COMBINED SYNOPSIS/SOLICITATION | OPEN | FEDERAL

# Lumber Purchase

Department of Defense › Department of the Army › 0411 AQ HQ CONTRACT AUG

Solicitation `W91QVN27QA006`

Scan for the live page

F
30

RFP DETECTOR SCORE

High data confidence

## Poor · 30 / 100

Poor (F, 30/100): recently updated, active buyer ($110M FY24–FY26); but small typical award (~$55K).

−9.3 Value | −8.0 Time & stage | −6.3 Competition & access | +5.4 Freshness

Informational, not advice. How the score works: rfpdetector.com/methodology/score

## At a glance

| ESTIMATED VALUE | SET-ASIDE | NAICS | PSC |
|---|---|---|---|
| ~$55K<br>Estimated: median award, FY24–FY26 | None<br>Full and open competition | 423310<br>Lumber, Plywood, Millwork, and Wood Panel Merchant Wholesalers | 5530<br>Product / service code |
| **PLACE OF PERFORMANCE** | **POSTED** | **RESPONSE DUE** | **LISTING** |
| Not stated | Nov 4, 2026<br>Updated Nov 15, 2026 | Nov 20, 2026, 1:00 PM GMT+9<br>3 days left | Official federal notice<br>Updated Nov 15, 2026 |

## Our summary

Department of the Army (0411 AQ HQ CONTRACT AUG), part of the Department of Defense, posted a combined synopsis/solicitation titled “Lumber Purchase” under solicitation number W91QVN27QA006. It was first posted on Nov 4, 2026 and has been updated once since. Responses are due Nov 20, 2026, 1:00 PM GMT+9. It is classified under NAICS 423310 (Lumber, Plywood, Millwork, and Wood Panel Merchant Wholesalers) and product/service code 5530. No set-aside is listed. The listed point of contact is Su Kyong Choe.

Summary by RFP Detector.

## Timeline

- **Posted** — Nov 4
- **Amended** — Nov 16
- **Response due** — Nov 20
- **Archive** — Nov 16

# 02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

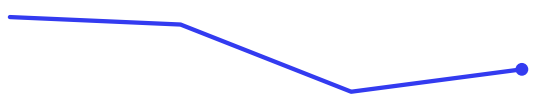
| Factor | | ◀ lowers the score / raises the score ▶ | Points | Range |
|---|---|---|---|---|
| **Value** | ESTIMATED | | −9.3 | −18.0 / +18.0<br>w 20 · conf 70% |
| No value published. Typical award is about $55K: the median of 421 Army contracts over $25K awarded in NAICS 423310, FY24–FY26. | | | | |
| **Competition & access** | MEASURED | | −6.3 | −18.0 / +18.0<br>w 20 · conf 92% |
| Full and open competition. The largest recipient took 66% of these dollars in FY24–FY26, so expect a strong incumbent. | | | | |
| **Issuer & market** | MEASURED | | +3.5 | −23.4 / +12.6<br>w 20 · conf 80% |
| Army obligated $110M on NAICS 423310 across 2,571 contracts in FY24–FY26. 87 other notices from this office in the past 12 months. | | | | |
| **Time & stage** | MEASURED | | −8.0 | −14.9 / +12.2<br>w 15 · conf 100% |
| Solicitation, bids due: 4 days to respond (due Nov 20, 2026, 1:00 PM GMT+9). Tight. | | | | |
| **Clarity & completeness** | ESTIMATED | | −4.9 | −18.9 / +8.1<br>w 15 · conf 75% |
| Documents not listed, named contact with email and phone, 18-word description. | | | | |
| **Freshness** | MEASURED | | +5.4 | −9.0 / +9.0<br>w 10 · conf 100% |
| Updated today (deadline moved). | | | | |

Starts at 50 · contributions sum to **30.4**

Score **30** **(F)**

## Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 44 Nov 16: 30

Evaluated Nov 16, 2026, 6:16 AM EST · version 1.0.0

## How the score works

| | |
|---|---|
| Value | weight 20 · −18.0 to +18.0 |
| Competition & access | weight 20 · −18.0 to +18.0 |
| Issuer & market | weight 20 · −23.4 to +12.6 |
| Time & stage | weight 15 · −14.9 to +12.2 |
| Clarity & completeness | weight 15 · −18.9 to +8.1 |
| Freshness | weight 10 · −9.0 to +9.0 |

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (85/100) is how much of the score rests on measured data.

**Full methodology: rfpdetector.com/methodology/score**

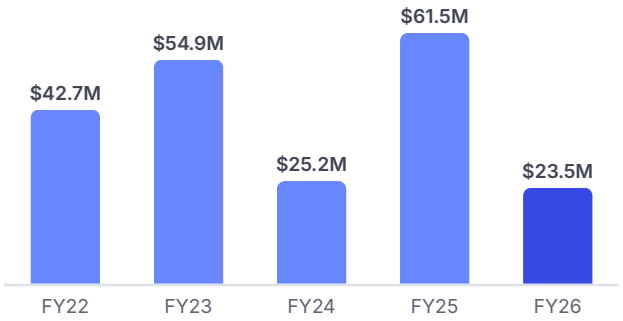
# 03 Market intelligence

Federal contract awards for Department of Defense, NAICS 423310. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

| CONTRACTS AWARDED | TOTAL OBLIGATED | MEDIAN AWARD OVER $25K |
|---|---|---|
| **2,571** | **$110M** | **$55K** |
| New awards, FY24–FY26 | Obligated FY24–FY26 | 421 awards above $25K |

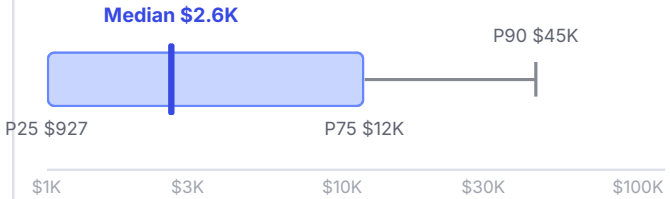
## Obligations by fiscal year

Department of Defense, NAICS 423310




## Award size

Army NAICS 423310 contracts, FY24–FY26 (log scale)




For reference, the typical federal contract award above $25K across all agencies is about $69K.

## Largest recipients in this market

Share of obligated dollars, FY24–FY26

| | | | |
|---|---|---|---|
| 1 | I-Solutions Direct, Inc | $73M | 66% |
| 2 | Tw Metals, Inc. | $34.8M | 32% |
| 3 | Mans Trading And Contracting | $876K | 1% |
| 4 | Al Muamroon Trading | $806K | 1% |
| 5 | Lancaster Foundry Supply Company Inc | $188K | 0% |

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

## How this market feeds the score

| Value | Competition & access | Issuer & market |
|---|---|---|
| −9.3 | −6.3 | +3.5 |
| Small typical award (~$55K) | Full and open (strong incumbent) | Active buyer ($110M FY24–FY26) |

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026.

# 04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

## Eligibility

SET-ASIDE

Full and open competition: any responsible business may respond.

NAICS

`423310` Lumber, Plywood, Millwork, and Wood Panel Merchant Wholesalers

PRODUCT / SERVICE CODE

`5530`

## Place & submission

PLACE OF PERFORMANCE

Not stated

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

## Contacts

**Su Kyong Choe** · primary
sukyong.choe.ln@army.mil
315-755-0638

## Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

## Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Nov 20, 2026, 1:00 PM GMT+9
- [ ] Check you meet the set-aside / eligibility requirement
  Full and open competition
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

## Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform where the work is located?
- [ ] Does your pricing fit the typical award range ($927–$12K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

# 05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

## Similar open RFPs

- A | 91 **155mm Modular Artillery for Combat Effectiveness (MACE)**
  Department of the Army · Due Nov 30
- A | 84 **REQUEST FOR INFORMATION/ SOURCES SOUGHT – Manufacturing of Machined and Composite Parts, ...**
  Department of the Navy · Due Nov 27
- A | 83 **Pintle**
  Department of the Navy · Due Dec 11
- A | 82 **Trousers, Flight Dec**
  Defense Logistics Agency · Due Dec 10
- A | 81 **84 - MOLLE Manpack Radio Carrier Set and Components**
  Defense Logistics Agency · Due Nov 30

## More from 0411 AQ HQ CONTRACT AUG

- D | 48 **USFK C4I Communication Tower and Facility Maintenance CY27**
  Department of the Army · Due Nov 18
- F | 27 **Procurement of Pick-Up Trucks, Bucket Trucks, and Forklifts**
  Department of the Army · Due Nov 18
- D | 35 **Lease and Maintenance of Temporary Aircraft Hangar Facilities Osan Air Base**
  Department of the Army · Due Nov 20
- F | 28 **Aircraft Painting Services for USFK**
  Department of the Army · No due date

## Data and as-of times

| | |
|---|---|
| **Notice data** | Official federal notice, first seen Nov 13, 2026, updated Nov 15, 2026 |
| **Market data** | Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026 |
| **Score** | RFP Detector Score v1.0.0, evaluated Nov 16, 2026, 6:16 AM EST |
| **Report** | ID e51937455f9f0bd6736a · generated Nov 16, 2026, 12:02 PM EST |
| **Official notice** | Open the official solicitation at rfpdetector.com (free account) |

DISCLAIMER

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