COMBINED SYNOPSIS/SOLICITATION | CLOSED | FEDERAL | Small-business set-aside

Music Instruments and Sound Equipment

Department of Defense › Department of the Army › W6QM MICC-FT DRUM

Solicitation `W911S226U2710`

Closed on Mar 21, 2026 · similar open RFPs on page 5

Scan for the live page

RFP DETECTOR SCORE

C
59

Medium data confidence

Score at publication: 59 (C)

Frozen when the RFP closed; closed RFPs never show a live score

Fair (C, 59/100): posted today, small-business set-aside; but thin documentation.

+9.0 Freshness | −6.4 Clarity & completeness | +4.5 Competition & access | +3.2 Issuer & market

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

VALUE	SET-ASIDE	NAICS	PSC
Not stated No value published	**Small-business set-aside** Set-aside code SBA	**339992** Musical Instrument Manufacturing	**7710** Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Not stated	**Mar 14, 2026**	**Mar 21, 2026, 9:00 AM CDT** Closed	**Official federal notice** Updated Mar 14, 2026

Our summary

Department of the Army (W6QM MICC-FT DRUM), part of the Department of Defense, posted a combined synopsis/solicitation titled “Music Instruments and Sound Equipment” under solicitation number W911S226U2710. It was posted on Mar 14, 2026. The response deadline was Mar 21, 2026, 9:00 AM CDT. It is classified under NAICS 339992 (Musical Instrument Manufacturing) and product/service code 7710. The set-aside is listed as Small Business Set Aside - Total. The listed point of contact is Matthew Johnston.

Summary by RFP Detector.

Timeline

- **Posted** — Mar 14
- **Response due** — Mar 21
- **Archive** — Mar 14

02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

Factor		◀ lowers the score · raises the score ▶	Points	Range
Value	UNKNOWN		0.0	−18.0 / +18.0 w 20 · conf 0%
No value published, and there isn't enough award history to estimate one. Scored as neutral.				
Competition & access	ESTIMATED		+4.5	−18.0 / +18.0 w 20 · conf 60%
Total small-business set-aside.				
Issuer & market	ESTIMATED		+3.2	−23.4 / +12.6 w 20 · conf 25%
2,008 other RFPs from Department of the Army on RFP Detector in the past 12 months; no award history found.				
Time & stage	MEASURED		−1.6	−14.9 / +12.2 w 15 · conf 100%
Solicitation, bids due: 7 days to respond (due Mar 21, 2026, 9:00 AM CDT). Tight.				
Clarity & completeness	ESTIMATED		−6.4	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, named contact with email, 5-word description.				
Freshness	MEASURED		+9.0	−9.0 / +9.0 w 10 · conf 100%
Posted today.				

Starts at 50 · contributions sum to **58.7**

Score at publication **59** **(C)**

Score trend

Recorded whenever the score changes, last 30 days

Closed RFPs keep their score at publication, so there is no live trend.

Evaluated Mar 14, 2026, 1:00 PM EDT · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (53/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

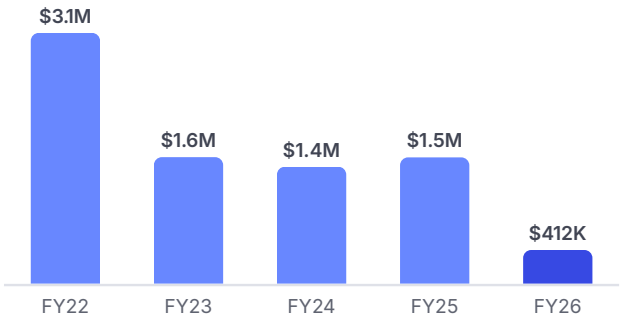
03 Market intelligence

Federal contract awards for Department of the Army, NAICS 339992. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
67	**$3.4M**	**$65K**
New awards, FY24–FY26	Obligated FY24–FY26	34 awards above $25K

Obligations by fiscal year

Department of the Army, NAICS 339992



Award size

Army NAICS 339992 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Mato Eduard	$759K	22%
2	Gt Music Inc	$563K	17%
3	Kistler Consulting LLC	$252K	7%
4	R Zayas Music Inc	$243K	7%
5	B & H International LLC	$243K	7%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
0.0	+4.5	+3.2
Value not published	Small-business set-aside	Active issuer (2,008 RFPs)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 22, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Total small-business set-aside: only businesses that are small under the NAICS size standard may respond.

NAICS

339992 Musical Instrument Manufacturing

PRODUCT / SERVICE CODE

7710

Place & submission

PLACE OF PERFORMANCE

Not stated

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Matthew Johnston · primary
matthew.c.johnston.mil@army.mil

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

This RFP is closed

Responses are no longer accepted, so the response checklist is omitted. The facts above stay available for reference and for similar bids; see similar open RFPs and more from this issuer on page 5.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- A | 100 **Solicitation: Holder, Ammunition (NSN: 1398-01-330-9529)**
  Department of the Army · Due Dec 21
- A | 89 **Radar installation kits, management, warehousing, and delivery of parts/materials used to...**
  Department of the Navy · Due Jan 6
- A | 85 **Fairing, Aircraft (Nose Dome)**
  Defense Logistics Agency · Due Dec 31
- A | 81 **Repair of C-135 and B-52 Altitude Computer**
  Department of the Air Force · Due Dec 21
- A | 81 **Re-manufacture of the KC-135 Gearbox Assembly**
  Department of the Air Force · Due Dec 17

More from W6QM MICC-FT DRUM

- F | 26 **40FT Class 3 Steel Pole**
  Department of the Army · Due Nov 24
- F | 26 **40FT Class 3 Steel Pole**
  Department of the Army · Due Nov 24
- D | 35 **Handheld Spectrum Analyzer**
  Department of the Army · Due Nov 24
- F | 33 **Fiber Optic media converter**
  Department of the Army · Due Nov 24

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Mar 14, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 22, 2026
Score	RFP Detector Score v1.0.0, evaluated Mar 14, 2026, 1:00 PM EDT (score at publication, frozen)
Report	ID 43841eb2b068da0dfbc7 · generated Nov 24, 2026, 5:08 AM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

DISCLAIMER

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