PRESOLICITATION OPEN FEDERAL

Preventative Maintenance services for Building Automation Systems

Department of State › U.S. Embassy Pretoria

Solicitation 19SF5026Q0023

Scan for the live page

RFP DETECTOR SCORE

High data confidence

Poor · 34 / 100

F
34

Poor (F, 34/100): solicitation not out yet, active buyer ($418M FY24–FY26); but small typical award (~$60K).

−10.2 Value | −8.1 Freshness | −7.7 Competition & access | +4.1 Time & stage

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE **~$60K** Estimated: median award, FY24–FY26	SET-ASIDE **None** Full and open competition	NAICS **238210** Electrical Contractors and Other Wiring Installation Contractors	PSC **N059** Product / service code
PLACE OF PERFORMANCE **JOHANNESBURG, ZA**	POSTED **Mar 27, 2026**	RESPONSE DUE **Not stated**	LISTING **Official federal notice** Updated Mar 27, 2026

Our summary

Department of State (U.S. Embassy Pretoria) posted a presolicitation notice titled “Preventative Maintenance services for Building Automation Systems” under solicitation number 19SF5026Q0023. It was posted on Mar 27, 2026. The notice does not state a response deadline. It is classified under NAICS 238210 (Electrical Contractors and Other Wiring Installation Contractors) and product/service code N059. No set-aside is listed. The place of performance is Johannesburg, South Africa. The listed point of contact is Ian Zaur.

Summary by RFP Detector.

Timeline

Blue line: today (Nov 20)

Posted Mar 27 — **Archive** Apr 13

02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

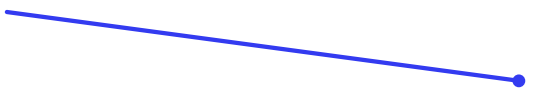
Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−10.2	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $60K: the median of 334 DOS contracts over $25K awarded in NAICS 238210, FY24–FY26.				
Competition & access	MEASURED		−7.7	−18.0 / +18.0 w 20 · conf 100%
Full and open competition. The largest recipient took 56% of these dollars in FY24–FY26, so expect a strong incumbent.				
Issuer & market	MEASURED		+4.0	−23.4 / +12.6 w 20 · conf 100%
DOS obligated $418M on NAICS 238210 across 627 contracts in FY24–FY26. 23 other notices from this office in the past 12 months.				
Time & stage	MEASURED		+4.1	−14.9 / +12.2 w 15 · conf 100%
The solicitation isn't out yet, so there's time to prepare.				
Clarity & completeness	ESTIMATED		+1.8	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, 2 named contacts with email and phone, 190-word description.				
Freshness	MEASURED		−8.1	−9.0 / +9.0 w 10 · conf 100%
Posted 238 days ago.				

Starts at 50 · contributions sum to **33.9**

Score **34** **(F)**

Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 50 Nov 15: 34

Evaluated Nov 20, 2026, 3:25 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

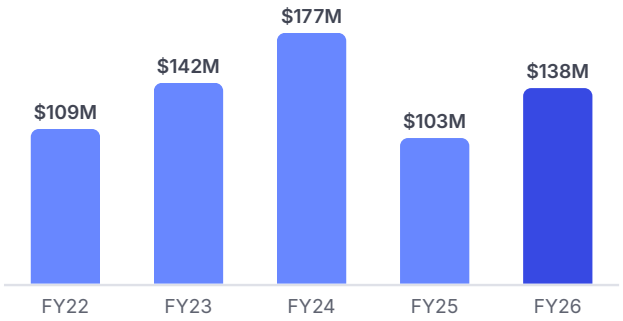
03 Market intelligence

Federal contract awards for Department of State, NAICS 238210. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
627	**$418M**	**$60K**
New awards, FY24–FY26	Obligated FY24–FY26	334 awards above $25K

Obligations by fiscal year

Department of State, NAICS 238210



Award size

DOS NAICS 238210 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Xator LLC	$235M	56%
2	Oeg Inc	$37.1M	9%
3	Aed Stratecon, LLC	$33.9M	8%
4	Kadiak LLC	$14.6M	3%
5	Amentum Services, Inc.	$10.4M	2%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
−10.2	−7.7	+4.0
Small typical award (~$60K)	Full and open (strong incumbent)	Active buyer ($418M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Full and open competition: any responsible business may respond.

NAICS

238210 Electrical Contractors and Other Wiring Installation Contractors

PRODUCT / SERVICE CODE

N059

Place & submission

PLACE OF PERFORMANCE

JOHANNESBURG, ZA

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Ian Zaur · primary
zaurim@state.gov
+27 79 111 1816

Jenny Kriek · secondary
kriekjx@state.gov
+27 79 111 4327

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Not stated
- [ ] Check you meet the set-aside / eligibility requirement
  Full and open competition
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in JOHANNESBURG, ZA?
- [ ] Does your pricing fit the typical award range ($15K–$63K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- A | 100 **W9127N27BA005 Foster Spillway Gate Nut Replacements and Re-Tensioning**
  Department of the Army · Due Dec 16
- A | 98 **FY27 AIWW Shoreline Protection**
  Department of the Army · Due Dec 17
- A | 97 **USACE SPK DBB Construction - LAR C3B South - Sacramento, CA**
  Department of the Army · Due Dec 28
- A | 95 **Bonneville Powerhouse II Unwatering Pump Replacement**
  Department of the Army · Due Dec 7
- A | 95 **Great Lakes Restoration Initiative (GLRI) Monguagon Creek Upper Trenton Channel (MCUTC)**
  Department of the Army · Due Dec 10

More from U.S. Embassy Pretoria

- C | 64 **Expression of interest – Diesel supply to the U.S. Embassy Pretoria**
  Department of State · Due Dec 1
- B | 73 **U.S. Embassy in South Africa has a requirement for Janitorial services.**
  Department of State · Closed
- B | 72 **RFQ U.S. Embassy Pretoria Security Upgrades at Residential Properties**
  Department of State · Closed
- B | 71 **Building Automation System (BAS) Preventative Maintenance (PM) services**
  Department of State · Closed

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Mar 27, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 20, 2026, 3:25 AM EST
Report	ID f5c037e298fa5ff1898f · generated Nov 20, 2026, 4:06 PM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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