SOURCES SOUGHT | OPEN | FEDERAL | Small-business set-aside

Mechanical Support Services

Department of Defense › Washington Headquarters Services (WHS) › Washington Headquarters Services

Solicitation `ATM202610140435`

Scan for the live page

RFP DETECTOR SCORE

Poor · 19 / 100

F
19

High data confidence

Poor (F, 19/100): but only 1 day left.

−11.5 Time & stage | −6.0 Clarity & completeness | −5.8 Value | −4.7 Freshness

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$150K Estimated: median award, FY24–FY26	Small-business set-aside Set-aside code SBA	238220 Plumbing, Heating, and Air-Conditioning Contractors	Not stated
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Not stated	Oct 14, 2026	Nov 17, 2026, 2:00 PM EST 1 day left	Official federal notice Updated Oct 14, 2026

Our summary

Washington Headquarters Services (WHS) (Washington Headquarters Services), part of the Department of Defense, posted a sources sought notice titled “Mechanical Support Services” under solicitation number ATM202610140435. It was posted on Oct 14, 2026. Responses are due Nov 17, 2026, 2:00 PM EST. It is classified under NAICS 238220 (Plumbing, Heating, and Air-Conditioning Contractors). The set-aside is listed as Small Business Set Aside - Total. The listed point of contact is Keisha Simmons.

Summary by RFP Detector.

Timeline

- **Posted** Oct 14
- **Response due** Nov 17
- **Archive** Oct 14

02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

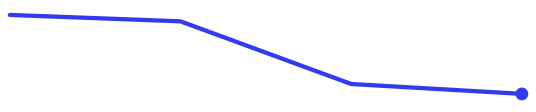
Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−5.8	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $150K: the median of 50 WHS contracts over $25K awarded in NAICS 238220, FY24–FY26.				
Competition & access	MEASURED		+0.4	−18.0 / +18.0 w 20 · conf 100%
Total small-business set-aside. The largest recipient took 54% of these dollars in FY24–FY26, so expect a strong incumbent.				
Issuer & market	MEASURED		−3.0	−23.4 / +12.6 w 20 · conf 100%
WHS obligated $46.8M on NAICS 238220 across 69 contracts in FY24–FY26. 43 other notices from this office in the past 12 months.				
Time & stage	MEASURED		−11.5	−14.9 / +12.2 w 15 · conf 100%
Sources sought (market research, not a bid): 1 day to respond (due Nov 17, 2026, 2:00 PM EST). Very tight.				
Clarity & completeness	ESTIMATED		−6.0	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, named contact with email and phone, 3-word description.				
Freshness	MEASURED		−4.7	−9.0 / +9.0 w 10 · conf 100%
Posted 32 days ago.				

Starts at 50 · contributions sum to **19.4**

Score **19** **(F)**

Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 43 Nov 16: 19

Evaluated Nov 16, 2026, 3:16 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

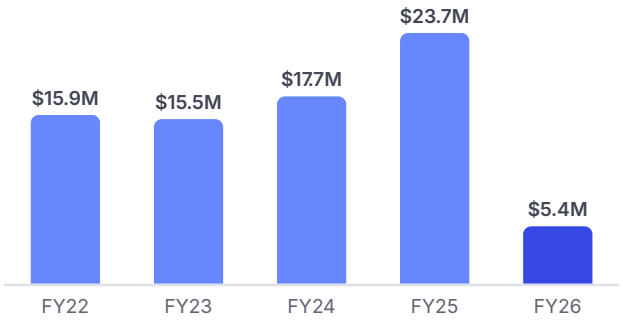
03 Market intelligence

Federal contract awards for Washington Headquarters Services, NAICS 238220. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
69	**$46.8M**	**$150K**
New awards, FY24–FY26	Obligated FY24–FY26	50 awards above $25K

Obligations by fiscal year

Washington Headquarters Services, NAICS 238220



Award size

WHS NAICS 238220 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Qcm, Inc.	$25.1M		54%
2	Aaa Complete Building Services Inc.	$10M		21%
3	Optimum Low Voltage LLC	$4.1M		9%
4	Johnson Controls Fire Protection LP	$3.4M		7%
5	S3 Contracting LLC	$2.4M		5%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
−5.8	+0.4	−3.0
Small typical award (~$150K)	Small-business set-aside (strong incumbent)	Limited award history ($46.8M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Total small-business set-aside: only businesses that are small under the NAICS size standard may respond.

NAICS

238220 Plumbing, Heating, and Air-Conditioning Contractors

Place & submission

PLACE OF PERFORMANCE

Not stated

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Keisha Simmons · primary
keisha.l.simmons.civ@mail.mil
(703) 545-1943

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Nov 17, 2026, 2:00 PM EST
- [ ] Check you meet the set-aside / eligibility requirement
  Small Business Set Aside - Total
- [ ] Check the SBA size standard for NAICS 238220
  Small-business set-asides use the size standard of the primary NAICS code
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform where the work is located?
- [ ] Does your pricing fit the typical award range ($20K–$240K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- A | 100 **USACE SPK DBB Construction - LAR C3B South - Sacramento, CA**
  Department of the Army · Due Dec 28
- A | 100 **Bonneville Powerhouse II Unwatering Pump Replacement**
  Department of the Army · Due Dec 7
- A | 98 **USACE SPK DBB Construction - LAR C3B North - Sacramento, CA**
  Department of the Army · Due Dec 16
- A | 97 **Great Lakes Restoration Initiative (GLRI) Monguagon Creek Upper Trenton Channel (MCUTC)**
  Department of the Army · Due Dec 10
- A | 96 **Borough of Millvale, Pennsylvania, Local Protection Project (LPP) PL84-99 Rehabilitation**
  Department of the Army · Due Dec 8

More from Washington Headquarters Services

- F | 30 **Intent to Sole Source Production Lighting Support Services**
  Washington Headquarters Services (WHS) · Due Nov 16
- D | 46 **Area of Interest: OSW Cost Assessment and Program Evaluation (CAPE) Modeling and Simulation**
  Washington Headquarters Services (WHS) · Due Nov 16
- F | 25 **Near East South Asia Center (NESA) for the Executive Forum Lodging Support Services**
  Washington Headquarters Services (WHS) · Due Nov 17
- F | 9 **Intent to Sole Source - DAS 2027 SPACE**
  Washington Headquarters Services (WHS) · Due Nov 19

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Oct 14, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 16, 2026, 3:16 AM EST
Report	ID 7a6db9543c9650bb7dab · generated Nov 16, 2026, 4:08 AM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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