PRESOLICITATION | OPEN | FEDERAL | SDVOSB set-aside

Medical Courier Services

Department of Veterans Affairs › 249-NETWORK CONTRACT OFFICE 9 (36C249)

Solicitation `36C24927B0001`

Scan for the live page

RFP DETECTOR SCORE

High data confidence

Fair · 52 / 100

C

52

Fair (C, 52/100): active buyer ($814M FY24–FY26), SDVOSB set-aside (strong incumbent); but posted 32 days ago.

+5.6 Issuer & market | −4.7 Freshness | −4.2 Value | +2.5 Competition & access

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE **~$207K** Estimated: median award, FY24–FY26	SET-ASIDE **SDVOSB set-aside** Set-aside code SDVOSBC	NAICS **492110** Couriers and Express Delivery Services	PSC **R602** Product / service code
PLACE OF PERFORMANCE **LOUISVILLE, Kentucky**	POSTED **Oct 16, 2026**	RESPONSE DUE **Nov 30, 2026, 11:00 AM CST** 12 days left	LISTING **Official federal notice** Updated Oct 16, 2026

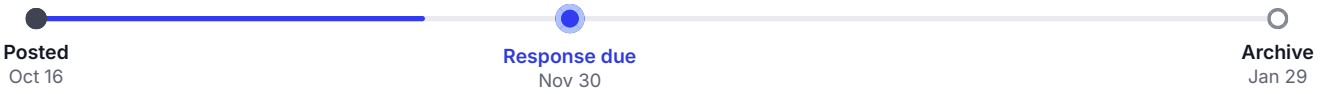
Our summary

Department of Veterans Affairs (249-NETWORK CONTRACT OFFICE 9 (36C249)) posted a presolicitation notice titled “Medical Courier Services” under solicitation number 36C24927B0001. It was posted on Oct 16, 2026. Responses are due Nov 30, 2026, 11:00 AM CST. It is classified under NAICS 492110 (Couriers and Express Delivery Services) and product/service code R602. The set-aside is listed as Service-Disabled Veteran-Owned Small Business (SDVOSB) Set-Aside (FAR 19.14). The place of performance is Louisville, Kentucky. The listed point of contact is Sascha Hertslet, Contracting Officer.

Summary by RFP Detector.

Timeline

Blue line: today (Nov 18)



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

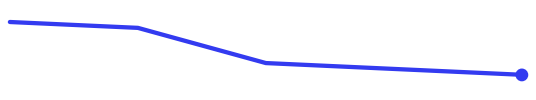
Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−4.2	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $207K: the median of 675 VA contracts over $25K awarded in NAICS 492110, FY24–FY26.				
Competition & access	MEASURED		+2.5	−18.0 / +18.0 w 20 · conf 100%
Service-disabled veteran-owned small business set-aside. The largest recipient took 64% of these dollars in FY24–FY26, so expect a strong incumbent.				
Issuer & market	MEASURED		+5.6	−23.4 / +12.6 w 20 · conf 100%
VA obligated $814M on NAICS 492110 across 942 contracts in FY24–FY26. 22 other notices from this office in the past 12 months.				
Time & stage	MEASURED		+1.9	−14.9 / +12.2 w 15 · conf 100%
Presolicitation: 12 days to respond (due Nov 30, 2026, 11:00 AM CST).				
Clarity & completeness	ESTIMATED		+0.8	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, named contact with email and phone, 199-word description.				
Freshness	MEASURED		−4.7	−9.0 / +9.0 w 10 · conf 100%
Posted 32 days ago.				

Starts at 50 · contributions sum to **51.9**

Score **52** **(C)**

Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 61 Nov 18: 52

Evaluated Nov 18, 2026, 3:25 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

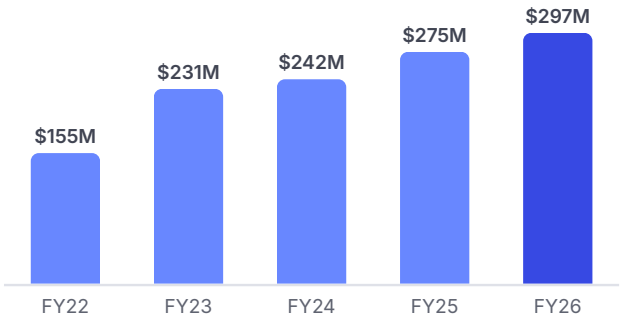
03 Market intelligence

Federal contract awards for Department of Veterans Affairs, NAICS 492110. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
942	**$814M**	**$207K**
New awards, FY24–FY26	Obligated FY24–FY26	675 awards above $25K

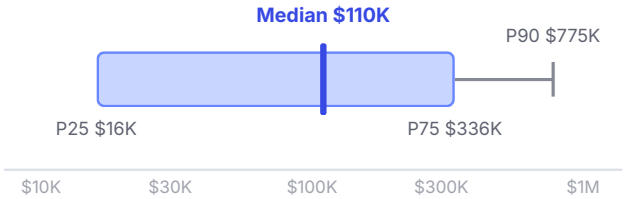
Obligations by fiscal year

Department of Veterans Affairs, NAICS 492110



Award size

VA NAICS 492110 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Federal Express Corporation	$517M	64%
2	United Parcel Service Co.	$205M	25%
3	Crosstown Courier Service Inc	$34M	4%
4	Fg Management Group LLC	$14.2M	2%
5	Dalyworks, LLC	$8.9M	1%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
−4.2	+2.5	+5.6
Small typical award (~$207K)	SDVOSB set-aside (strong incumbent)	Active buyer ($814M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Service-disabled veteran-owned small business set-aside: only businesses holding this status may respond.

NAICS

492110 Couriers and Express Delivery Services

PRODUCT / SERVICE CODE

R602

Place & submission

PLACE OF PERFORMANCE

LOUISVILLE, Kentucky

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Sascha Hertslet · primary
Contracting Officer
sascha.hertslet@va.gov
615-225-6664

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Nov 30, 2026, 11:00 AM CST
- [ ] Check you meet the set-aside / eligibility requirement
  Service-Disabled Veteran-Owned Small Business (SDVOSB) Set-Aside (FAR 19.14)
- [ ] Check the SBA size standard for NAICS 492110
  Small-business set-asides use the size standard of the primary NAICS code
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in LOUISVILLE, Kentucky?
- [ ] Does your pricing fit the typical award range ($16K–$336K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- B | 73 **Augusta 5 Year Wheelchair Service IDIQ**
  Department of Veterans Affairs · Due Dec 1
- B | 72 **MH-60R/S Planned Maintenance Interval (PMI) in Rota, Spain**
  Department of the Navy · Due Dec 14
- B | 71 **Nawcad HX-21 CH-53K Organizational Level Contractor Maintenance Support (Cms)**
  Department of the Navy · Due Nov 25
- B | 70 **Request for Information (RFI) – Market Research for Ocean Transportation of Hazardous Was...**
  Defense Logistics Agency · Due Nov 25
- B | 69 **Extended Term Time Charter / Consolidated Cargo Operations (Consol) Capable Combination C...**
  Department of the Navy · Due Dec 3

More from 249-NETWORK CONTRACT OFFICE 9 (36C249)

- C | 58 **APT Generator Switchgear Testing – Alvin C. York VA Medical Center**
  Department of Veterans Affairs · Due Nov 26
- B | 65 **J061 UPS and Battery Maintenance and Testing – Nashville VA Medical Center**
  Department of Veterans Affairs · Due Nov 26
- B | 70 **LEX Triannual Energy Study and ARC Flash Testing**
  Department of Veterans Affairs · Due Nov 30
- B | 74 **626-25-104 Garage Suicide Protection**
  Department of Veterans Affairs · Due Dec 3

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Oct 16, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 18, 2026, 3:25 AM EST
Report	ID edeced926b24bbebad34 · generated Nov 18, 2026, 6:02 AM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

DISCLAIMER

RFP Detector is an independent service and is not affiliated with any government agency or with the organisation that issued this RFP. This report is generated automatically from publicly available information. The RFP Detector Score, estimates and market statistics are informational and may be incomplete or out of date; they are not legal, financial or bidding advice and do not predict any award. Always rely on the official solicitation and its documents, and confirm every date and requirement with the issuer before responding.