PRESOLICITATION | OPEN | FEDERAL | Small-business set-aside

Presolicitation Notice Janitorial Services - Southwestern Division MATOC

Department of Defense › Department of the Army › W072 ENDIST LOUISVILLE

Solicitation `W912QR27ROTAL`

Scan for the live page

RFP DETECTOR SCORE

B
73

High data confidence

Strong · 73 / 100

Strong (B, 73/100): small-business set-aside, active buyer ($1.4B FY24–FY26); but small typical award (~$186K).

+14.6 Competition & access | +7.8 Issuer & market | −4.8 Value | +4.1 Clarity & completeness

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$186K Estimated: median award, FY24–FY26	Small-business set-aside Set-aside code SBA	561720 Janitorial Services	S201 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Oklahoma City, Oklahoma	Nov 18, 2026	Dec 3, 2026, 8:00 AM EST 7 days left	Official federal notice Updated Nov 18, 2026

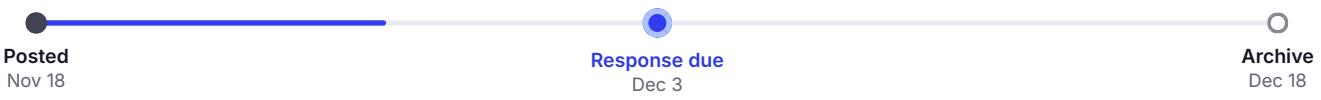
Our summary

Department of the Army (W072 ENDIST LOUISVILLE), part of the Department of Defense, posted a presolicitation notice titled “Presolicitation Notice Janitorial Services - Southwestern Division MATOC” under solicitation number W912QR27ROTAL. It was posted on Nov 18, 2026. Responses are due Dec 3, 2026, 8:00 AM EST. It is classified under NAICS 561720 (Janitorial Services) and product/service code S201. The set-aside is listed as Small Business Set Aside - Total. The place of performance is Oklahoma City, Oklahoma. The listed point of contact is ETHAN PHILLIPS.

Summary by RFP Detector.

Timeline

Blue line: today (Nov 26)



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

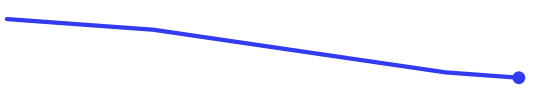
Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−4.8	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $186K: the median of 1,216 Army contracts over $25K awarded in NAICS 561720, FY24–FY26.				
Competition & access	MEASURED		+14.6	−18.0 / +18.0 w 20 · conf 100%
Total small-business set-aside. The largest recipient took 6% of these dollars in FY24–FY26, and spending is spread across many vendors.				
Issuer & market	MEASURED		+7.8	−23.4 / +12.6 w 20 · conf 100%
Army obligated $1.4B on NAICS 561720 across 1,805 contracts in FY24–FY26. 195 other notices from this office in the past 12 months.				
Time & stage	MEASURED		−3.2	−14.9 / +12.2 w 15 · conf 100%
Presolicitation: 7 days to respond (due Dec 3, 2026, 8:00 AM EST).				
Clarity & completeness	ESTIMATED		+4.1	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, named contact with email and phone, 620-word description.				
Freshness	MEASURED		+4.0	−9.0 / +9.0 w 10 · conf 100%
Posted 7 days ago.				

Starts at 50 · contributions sum to **72.5**

Score **73** **(B)**

Score trend

Recorded whenever the score changes, last 30 days



Nov 19: 84 Nov 26: 73

Evaluated Nov 26, 2026, 3:23 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

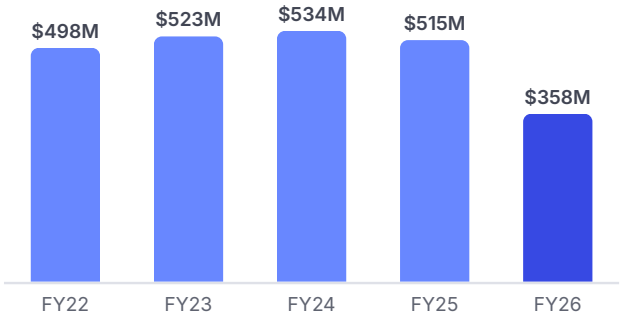
03 Market intelligence

Federal contract awards for Department of the Army, NAICS 561720. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
1,805	**$1.4B**	**$186K**
New awards, FY24–FY26	Obligated FY24–FY26	1,216 awards above $25K

Obligations by fiscal year

Department of the Army, NAICS 561720



Award size

Army NAICS 561720 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Global Connections To Employment, Inc.	$82M	6%
2	J & J Maintenance Inc	$77.9M	6%
3	Chimes District Of Columbia Inc	$69M	5%
4	Teya Enterprises LLC	$68.5M	5%
5	Main Building Maintenance, Inc.	$47M	3%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
−4.8	+14.6	+7.8
Small typical award (~$186K)	Small-business set-aside	Active buyer ($1.4B FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 13, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Total small-business set-aside: only businesses that are small under the NAICS size standard may respond.

NAICS

561720 Janitorial Services

PRODUCT / SERVICE CODE

S201

Place & submission

PLACE OF PERFORMANCE

Oklahoma City, Oklahoma

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

ETHAN PHILLIPS · primary
ethan.s.phillips@usace.army.mil
5023156545

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Dec 3, 2026, 8:00 AM EST
- [ ] Check you meet the set-aside / eligibility requirement
  Small Business Set Aside - Total
- [ ] Check the SBA size standard for NAICS 561720
  Small-business set-asides use the size standard of the primary NAICS code
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in Oklahoma City, Oklahoma?
- [ ] Does your pricing fit the typical award range ($17K–$300K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- C | 55 **Med. Press. Pump Module Motor Rebuild**
  Department of the Air Force · Due Dec 10
- C | 54 **Linen Processing, 12/15/2026 to 12/14/2031**
  Department of Veterans Affairs · Due Nov 30
- F | 19 **Linen Services**
  Indian Health Service · Due Nov 27
- A | 85 **Multi-Function Support Services (MFSS) at Naval Hospital Beaufort, Marine Corps Recruit D...**
  Department of the Navy · No due date
- A | 84 **B304 Drive Fan Replacement**
  Department of the Air Force · Due Dec 14

More from W072 ENDIST LOUISVILLE

- B | 67 **Progressive Design-Build (PDB) - USSF Integration Facility F/10852 at WPAFB**
  Department of the Army · Due Nov 30
- D | 38 **Barkley ES Stairwells Replacement**
  Department of the Army · Due Nov 30
- C | 64 **Progressive Design-Build (PDB) - RENOVATE HQ AFMC B/10262 PH 2 at WPAFB**
  Department of the Army · Due Nov 30
- B | 68 **Design-Build-to-Budget – Fort McCoy Indoor Multipurpose Athletic Facility - Army Combat F...**
  Department of the Army · Due Dec 2

Data and as-of times

Notice data	Official federal notice, first seen Nov 19, 2026, updated Nov 18, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 13, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 26, 2026, 3:23 AM EST
Report	ID e57b78aa76349384d422 · generated Nov 26, 2026, 7:01 PM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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