PRESOLICITATION | CLOSED | FEDERAL | Small-business set-aside

Lumber

Department of Defense › Department of the Army › W6QK LAD CONTR OFF

Solicitation `W911N219R0022`

Closed on Aug 9, 2019 · similar open RFPs on page 5

Scan for the live page

RFP DETECTOR SCORE

Medium data confidence

Score at publication: 68 (B)

Frozen when the RFP closed; closed RFPs never show a live score

Strong (B, 68/100): posted today, 30 days to respond; but thin documentation.

+9.0 Freshness | +8.1 Time & stage | +4.5 Competition & access | −4.5 Clarity & completeness

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

VALUE	SET-ASIDE	NAICS	PSC
Not stated No value published	**Small-business set-aside** Set-aside code SBA	**321212** Softwood Veneer and Plywood Manufacturing	**55** Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Not stated	**Jul 10, 2019** Updated Jul 29, 2019	**Aug 9, 2019, 12:00 PM CDT** Closed	**Official federal notice** Updated Jul 29, 2019

Our summary

Department of the Army (W6QK LAD CONTR OFF), part of the Department of Defense, posted a presolicitation notice titled “Lumber” under solicitation number W911N219R0022. It was first posted on Jul 10, 2019 and has been updated 2 times since. The response deadline was Aug 9, 2019, 12:00 PM CDT. It is classified under NAICS 321212 (Softwood Veneer and Plywood Manufacturing) and product/service code 55. The set-aside is listed as Small Business Set Aside - Total. The listed point of contact is Thomas C. Hall, Contract Specialist.

Summary by RFP Detector.

Timeline

- **Posted** Jul 10
- **Response due** Aug 9
- **Archive** Aug 24

02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

Factor		◀ lowers the score · raises the score ▶	Points	Range
Value	UNKNOWN		0.0	−18.0 / +18.0 w 20 · conf 0%
No value published, and there isn't enough award history to estimate one. Scored as neutral.				
Competition & access	ESTIMATED		+4.5	−18.0 / +18.0 w 20 · conf 60%
Total small-business set-aside.				
Issuer & market	ESTIMATED		+1.0	−23.4 / +12.6 w 20 · conf 25%
11 other RFPs from Department of the Army on RFP Detector in the past 12 months; no award history found.				
Time & stage	MEASURED		+8.1	−14.9 / +12.2 w 15 · conf 100%
Presolicitation: 30 days to respond (due Aug 9, 2019, 12:00 PM CDT).				
Clarity & completeness	ESTIMATED		−4.5	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, 2 named contacts with email and phone, no description.				
Freshness	MEASURED		+9.0	−9.0 / +9.0 w 10 · conf 100%
Posted today.				

Starts at 50 · contributions sum to **68.1**

Score at publication **68** **(B)**

Score trend

Recorded whenever the score changes, last 30 days

Closed RFPs keep their score at publication, so there is no live trend.

Evaluated Jul 10, 2019, 1:00 PM EDT · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (53/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

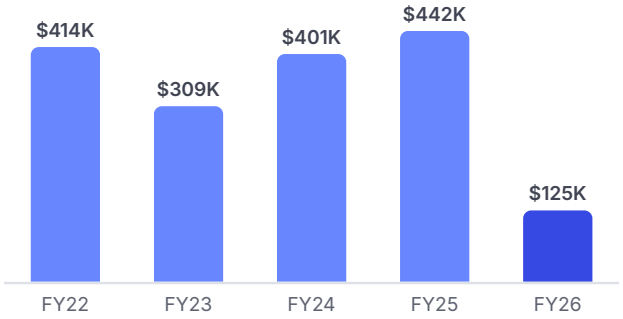
03 Market intelligence

Federal contract awards for Department of the Army, NAICS 321212. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
117	**$968K**	**$51K**
New awards, FY24–FY26	Obligated FY24–FY26	11 awards above $25K

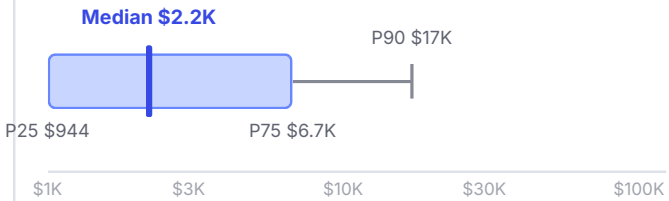
Obligations by fiscal year

Department of the Army, NAICS 321212



Award size

Army NAICS 321212 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	**Mccune Lumber Company**	$721K	**74%**
2	**Lumber Specialists, Inc.**	$172K	**18%**
3	**The T.h. Rogers Lumber Company**	$75K	**8%**

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
0.0	+4.5	+1.0
Value not published	Small-business set-aside	Active issuer (11 RFPs)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 22, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Total small-business set-aside: only businesses that are small under the NAICS size standard may respond.

NAICS

321212 Softwood Veneer and Plywood Manufacturing

PRODUCT / SERVICE CODE

55

Place & submission

PLACE OF PERFORMANCE

Not stated

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Thomas C. Hall · primary
Contract Specialist
thomas.c.hall111.civ@mail.mil
7172675583

Tommy R. Albrecht · secondary
tommy.r.albrecht.civ@mail.mil
7172675821

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

This RFP is closed

Responses are no longer accepted, so the response checklist is omitted. The facts above stay available for reference and for similar bids; see similar open RFPs and more from this issuer on page 5.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- A | 100 **Solicitation: Holder, Ammunition (NSN: 1398-01-330-9529)**
  Department of the Army · Due Dec 21
- A | 90 **Radar installation kits, management, warehousing, and delivery of parts/materials used to...**
  Department of the Navy · Due Jan 6
- A | 87 **Fairing, Aircraft (Nose Dome)**
  Defense Logistics Agency · Due Dec 31
- A | 83 **Re-manufacture of the KC-135 Gearbox Assembly**
  Department of the Air Force · Due Dec 17
- A | 83 **155mm Modular Artillery for Combat Effectiveness (MACE)**
  Department of the Army · Due Nov 30

More from W6QK LAD CONTR OFF

- F | 29 **chrome plating of cover tubes**
  Department of the Army · Due Nov 23
- F | 23 **Conduit Assembly**
  Department of the Army · Due Nov 24
- C | 63 **W-17 Cable Connectors**
  Department of the Army · Closed
- B | 68 **Plating & Metal Treatment**
  Department of the Army · Closed

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Jul 29, 2019
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 22, 2026
Score	RFP Detector Score v1.0.0, evaluated Jul 10, 2019, 1:00 PM EDT (score at publication, frozen)
Report	ID 331938a2ece50e9191c2 · generated Nov 22, 2026, 7:05 AM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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