SOURCES SOUGHT | OPEN | FEDERAL

M249 Squad Automatic Weapon (SAW), Ancillary Equipment, and Repair Parts in Support of Foreign Military Sales (FMS)

Department of Defense › Department of the Army › W6QK ACC- DTA

Solicitation PANNWJ-25-P-0000_004618

Scan for the live page

B
67

RFP DETECTOR SCORE

High data confidence

Strong · 67 / 100

Strong (B, 67/100): active buyer ($4.3B FY24–FY26), new this week; but full and open.

+8.5 Issuer & market | +8.5 Freshness | −6.6 Competition & access | +5.4 Time & stage

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$210K Estimated: median award, FY24–FY26	None Full and open competition	332994 Small Arms, Ordnance, and Ordnance Accessories Manufacturing	1005 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Picatinny Arsenal, New Jersey	Nov 19, 2026	Dec 21, 2026, 4:00 PM EST 29 days left	Official federal notice Updated Nov 19, 2026

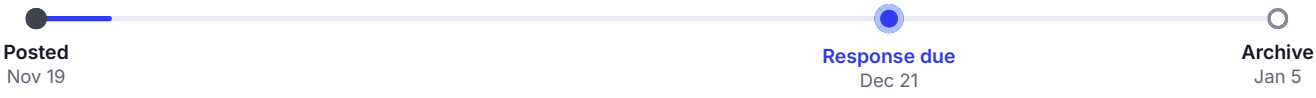
Our summary

Department of the Army (W6QK ACC- DTA), part of the Department of Defense, posted a sources sought notice titled “M249 Squad Automatic Weapon (SAW), Ancillary Equipment, and Repair Parts in Support of Foreign Military Sales (FMS)” under solicitation number PANNWJ-25-P-0000_004618. It was posted on Nov 19, 2026. Responses are due Dec 21, 2026, 4:00 PM EST. It is classified under NAICS 332994 (Small Arms, Ordnance, and Ordnance Accessories Manufacturing) and product/service code 1005. No set-aside is listed. The place of performance is Picatinny Arsenal, New Jersey. The listed point of contact is Derek Ghilardi.

Summary by RFP Detector.

Timeline

Blue line: today (Nov 22)



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−4.2	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $210K: the median of 851 Army contracts over $25K awarded in NAICS 332994, FY24–FY26.				
Competition & access	MEASURED		−6.6	−18.0 / +18.0 w 20 · conf 100%
Full and open competition. The largest recipient took 39% of these dollars in FY24–FY26.				
Issuer & market	MEASURED		+8.5	−23.4 / +12.6 w 20 · conf 100%
Army obligated $4.3B on NAICS 332994 across 972 contracts in FY24–FY26. 85 other notices from this office in the past 12 months.				
Time & stage	MEASURED		+5.4	−14.9 / +12.2 w 15 · conf 100%
Sources sought (market research, not a bid): 30 days to respond (due Dec 21, 2026, 4:00 PM EST).				
Clarity & completeness	ESTIMATED		+5.0	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, 2 named contacts with email, 1,015-word description.				
Freshness	MEASURED		+8.5	−9.0 / +9.0 w 10 · conf 100%
Posted 2 days ago.				

Starts at 50 · contributions sum to **66.6**

Score **67** **(B)**

Score trend

Recorded whenever the score changes, last 30 days

The trend appears once the score has changed. Time-dependent factors (deadline, freshness) are re-evaluated every night.

Evaluated Nov 22, 2026, 3:25 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

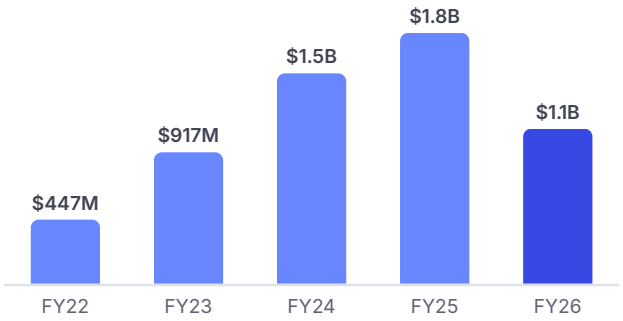
03 Market intelligence

Federal contract awards for Department of the Army, NAICS 332994. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
972	**$4.3B**	**$210K**
New awards, FY24–FY26	Obligated FY24–FY26	851 awards above $25K

Obligations by fiscal year

Department of the Army, NAICS 332994



Award size

Army NAICS 332994 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Sig Sauer Inc.	$1.7B	39%
2	BAE Systems Gcs International Limited	$1.1B	26%
3	Kongsberg Defence & Aerospace As	$389M	9%
4	U.S. Ordnance	$175M	4%
5	Fn America LLC	$161M	4%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
−4.2	−6.6	+8.5
Small typical award (~$210K)	Full and open	Active buyer ($4.3B FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE
Full and open competition: any responsible business may respond.

NAICS
332994 Small Arms, Ordnance, and Ordnance Accessories Manufacturing

PRODUCT / SERVICE CODE
1005

Place & submission

PLACE OF PERFORMANCE
Picatinny Arsenal, New Jersey

HOW TO SUBMIT
As instructed in the official solicitation

OFFICIAL SOLICITATION
Open the official solicitation at rfpdetector.com (free account)

Contacts

Derek Ghilardi · primary
derek.j.ghilardi.civ@army.mil

David DiRoma · secondary
david.j.diroma.civ@army.mil

Documents

No documents are listed on the notice.
Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Dec 21, 2026, 4:00 PM EST
- [ ] Check you meet the set-aside / eligibility requirement
  Full and open competition
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in Picatinny Arsenal, New Jersey?
- [ ] Does your pricing fit the typical award range ($51K–$658K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- A | 95 **M231/M232A2, Modular Artillery Charge System (MACS) Load, Assemble, and Pack (LAP)**
  Department of the Army · Due Feb 15
- B | 78 **Army Ammunition Manufacturing Innovation Industrial Base Integration Team Commercial Solu...**
  Department of the Army · Due Dec 16
- B | 65 **Moriah Wind System (Mws)**
  Department of the Navy · Due Dec 4
- C | 63 **Small Arms Fire Control - Basic Capability Industry Day**
  Department of the Army · Due Dec 2
- C | 62 **IDECM BOA Renewal**
  Department of the Navy · Due Dec 1

More from W6QK ACC- DTA

- F | 30 **Cancellation of BOAST RFOP - Diffuser Assembly - NSN**
  Department of the Army · Due Nov 24
- F | 18 **Infantry Squad Vehicle Follow-On Market Questionnaire**
  Department of the Army · Due Nov 25
- C | 53 **Army Watercraft Systems Roundtable**
  Department of the Army · Due Nov 27
- F | 16 **Synopsis, Simulator, Valve, NSN**
  Department of the Army · Due Nov 27

Data and as-of times

Notice data	Official federal notice, first seen Nov 20, 2026, updated Nov 19, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 22, 2026, 3:25 AM EST
Report	ID 5acb83b8d8cb7502a611 · generated Nov 22, 2026, 10:09 AM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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