SOURCES SOUGHT | CLOSED | FEDERAL

M872A4 Trailer Pre-Cut Wood

Department of Defense › Department of the Army › W7MT USPFO ACTIVITY AL ARNG

Solicitation `W912JA-27-Q-1CU6`

Closed on Oct 30, 2026 · similar open RFPs on page 5

Scan for the live page

RFP DETECTOR SCORE

High data confidence

Score at publication: 42 (D)

Frozen when the RFP closed; closed RFPs never show a live score

D
42

Limited (D, 42/100): posted today, clear, complete notice; but limited award history ($7.3M FY24–FY26).

+9.0 Freshness | −8.9 Issuer & market | −8.8 Value | −6.3 Competition & access

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$61K Estimated: median award, FY24–FY26	None Full and open competition	321918 Other Millwork (including Flooring)	2510 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Montgomery, Alabama	Oct 23, 2026	Oct 30, 2026, 4:00 PM CDT Closed	Official federal notice Updated Oct 23, 2026

Our summary

Department of the Army (W7MT USPFO ACTIVITY AL ARNG), part of the Department of Defense, posted a sources sought notice titled “M872A4 Trailer Pre-Cut Wood” under solicitation number W912JA-27-Q-1CU6. It was posted on Oct 23, 2026. The response deadline was Oct 30, 2026, 4:00 PM CDT. It is classified under NAICS 321918 (Other Millwork (including Flooring)) and product/service code 2510. No set-aside is listed. The place of performance is Montgomery, Alabama. The listed point of contact is Kathryn Graham.

Summary by RFP Detector.

Timeline

- **Posted** Oct 23
- **Response due** Oct 30
- **Archive** Nov 20

02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−8.8	−18.0 / +18.0 w 20 · conf 70%
No value published. Typical award is about $61K: the median of 16 Army contracts over $25K awarded in NAICS 321918, FY24–FY26.				
Competition & access	MEASURED		−6.3	−18.0 / +18.0 w 20 · conf 92%
Full and open competition. The largest recipient took 65% of these dollars in FY24–FY26, so expect a strong incumbent.				
Issuer & market	MEASURED		−8.9	−23.4 / +12.6 w 20 · conf 80%
Army obligated $7.3M on NAICS 321918 across 36 contracts in FY24–FY26. 3 other notices from this office in the past 12 months.				
Time & stage	MEASURED		+1.6	−14.9 / +12.2 w 15 · conf 100%
Sources sought (market research, not a bid): 7 days to respond (due Oct 30, 2026, 4:00 PM CDT).				
Clarity & completeness	ESTIMATED		+5.0	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, named contact with email and phone, 870-word description.				
Freshness	MEASURED		+9.0	−9.0 / +9.0 w 10 · conf 100%
Posted today.				

Starts at 50 · contributions sum to **41.6**

Score at publication **42** **(D)**

Score trend

Recorded whenever the score changes, last 30 days

Closed RFPs keep their score at publication, so there is no live trend.

Evaluated Oct 23, 2026, 1:00 PM EDT · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (85/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

03 Market intelligence

Federal contract awards for Department of Defense, NAICS 321918. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

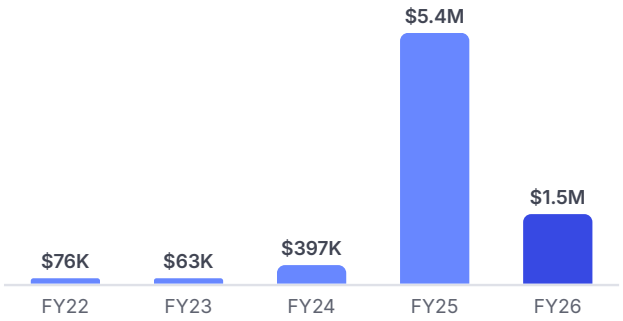
CONTRACTS AWARDED
36
New awards, FY24–FY26

TOTAL OBLIGATED
$7.3M
Obligated FY24–FY26

MEDIAN AWARD OVER $25K
$61K
16 awards above $25K

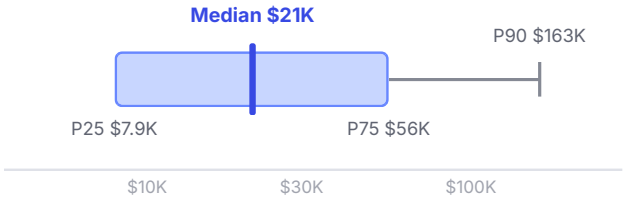
Obligations by fiscal year

Department of Defense, NAICS 321918



Award size

Army NAICS 321918 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Kansas-Oklahoma Machine Tools Inc	$4.7M	65%
2	Specialty Chemical Corp.	$1M	14%
3	Commercial Flooring Professionals, Inc	$405K	6%
4	Fed Point Solutions Inc	$222K	3%
5	Bisonte Industrial USA LLC	$163K	2%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value −8.8
Small typical award (~$61K)

Competition & access −6.3
Full and open (strong incumbent)

Issuer & market −8.9
Limited award history ($7.3M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 19, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Full and open competition: any responsible business may respond.

NAICS

321918 Other Millwork (including Flooring)

PRODUCT / SERVICE CODE

2510

Place & submission

PLACE OF PERFORMANCE

Montgomery, Alabama

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Kathryn Graham · primary
kathryn.p.graham.civ@army.mil
3344500463

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

This RFP is closed

Responses are no longer accepted, so the response checklist is omitted. The facts above stay available for reference and for similar bids; see similar open RFPs and more from this issuer on page 5.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- B | 77 **FY27 42 SFS Under Vehicle Inspection System**
  Department of the Air Force · Due Dec 4
- B | 76 **Call for Solutions for Next Generation Short Range Interceptor Alternate Interceptor**
  Department of the Army · Due Dec 20
- B | 74 **Solicitation SPRRA1-26-R-0065/SPRRA127RA021**
  Defense Logistics Agency · Due Jan 11
- B | 73 **Situational Awareness Boundary Enforcement and Response Equipment and Support**
  Department of the Navy · Due Dec 7
- B | 69 **AH-64 Apache Servo Actuator, Hydraulic**
  Department of the Army · Due Dec 3

More from W7MT USPFO ACTIVITY AL ARNG

- C | 58 **BPA for Crane and Heavy Forklift Rental Services**
  Department of the Army · Due Dec 11
- C | 58 **BlackOhm GPS Tracker Package**
  Department of the Army · Closed
- B | 65 **Cerfp Cte (December 2026)**
  Department of the Army · Closed

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Oct 23, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 19, 2026
Score	RFP Detector Score v1.0.0, evaluated Oct 23, 2026, 1:00 PM EDT (score at publication, frozen)
Report	ID b7a1238bbb90e0a86dfc · generated Nov 23, 2026, 7:11 PM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

DISCLAIMER

RFP Detector is an independent service and is not affiliated with any government agency or with the organisation that issued this RFP. This report is generated automatically from publicly available information. The RFP Detector Score, estimates and market statistics are informational and may be incomplete or out of date; they are not legal, financial or bidding advice and do not predict any award. Always rely on the official solicitation and its documents, and confirm every date and requirement with the issuer before responding.