COMBINED SYNOPSIS/SOLICITATION | OPEN | FEDERAL | SDVOSB set-aside

NX EQ Transesophageal Echocardiography (TEE) Scanning Systems

Department of Veterans Affairs › SAC FREDERICK (36C10X)

Solicitation `36C10X27R0011`

Scan for the live page

RFP DETECTOR SCORE

High data confidence

Strong · 66 / 100

B
66

Strong (B, 66/100): 21 days to respond, active buyer ($1.8B FY24–FY26); but small typical award (~$57K).

+12.2 Time & stage | −10.4 Value | +9.4 Issuer & market | +6.5 Competition & access

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$57K Estimated: median award, FY24–FY26	SDVOSB set-aside Set-aside code SDVOSBC	334510 Electromedical and Electrotherapeutic Apparatus Manufacturing	6525 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Not stated	Nov 12, 2026 Updated Nov 13, 2026	Dec 15, 2026, 10:00 AM CST 20 days left	Official federal notice Updated Nov 13, 2026

Our summary

Department of Veterans Affairs (SAC FREDERICK (36C10X)) posted a combined synopsis/solicitation titled “NX EQ Transesophageal Echocardiography (TEE) Scanning Systems” under solicitation number 36C10X27R0011. It was first posted on Nov 12, 2026 and has been updated once since. Responses are due Dec 15, 2026, 10:00 AM CST. It is classified under NAICS 334510 (Electromedical and Electrotherapeutic Apparatus Manufacturing) and product/service code 6525. The set-aside is listed as Service-Disabled Veteran-Owned Small Business (SDVOSB) Set-Aside (FAR 19.14). The listed point of contact is Courtney Chattman.

Summary by RFP Detector.

Timeline

- **Posted** — Nov 12
- **Amended** — Nov 14
- **Response due** — Dec 15
- **Archive** — Jul 15

02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

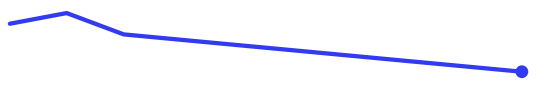
Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−10.4	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $57K: the median of 2,686 VA contracts over $25K awarded in NAICS 334510, FY24–FY26.				
Competition & access	MEASURED		+6.5	−18.0 / +18.0 w 20 · conf 100%
Service-disabled veteran-owned small business set-aside. The largest recipient took 34% of these dollars in FY24–FY26.				
Issuer & market	MEASURED		+9.4	−23.4 / +12.6 w 20 · conf 100%
VA obligated $1.8B on NAICS 334510 across 3,725 contracts in FY24–FY26. 31 other notices from this office in the past 12 months.				
Time & stage	MEASURED		+12.2	−14.9 / +12.2 w 15 · conf 100%
Solicitation, bids due: 21 days to respond (due Dec 15, 2026, 10:00 AM CST).				
Clarity & completeness	ESTIMATED		−3.4	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, 2 named contacts with email, 58-word description.				
Freshness	MEASURED		+1.6	−9.0 / +9.0 w 10 · conf 100%
Posted 11 days ago.				

Starts at 50 · contributions sum to **65.9**

Score **66** **(B)**

Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 75 Nov 23: 66

Evaluated Nov 24, 2026, 3:15 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

03 Market intelligence

Federal contract awards for Department of Veterans Affairs, NAICS 334510. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

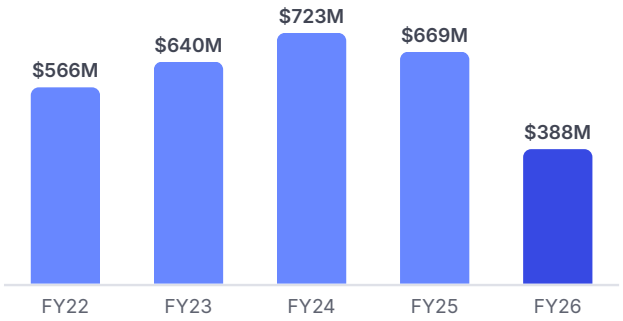
CONTRACTS AWARDED
3,725
New awards, FY24–FY26

TOTAL OBLIGATED
$1.8B
Obligated FY24–FY26

MEDIAN AWARD OVER $25K
$57K
2,686 awards above $25K

Obligations by fiscal year

Department of Veterans Affairs, NAICS 334510



Award size

VA NAICS 334510 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Sonova USA Inc	$611M	34%
2	Oticon, Inc	$210M	12%
3	Starkey Laboratories Inc	$169M	10%
4	Gn Hearing Care Corporation	$123M	7%
5	Ws Audiology USA, Inc	$85.9M	5%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value −10.4
Small typical award (~$57K)

Competition & access +6.5
SDVOSB set-aside

Issuer & market +9.4
Active buyer ($1.8B FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Service-disabled veteran-owned small business set-aside: only businesses holding this status may respond.

NAICS

334510 Electromedical and Electrotherapeutic Apparatus Manufacturing

PRODUCT / SERVICE CODE

6525

Place & submission

PLACE OF PERFORMANCE

Not stated

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Courtney Chattman · primary
courtney.chattman@va.gov

Jessica Smith · secondary
jessica.smith32@va.gov

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Dec 15, 2026, 10:00 AM CST
- [ ] Check you meet the set-aside / eligibility requirement
  Service-Disabled Veteran-Owned Small Business (SDVOSB) Set-Aside (FAR 19.14)
- [ ] Check the SBA size standard for NAICS 334510
  Small-business set-asides use the size standard of the primary NAICS code
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform where the work is located?
- [ ] Does your pricing fit the typical award range ($23K–$108K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- A | 100 **Solicitation: Holder, Ammunition (NSN: 1398-01-330-9529)**
  Department of the Army · Due Dec 21
- A | 89 **Radar installation kits, management, warehousing, and delivery of parts/materials used to...**
  Department of the Navy · Due Jan 6
- A | 85 **Fairing, Aircraft (Nose Dome)**
  Defense Logistics Agency · Due Dec 31
- A | 83 **Telescope, Elbow**
  Defense Logistics Agency · Due Dec 30
- A | 83 **Amended FINAL RFP - Landing Gear Collaborative Supply Chain Integration II**
  Defense Logistics Agency · Due Mar 1

More from SAC FREDERICK (36C10X)

- C | 61 **NX EQ Ultrasonic Aspirator System: Tissue Ablation (VA-27-00010132)**
  Department of Veterans Affairs · Due Dec 1
- B | 75 **Copy of NX EQ Thulium Fiber Laser (VA-27-00003102)**
  Department of Veterans Affairs · Due Dec 10
- C | 60 **National Veterans Sports Programs & Special Events National Veterans Golden Age Games (NV...**
  Department of Veterans Affairs · Due Dec 15
- B | 69 **Q403-RFP Medical Disability Examinations-Next Generation (MDE-NG)**
  Department of Veterans Affairs · Due Dec 17

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Nov 13, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 24, 2026, 3:15 AM EST
Report	ID ca3afe27cb47334a4a89 · generated Nov 25, 2026, 3:06 AM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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