY27 NWK Facilitated Partnering SATOC**
  Department of the Army · Due Nov 24

Data and as-of times

Notice data	Official federal notice, first seen Nov 19, 2026, updated Nov 18, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 19, 2026, 6:16 AM EST
Report	ID 3e0e4f1ff2cbca5f6b55 · generated Nov 19, 2026, 11:05 AM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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