SOLICITATION | OPEN | FEDERAL | Small-business set-aside

# Mercedes Benz Dump Truck, Spares & Training

Department of Defense › Department of the Army › W6QK ACC- DTA

Solicitation `W912CH-27-Q-A025`

Scan for the live page

RFP DETECTOR SCORE

C
55

## Fair · 55 / 100

High data confidence

Fair (C, 55/100): 15 days to respond.

+7.8 Time & stage | −2.2 Value

Informational, not advice. How the score works: rfpdetector.com/methodology/score

## At a glance

| ESTIMATED VALUE | SET-ASIDE | NAICS | PSC |
|---|---|---|---|
| ~$319K<br>Estimated: median award, FY24–FY26 | Small-business set-aside<br>Set-aside code SBA | 336120<br>Heavy Duty Truck Manufacturing | 2355<br>Product / service code |
| **PLACE OF PERFORMANCE** | **POSTED** | **RESPONSE DUE** | **LISTING** |
| JO | Nov 10, 2026 | Dec 11, 2026, 11:00 AM EST<br>14 days left | Official federal notice<br>Updated Nov 10, 2026 |

## Our summary

Department of the Army (W6QK ACC- DTA), part of the Department of Defense, posted a solicitation titled “Mercedes Benz Dump Truck, Spares & Training” under solicitation number W912CH-27-Q-A025. It was posted on Nov 10, 2026. Responses are due Dec 11, 2026, 11:00 AM EST. It is classified under NAICS 336120 (Heavy Duty Truck Manufacturing) and product/service code 2355. The set-aside is listed as Small Business Set Aside - Total. The place of performance is Jordan. The listed point of contact is Dauana Martin-Johnson.

Summary by RFP Detector.

## Timeline

- **Posted** Nov 10
- **Archive** Dec 11
- **Response due** Dec 11

# 02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

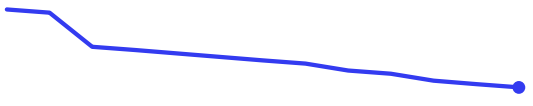
| Factor | | ◀ lowers the score / raises the score ▶ | Points | Range |
|---|---|---|---|---|
| **Value** | ESTIMATED | | −2.2 | −18.0 / +18.0<br>w 20 · conf 80% |
| No value published. Typical award is about $319K: the median of 36 Army contracts over $25K awarded in NAICS 336120, FY24–FY26. | | | | |
| **Competition & access** | MEASURED | | +0.4 | −18.0 / +18.0<br>w 20 · conf 100% |
| Total small-business set-aside. The largest recipient took 58% of these dollars in FY24–FY26, so expect a strong incumbent. | | | | |
| **Issuer & market** | MEASURED | | −0.3 | −23.4 / +12.6<br>w 20 · conf 100% |
| Army obligated $501M on NAICS 336120 across 38 contracts in FY24–FY26. 93 other notices from this office in the past 12 months. | | | | |
| **Time & stage** | MEASURED | | +7.8 | −14.9 / +12.2<br>w 15 · conf 100% |
| Solicitation, bids due: 15 days to respond (due Dec 11, 2026, 11:00 AM EST). | | | | |
| **Clarity & completeness** | ESTIMATED | | −0.2 | −18.9 / +8.1<br>w 15 · conf 75% |
| Documents not listed, named contact with email and phone, 201-word description. | | | | |
| **Freshness** | MEASURED | | −0.4 | −9.0 / +9.0<br>w 10 · conf 100% |
| Posted 15 days ago. | | | | |

Starts at 50 · contributions sum to **55.1**

Score **55** (C)

## Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 78 — Nov 26: 55

Evaluated Nov 26, 2026, 3:23 AM EST · version 1.0.0

## How the score works

| | |
|---|---|
| Value | weight 20 · −18.0 to +18.0 |
| Competition & access | weight 20 · −18.0 to +18.0 |
| Issuer & market | weight 20 · −23.4 to +12.6 |
| Time & stage | weight 15 · −14.9 to +12.2 |
| Clarity & completeness | weight 15 · −18.9 to +8.1 |
| Freshness | weight 10 · −9.0 to +9.0 |

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

**Full methodology: rfpdetector.com/methodology/score**

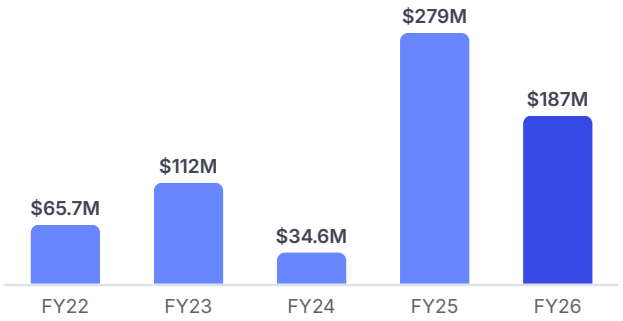
# 03 Market intelligence

Federal contract awards for Department of the Army, NAICS 336120. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

| CONTRACTS AWARDED | TOTAL OBLIGATED | MEDIAN AWARD OVER $25K |
|---|---|---|
| **38** | **$501M** | **$319K** |
| New awards, FY24–FY26 | Obligated FY24–FY26 | 36 awards above $25K |

## Obligations by fiscal year

Department of the Army, NAICS 336120




## Award size

Army NAICS 336120 contracts, FY24–FY26 (log scale)




For reference, the typical federal contract award above $25K across all agencies is about $69K.

## Largest recipients in this market

Share of obligated dollars, FY24–FY26

| | | | |
|---|---|---|---|
| 1 | Mack Defense LLC | $293M | 58% |
| 2 | Oshkosh Defense LLC | $177M | 35% |
| 3 | Foremost Industries LP | $11.3M | 2% |
| 4 | Fontaine Commercial Trailer, Inc. | $8.2M | 2% |
| 5 | Rosenbauer Deutschland Gmbh | $3.9M | 1% |

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

## How this market feeds the score

**Value** −2.2
Small typical award (~$319K)

**Competition & access** +0.4
Small-business set-aside (strong incumbent)

**Issuer & market** −0.3
Limited award history ($501M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026.

# 04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

## Eligibility

SET-ASIDE

Total small-business set-aside: only businesses that are small under the NAICS size standard may respond.

NAICS

336120 Heavy Duty Truck Manufacturing

PRODUCT / SERVICE CODE

2355

## Place & submission

PLACE OF PERFORMANCE

JO

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

## Contacts

**Dauana Martin-Johnson** · primary
dauana.c.martin-johnson.civ@army.mil
5715888905

## Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

## Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Dec 11, 2026, 11:00 AM EST
- [ ] Check you meet the set-aside / eligibility requirement
  Small Business Set Aside - Total
- [ ] Check the SBA size standard for NAICS 336120
  Small-business set-asides use the size standard of the primary NAICS code
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

## Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in JO?
- [ ] Does your pricing fit the typical award range ($60K–$1.1M)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

# 05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

## Similar open RFPs

- A | 100 **Solicitation: Holder, Ammunition (NSN: 1398-01-330-9529)**
  Department of the Army · Due Dec 21
- A | 87 **Radar installation kits, management, warehousing, and delivery of parts/materials used to...**
  Department of the Navy · Due Jan 6
- A | 86 **Remanufacture of Fluid Regulating Valve and Solenoid Valves**
  Department of the Air Force · Due Dec 23
- A | 85 **Cap**
  Department of the Navy · Due Dec 28
- A | 84 **Fairing, Aircraft (Nose Dome)**
  Defense Logistics Agency · Due Dec 31

## More from W6QK ACC- DTA

- D | 42 **Army Watercraft Systems Roundtable**
  Department of the Army · Due Nov 27
- F | 8 **Synopsis, Simulator, Valve, NSN**
  Department of the Army · Due Nov 27
- D | 40 **Solicitation for Diagnostic Scan Tools W912CH27QA005**
  Department of the Army · Due Nov 30
- D | 36 **Sources Sought - Lead Assembly, Electrical , NSN**
  Department of the Army · Due Nov 30

## Data and as-of times

| | |
|---|---|
| **Notice data** | Official federal notice, first seen Nov 13, 2026, updated Nov 10, 2026 |
| **Market data** | Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026 |
| **Score** | RFP Detector Score v1.0.0, evaluated Nov 26, 2026, 3:23 AM EST |
| **Report** | ID 41a651bc91cda037f332 · generated Nov 27, 2026, 12:23 AM EST |
| **Official notice** | Open the official solicitation at rfpdetector.com (free account) |

DISCLAIMER

RFP Detector is an independent service and is not affiliated with any government agency or with the organisation that issued this RFP. This report is generated automatically from publicly available information. The RFP Detector Score, estimates and market statistics are informational and may be incomplete or out of date; they are not legal, financial or bidding advice and do not predict any award. Always rely on the official solicitation and its documents, and confirm every date and requirement with the issuer before responding.