SOLICITATION | OPEN | FEDERAL | Small-business set-aside

Mercedes Benz Dry Side Fire Truck

Department of Defense › Department of the Army › W6QK ACC- DTA

Solicitation `W912CH-27-Q-A015`

Scan for the live page

RFP DETECTOR SCORE

Fair · 54 / 100

C
54

High data confidence

Fair (C, 54/100): 14 days to respond.

+7.0 Time & stage | −2.2 Value

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$319K Estimated: median award, FY24–FY26	Small-business set-aside Set-aside code SBA	336120 Heavy Duty Truck Manufacturing	4210 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
JO	Nov 10, 2026	Dec 11, 2026, 11:00 AM EST 13 days left	Official federal notice Updated Nov 10, 2026

Our summary

Department of the Army (W6QK ACC- DTA), part of the Department of Defense, posted a solicitation titled “Mercedes Benz Dry Side Fire Truck” under solicitation number W912CH-27-Q-A015. It was posted on Nov 10, 2026. Responses are due Dec 11, 2026, 11:00 AM EST. It is classified under NAICS 336120 (Heavy Duty Truck Manufacturing) and product/service code 4210. The set-aside is listed as Small Business Set Aside - Total. The place of performance is Jordan. The listed point of contact is Dauana Martin-Johnson.

Summary by RFP Detector.

Timeline

- **Posted** Nov 10
- **Archive** Dec 11
- **Response due** Dec 11

02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

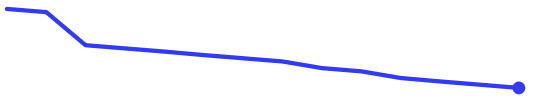
Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−2.2	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $319K: the median of 36 Army contracts over $25K awarded in NAICS 336120, FY24–FY26.				
Competition & access	MEASURED		+0.4	−18.0 / +18.0 w 20 · conf 100%
Total small-business set-aside. The largest recipient took 58% of these dollars in FY24–FY26, so expect a strong incumbent.				
Issuer & market	MEASURED		−0.3	−23.4 / +12.6 w 20 · conf 100%
Army obligated $501M on NAICS 336120 across 38 contracts in FY24–FY26. 94 other notices from this office in the past 12 months.				
Time & stage	MEASURED		+7.0	−14.9 / +12.2 w 15 · conf 100%
Solicitation, bids due: 14 days to respond (due Dec 11, 2026, 11:00 AM EST).				
Clarity & completeness	ESTIMATED		−0.2	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, named contact with email and phone, 201-word description.				
Freshness	MEASURED		−0.7	−9.0 / +9.0 w 10 · conf 100%
Posted 16 days ago.				

Starts at 50 · contributions sum to **54.0**

Score **54** (C)

Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 78 Nov 27: 54

Evaluated Nov 27, 2026, 3:19 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

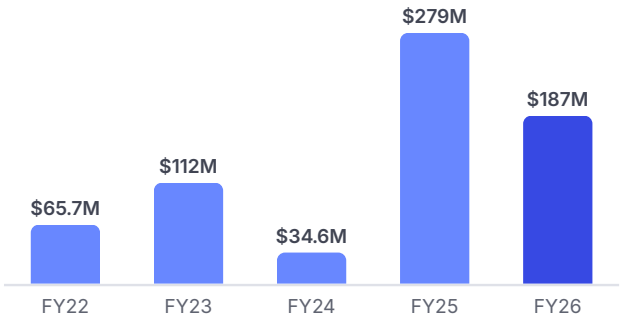
03 Market intelligence

Federal contract awards for Department of the Army, NAICS 336120. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
38	**$501M**	**$319K**
New awards, FY24–FY26	Obligated FY24–FY26	36 awards above $25K

Obligations by fiscal year

Department of the Army, NAICS 336120



Award size

Army NAICS 336120 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Mack Defense LLC	$293M	58%
2	Oshkosh Defense LLC	$177M	35%
3	Foremost Industries LP	$11.3M	2%
4	Fontaine Commercial Trailer, Inc.	$8.2M	2%
5	Rosenbauer Deutschland Gmbh	$3.9M	1%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value −2.2
Small typical award (~$319K)

Competition & access +0.4
Small-business set-aside (strong incumbent)

Issuer & market −0.3
Limited award history ($501M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Total small-business set-aside: only businesses that are small under the NAICS size standard may respond.

NAICS

336120 Heavy Duty Truck Manufacturing

PRODUCT / SERVICE CODE

4210

Place & submission

PLACE OF PERFORMANCE

JO

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Dauana Martin-Johnson · primary
dauana.c.martin-johnson.civ@army.mil
5715888905

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Dec 11, 2026, 11:00 AM EST
- [ ] Check you meet the set-aside / eligibility requirement
  Small Business Set Aside - Total
- [ ] Check the SBA size standard for NAICS 336120
  Small-business set-asides use the size standard of the primary NAICS code
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in JO?
- [ ] Does your pricing fit the typical award range ($60K–$1.1M)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- A | 100 **Solicitation: Holder, Ammunition (NSN: 1398-01-330-9529)**
  Department of the Army · Due Dec 21
- A | 86 **Radar installation kits, management, warehousing, and delivery of parts/materials used to...**
  Department of the Navy · Due Jan 6
- A | 85 **Cap**
  Department of the Navy · Due Dec 28
- A | 85 **Remanufacture of Fluid Regulating Valve and Solenoid Valves**
  Department of the Air Force · Due Dec 23
- A | 83 **Fairing, Aircraft (Nose Dome)**
  Defense Logistics Agency · Due Dec 31

More from W6QK ACC- DTA

- D | 38 **Solicitation for Diagnostic Scan Tools W912CH27QA005**
  Department of the Army · Due Nov 30
- F | 33 **Sources Sought - Lead Assembly, Electrical , NSN**
  Department of the Army · Due Nov 30
- D | 44 **GVSC Build To Print Procurement**
  Department of the Army · Due Nov 30
- F | 33 **Solicitation - Troop Seat Toolkit; NSN: 2540-01-497- 3374**
  Department of the Army · Due Nov 30

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Nov 10, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 27, 2026, 3:19 AM EST
Report	ID 12ae186a04bfeca29399 · generated Nov 28, 2026, 3:10 AM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

DISCLAIMER

RFP Detector is an independent service and is not affiliated with any government agency or with the organisation that issued this RFP. This report is generated automatically from publicly available information. The RFP Detector Score, estimates and market statistics are informational and may be incomplete or out of date; they are not legal, financial or bidding advice and do not predict any award. Always rely on the official solicitation and its documents, and confirm every date and requirement with the issuer before responding.