SOLICITATION | CLOSED | FEDERAL

Procurement of Printing Service for the .S. Embassy Hanoi, Vietnam

Department of State › U.S. Embassy Hanoi

Solicitation 19VM3027Q0003

Closed on Oct 29, 2026 · similar open RFPs on page 5

Scan for the live page

RFP DETECTOR SCORE

B
71

Medium data confidence

Score at publication: 71 (B)

Frozen when the RFP closed; closed RFPs never show a live score

Strong (B, 71/100): 27 days to respond, posted today.

+12.2 Time & stage | +9.0 Freshness | +1.7 Clarity & completeness | −1.4 Issuer & market

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

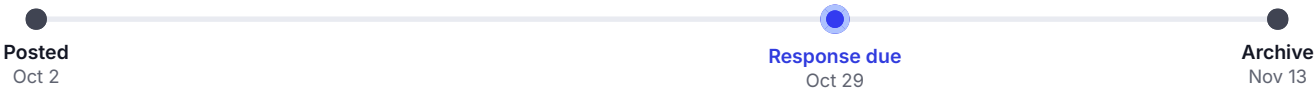
VALUE	SET-ASIDE	NAICS	PSC
Not stated No value published	None Full and open competition	323111 Commercial Printing (except Screen and Books)	T011 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Hanoi, VN	Oct 2, 2026 Updated Oct 15, 2026	Oct 29, 2026, 5:00 PM GMT+7 Closed	Official federal notice Updated Oct 15, 2026

Our summary

Department of State (U.S. Embassy Hanoi) posted a request for quotations titled “Procurement of Printing Service for the U.S. Embassy Hanoi, Vietnam” under solicitation number 19VM3027Q0003. It was first posted on Oct 2, 2026 and has been updated once since. The response deadline was Oct 29, 2026, 5:00 PM GMT+7. It is classified under NAICS 323111 and product/service code T011. No set-aside is listed. The place of performance is Hanoi, Vietnam. The listed point of contact is Hanoi GSO Procurement.

Summary by RFP Detector.

Timeline



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

Factor		◀ lowers the score · raises the score ▶	Points	Range
Value	UNKNOWN		0.0	−18.0 / +18.0 w 20 · conf 0%
No value published, and there isn't enough award history to estimate one. Scored as neutral.				
Competition & access	ESTIMATED		−0.6	−18.0 / +18.0 w 20 · conf 60%
Full and open competition.				
Issuer & market	ESTIMATED		−1.4	−23.4 / +12.6 w 20 · conf 25%
4 other RFPs from Department of State on RFP Detector in the past 12 months; no award history found.				
Time & stage	MEASURED		+12.2	−14.9 / +12.2 w 15 · conf 100%
Solicitation, bids due: 27 days to respond (due Oct 29, 2026, 5:00 PM GMT+7).				
Clarity & completeness	ESTIMATED		+1.7	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, named contact with email and phone, 274-word description.				
Freshness	MEASURED		+9.0	−9.0 / +9.0 w 10 · conf 100%
Posted today.				

Starts at 50 · contributions sum to **70.9**

Score at publication **71** **(B)**

Score trend

Recorded whenever the score changes, last 30 days

Closed RFPs keep their score at publication, so there is no live trend.

Evaluated Oct 2, 2026, 1:00 PM EDT · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (53/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

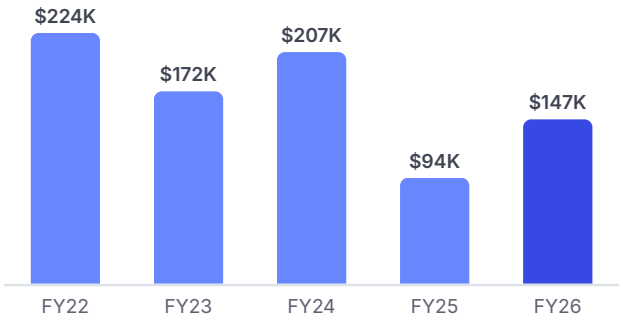
03 Market intelligence

Federal contract awards for Department of State, NAICS 323111. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
21	**$447K**	**$34K**
New awards, FY24–FY26	Obligated FY24–FY26	6 awards above $25K

Obligations by fiscal year

Department of State, NAICS 323111



Award size

DOS NAICS 323111 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Miscellaneous Foreign Awardees	$190K	43%
2	Essential Products Of America, Inc.	$73K	16%
3	Mcandrew Company, Inc.	$38K	9%
4	Perfect 10 Company Limited	$34K	8%
5	Shapco Printing Inc	$27K	6%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
0.0	−0.6	−1.4
Value not published	Full and open	Little issuer history

Federal award history: contract award types A–D, FY24–FY26, updated Nov 22, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Full and open competition: any responsible business may respond.

NAICS

323111 Commercial Printing (except Screen and Books)

PRODUCT / SERVICE CODE

T011

Place & submission

PLACE OF PERFORMANCE

Hanoi, VN

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Hanoi GSO Procurement · primary
hanoigsoprocurement@state.gov
842438505000

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

This RFP is closed

Responses are no longer accepted, so the response checklist is omitted. The facts above stay available for reference and for similar bids; see similar open RFPs and more from this issuer on page 5.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- C | 63 **Multiple Law Enforcement Targets**
  United States Government Publishing Office · Due Dec 9
- C | 58 **Census Envelopes**
  United States Government Publishing Office · Due Dec 2
- D | 44 **Labels on Synthetic Substrates.**
  United States Government Publishing Office · Due Sep 16
- D | 43 **W & I Offline Newsletters**
  United States Government Publishing Office · Due Sep 23
- D | 42 **WSNC Medical Coding Books**
  Department of Veterans Affairs · Due Dec 1

More from U.S. Embassy Hanoi

- F | 8 **Procurement of Printer Supplies for the U.S. Embassy Hanoi, Vietnam**
  Department of State · Due Nov 27
- D | 37 **Procurement of Make Ready Cleaning Services for the Residences Managed by the U.S. Embass...**
  Department of State · Due Nov 27
- C | 62 **Procurement of Furniture Washing and Cleaning Services for the U.S. Embassy in Hanoi, Vie...**
  Department of State · Closed
- B | 68 **Procurement of Fuel Supplies for the U.S. Embassy in Hanoi, Vietnam.**
  Department of State · Closed

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Oct 15, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 22, 2026
Score	RFP Detector Score v1.0.0, evaluated Oct 2, 2026, 1:00 PM EDT (score at publication, frozen)
Report	ID 626c0f5d9c6f003014f6 · generated Nov 23, 2026, 11:12 PM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

DISCLAIMER

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