SOLICITATION | CLOSED | FEDERAL | Small-business set-aside

MSC Training Center EAST -Hampton Roads

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Department of Defense › Department of the Navy › Mschq Norfolk

Solicitation `N3220526R6021`

Closed on Mar 31, 2026 · similar open RFPs on page 5



RFP DETECTOR SCORE

Medium data confidence

Score at publication: 78 (B)

Frozen when the RFP closed; closed RFPs never show a live score

Strong (B, 78/100): 64 days to respond, posted today.

+11.9 Time & stage | +9.0 Freshness | +4.5 Competition & access | +3.2 Issuer & market

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

VALUE	SET-ASIDE	NAICS	PSC
Not stated No value published	**Small-business set-aside** Set-aside code SBA	**721110** Hotels (except Casino Hotels) and Motels	**V231** Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Fort Eustis, Virginia	**Jan 26, 2026** Updated Mar 30, 2026	**Mar 31, 2026, 12:00 PM EDT** Closed	**Official federal notice** Updated Mar 30, 2026

Our summary

Department of the Navy (Mschq Norfolk), part of the Department of Defense, posted a solicitation titled “MSC Training Center EAST -Hampton Roads” under solicitation number N3220526R6021. It was first posted on Jan 26, 2026 and has been updated 20 times since. The response deadline was Mar 31, 2026, 12:00 PM EDT. It is classified under NAICS 721110 (Hotels (except Casino Hotels) and Motels) and product/service code V231. The set-aside is listed as Small Business Set Aside - Total. The place of performance is Fort Eustis, Virginia. The listed point of contact is Briana Veil.

Summary by RFP Detector.

Timeline

Blue line: today (Nov 23)



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

Factor		◀ lowers the score · raises the score ▶	Points	Range
Value	UNKNOWN		0.0	−18.0 / +18.0 w 20 · conf 0%
No value published, and there isn't enough award history to estimate one. Scored as neutral.				
Competition & access	ESTIMATED		+4.5	−18.0 / +18.0 w 20 · conf 60%
Total small-business set-aside.				
Issuer & market	ESTIMATED		+3.2	−23.4 / +12.6 w 20 · conf 25%
87 other RFPs from Department of the Navy on RFP Detector in the past 12 months; no award history found.				
Time & stage	MEASURED		+11.9	−14.9 / +12.2 w 15 · conf 100%
Solicitation, bids due: 64 days to respond (due Mar 31, 2026, 12:00 PM EDT). Long lead time.				
Clarity & completeness	ESTIMATED		−0.3	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, 2 named contacts with email, 129-word description.				
Freshness	MEASURED		+9.0	−9.0 / +9.0 w 10 · conf 100%
Posted today.				

Starts at 50 · contributions sum to **78.3**

Score at publication **78** **(B)**

Score trend

Recorded whenever the score changes, last 30 days

Closed RFPs keep their score at publication, so there is no live trend.

Evaluated Jan 26, 2026, 12:00 PM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (53/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

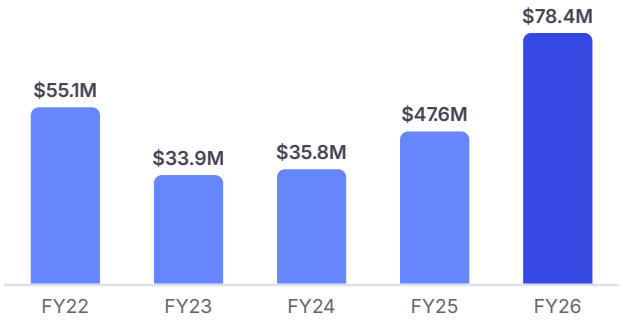
03 Market intelligence

Federal contract awards for Department of the Navy, NAICS 721110. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
4,718	**$162M**	**$57K**
New awards, FY24–FY26	Obligated FY24–FY26	201 awards above $25K

Obligations by fiscal year

Department of the Navy, NAICS 721110



Award size

Navy NAICS 721110 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Bluewater Management Group LLC	$57.9M	36%
2	Kbr Services, LLC	$23.7M	15%
3	Hotel Yokosuka Co., Ltd.	$19.5M	12%
4	Katsu Sogo Kaihatsu Co., Ltd	$6.4M	4%
5	Hello International Co.,ltd.	$5.3M	3%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
0.0	+4.5	+3.2
Value not published	Small-business set-aside	Active issuer (87 RFPs)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Total small-business set-aside: only businesses that are small under the NAICS size standard may respond.

NAICS

`721110` Hotels (except Casino Hotels) and Motels

PRODUCT / SERVICE CODE

`V231`

Place & submission

PLACE OF PERFORMANCE

Fort Eustis, Virginia

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Briana Veil · primary
briana.k.veil.civ@us.navy.mil

Alvinia Jenkins · secondary
alvinia.r.jenkins.civ@us.navy.mil

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

This RFP is closed

Responses are no longer accepted, so the response checklist is omitted. The facts above stay available for reference and for similar bids; see similar open RFPs and more from this issuer on page 5.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- C | 64 **576th HSAD lodging and meals**
  Department of the Army · Due Dec 8
- B | 71 **FY2027 152 AW UTA Lodging**
  Department of the Army · Due Dec 9
- B | 70 **IDT Lodging**
  Department of the Army · Due Dec 15
- B | 66 **Red River Area Gate Attendant Services**
  Department of the Army · Due Dec 15
- C | 64 **USAFA TR Commercial Lodging Services**
  Department of the Air Force · Due Dec 1

More from Mschq Norfolk

- C | 64 **60-Day US West Coast Jones Act Tanker Time Charter**
  Department of the Navy · Due Nov 25
- C | 63 **Tanker Voyage Charter**
  Department of the Navy · Due Nov 25
- D | 43 **Military Sealift Command Unlicensed Engine Mariner Training Program**
  Department of the Navy · Due Nov 25
- D | 42 **Medical Advisory and Medical Directed Transportation Services**
  Department of the Navy · Due Nov 26

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Mar 30, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026
Score	RFP Detector Score v1.0.0, evaluated Jan 26, 2026, 12:00 PM EST (score at publication, frozen)
Report	ID e7842775f3ef0d701637 · generated Nov 23, 2026, 9:03 PM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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