PRESOLICITATION | OPEN | FEDERAL | Partial small-business set-aside

Pre-Solicitation Notice for Fresh Fruit and Vegetable support for DoW Troop and USDA Customers in the states of Connecticut, Massachusetts, and Rhode Island, Maine, Vermont, and New Hampshire

Scan for the live page

Department of Defense › Defense Logistics Agency › Dir of Sub DLA Troop Support

Solicitation SPE300-26-R-0035



RFP DETECTOR SCORE

High data confidence

Strong · 65 / 100

Strong (B, 65/100): new this week, partial small-business set-aside; but small typical award (~$49K).

−11.2 Value | +9.0 Freshness | +7.9 Competition & access | +4.1 Time & stage

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE **~$49K** Estimated: median award, FY24–FY26	SET-ASIDE **Partial small-business set-aside** Set-aside code SBP	NAICS **311991** Perishable Prepared Food Manufacturing	PSC **8915** Product / service code
PLACE OF PERFORMANCE **Boston, Massachusetts**	POSTED **Nov 25, 2026**	RESPONSE DUE **Not stated**	LISTING **Official federal notice** Updated Nov 25, 2026

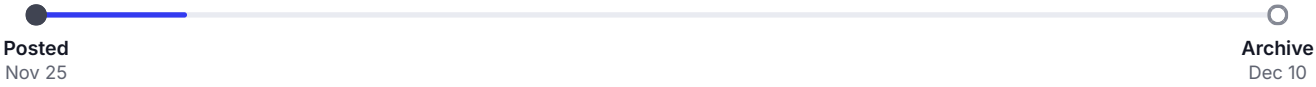
Our summary

Defense Logistics Agency (Dir of Sub DLA Troop Support), part of the Department of Defense, posted a presolicitation notice titled “Pre-Solicitation Notice for Fresh Fruit and Vegetable support for DoW Troop and USDA Customers in the states of Connecticut, Massachusetts, and Rhode Island, Maine, Vermont, and New Hampshire” under solicitation number SPE300-26-R-0035. It was posted on Nov 25, 2026. The notice does not state a response deadline. It is classified under NAICS 311991 (Perishable Prepared Food Manufacturing) and product/service code 8915. The set-aside is listed as Small Business...

Summary by RFP Detector.

Timeline

Blue line: today (Nov 27)



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

Factor		◀ lowers the score · raises the score ▶	Points	Range
Value	ESTIMATED		−11.2	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $49K: the median of 5,905 Defense Logistics Agency contracts over $25K awarded in NAICS 311991, FY24–FY26.				
Competition & access	MEASURED		+7.9	−18.0 / +18.0 w 20 · conf 100%
Partial small-business set-aside. The largest recipient took 15% of these dollars in FY24–FY26, and spending is spread across many vendors.				
Issuer & market	MEASURED		+2.7	−23.4 / +12.6 w 20 · conf 100%
Defense Logistics Agency obligated $1.8B on NAICS 311991 across 1,419,442 contracts in FY24–FY26.				
Time & stage	MEASURED		+4.1	−14.9 / +12.2 w 15 · conf 100%
The solicitation isn't out yet, so there's time to prepare.				
Clarity & completeness	ESTIMATED		+2.3	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, 2 named contacts with email and phone, 236-word description.				
Freshness	MEASURED		+9.0	−9.0 / +9.0 w 10 · conf 100%
Posted yesterday.				

Starts at 50 · contributions sum to **64.8**

Score **65** **(B)**

Score trend

Recorded whenever the score changes, last 30 days

The trend appears once the score has changed. Time-dependent factors (deadline, freshness) are re-evaluated every night.

Evaluated Nov 27, 2026, 3:19 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

03 Market intelligence

Federal contract awards for Defense Logistics Agency, NAICS 311991. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

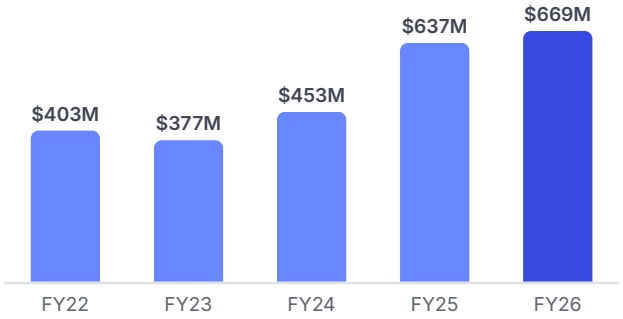
CONTRACTS AWARDED
1,419,442
New awards, FY24–FY26

TOTAL OBLIGATED
$1.8B
Obligated FY24–FY26

MEDIAN AWARD OVER $25K
$49K
5,905 awards above $25K

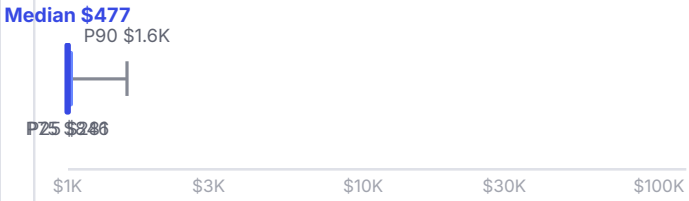
Obligations by fiscal year

Defense Logistics Agency, NAICS 311991



Award size

Defense Logistics Agency NAICS 311991 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Valiant Integrated Services LLC	$260M	15%
2	Ocean Fair International Ship Chandleing LLC	$145M	8%
3	Seashore Fruit & Produce Co., Inc.	$118M	7%
4	Creation Gardens, Inc	$102M	6%
5	Frank M. Gargiulo & Son, Inc.	$101M	6%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value −11.2
Small typical award (~$49K)

Competition & access +7.9
Partial small-business set-aside

Issuer & market +2.7
Active buyer ($1.8B FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 14, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Partial small-business set-aside: part of the work is reserved for small businesses under the NAICS size standard.

NAICS

311991 Perishable Prepared Food Manufacturing

PRODUCT / SERVICE CODE

8915

Place & submission

PLACE OF PERFORMANCE

Boston, Massachusetts

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

James Barr · primary
james.barr@dla.mil
267-372-8311

Ryan Flaherty · secondary
ryan.flaherty@dla.mil
445-737-8342

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Not stated
- [ ] Check you meet the set-aside / eligibility requirement
  Small Business Set Aside - Partial
- [ ] Check the SBA size standard for NAICS 311991
  Small-business set-asides use the size standard of the primary NAICS code
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in Boston, Massachusetts?
- [ ] Does your pricing fit the typical award range ($281–$846)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- C | 63 **Pouch Converters Capable of Fabricating, Filling, Processing (via commercial sterilizatio...**
  Department of the Army · Due Dec 18
- D | 41 **FMC DEVENS FY27 2nd Qtr. SMK**
  Federal Prison System / Bureau of Prisons · Due Nov 27
- A | 83 **Bowling Alley Concessionaire (NAF)**
  Department of the Air Force · Due Dec 17
- B | 79 **RFI Market Research for FF&V In Costa Rica**
  Defense Logistics Agency · Due Dec 24
- B | 71 **Full Food Service for FLETC, Glynco, GA.**
  Federal Law Enforcement Training Center · Due Dec 18

More from Dir of Sub DLA Troop Support

No other RFPs from this issuer yet.

Data and as-of times

Notice data	Official federal notice, first seen Nov 26, 2026, updated Nov 25, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 14, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 27, 2026, 3:19 AM EST
Report	ID 0c38206f5ed48e6d7fd7 · generated Nov 27, 2026, 4:00 AM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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