PRESOLICITATION | OPEN | FEDERAL | Small-business set-aside

# Recreation Area Janitorial Services, Townshend Lake, Townshend, VT

Department of Defense › Department of the Army › W2SD ENDIST NEW ENGLAND

Solicitation `W912WJ27QA012`

Scan for the live page

RFP DETECTOR SCORE

High data confidence

## Strong · 79 / 100

B
79

Strong (B, 79/100): small-business set-aside, active buyer ($1.4B FY24–FY26); but small typical award (~$186K).

+14.6 Competition & access | +7.8 Issuer & market | +7.3 Freshness | −4.8 Value

Informational, not advice. How the score works: rfpdetector.com/methodology/score

## At a glance

| ESTIMATED VALUE | SET-ASIDE | NAICS | PSC |
|---|---|---|---|
| ~$186K<br>Estimated: median award, FY24–FY26 | Small-business set-aside<br>Set-aside code SBA | 561720<br>Janitorial Services | S201<br>Product / service code |
| **PLACE OF PERFORMANCE** | **POSTED** | **RESPONSE DUE** | **LISTING** |
| Not stated | Nov 24, 2026 | Not stated | Official federal notice<br>Updated Nov 24, 2026 |

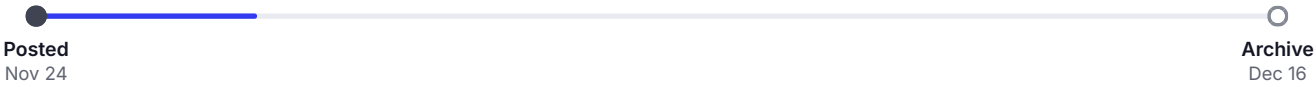
## Our summary

Department of the Army (W2SD ENDIST NEW ENGLAND), part of the Department of Defense, posted a presolicitation notice titled “Recreation Area Janitorial Services, Townshend Lake, Townshend, VT” under solicitation number W912WJ27QA012. It was posted on Nov 24, 2026. The notice does not state a response deadline. It is classified under NAICS 561720 (Janitorial Services) and product/service code S201. The set-aside is listed as Small Business Set Aside - Total. The listed point of contact is Jennifer Samela.

Summary by RFP Detector.

## Timeline

Blue line: today (Nov 28)



# 02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

| Factor | | ◀ lowers the score / raises the score ▶ | Points | Range |
|---|---|---|---|---|
| **Value** | ESTIMATED | | −4.8 | −18.0 / +18.0<br>w 20 · conf 80% |
| No value published. Typical award is about $186K: the median of 1,216 Army contracts over $25K awarded in NAICS 561720, FY24–FY26. | | | | |
| **Competition & access** | MEASURED | | +14.6 | −18.0 / +18.0<br>w 20 · conf 100% |
| Total small-business set-aside. The largest recipient took 6% of these dollars in FY24–FY26, and spending is spread across many vendors. | | | | |
| **Issuer & market** | MEASURED | | +7.8 | −23.4 / +12.6<br>w 20 · conf 100% |
| Army obligated $1.4B on NAICS 561720 across 1,805 contracts in FY24–FY26. 34 other notices from this office in the past 12 months. | | | | |
| **Time & stage** | MEASURED | | +4.1 | −14.9 / +12.2<br>w 15 · conf 100% |
| The solicitation isn't out yet, so there's time to prepare. | | | | |
| **Clarity & completeness** | ESTIMATED | | −0.2 | −18.9 / +8.1<br>w 15 · conf 75% |
| Documents not listed, named contact with email and phone, 204-word description. | | | | |
| **Freshness** | MEASURED | | +7.3 | −9.0 / +9.0<br>w 10 · conf 100% |
| Posted 3 days ago. | | | | |

Starts at 50 · contributions sum to **78.8**

Score **79** **(B)**

## Score trend

Recorded whenever the score changes, last 30 days



Nov 25: 80 Nov 28: 79

Evaluated Nov 28, 2026, 3:15 AM EST · version 1.0.0

## How the score works

| | |
|---|---|
| Value | weight 20 · −18.0 to +18.0 |
| Competition & access | weight 20 · −18.0 to +18.0 |
| Issuer & market | weight 20 · −23.4 to +12.6 |
| Time & stage | weight 15 · −14.9 to +12.2 |
| Clarity & completeness | weight 15 · −18.9 to +8.1 |
| Freshness | weight 10 · −9.0 to +9.0 |

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

**Full methodology: rfpdetector.com/methodology/score**

# 03 Market intelligence

Federal contract awards for Department of the Army, NAICS 561720. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

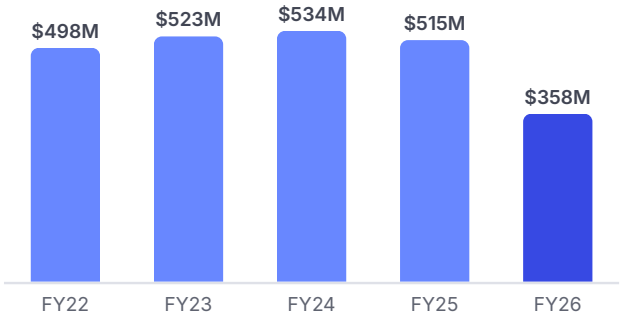
**CONTRACTS AWARDED**
**1,805**
New awards, FY24–FY26

**TOTAL OBLIGATED**
**$1.4B**
Obligated FY24–FY26

**MEDIAN AWARD OVER $25K**
**$186K**
1,216 awards above $25K

## Obligations by fiscal year

Department of the Army, NAICS 561720




## Award size

Army NAICS 561720 contracts, FY24–FY26 (log scale)




For reference, the typical federal contract award above $25K across all agencies is about $69K.

## Largest recipients in this market

Share of obligated dollars, FY24–FY26

| | | | |
|---|---|---|---|
| 1 | Global Connections To Employment, Inc. | $82M | 6% |
| 2 | J & J Maintenance Inc | $77.9M | 6% |
| 3 | Chimes District Of Columbia Inc | $69M | 5% |
| 4 | Teya Enterprises LLC | $68.5M | 5% |
| 5 | Main Building Maintenance, Inc. | $47M | 3% |

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

## How this market feeds the score

**Value** −4.8
Small typical award (~$186K)

**Competition & access** +14.6
Small-business set-aside

**Issuer & market** +7.8
Active buyer ($1.4B FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 13, 2026.

# 04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

## Eligibility

SET-ASIDE

Total small-business set-aside: only businesses that are small under the NAICS size standard may respond.

NAICS

561720 Janitorial Services

PRODUCT / SERVICE CODE

S201

## Place & submission

PLACE OF PERFORMANCE

Not stated

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

## Contacts

**Jennifer Samela** · primary
jennifer.m.samela@usace.army.mil
9783188324

## Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

## Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Not stated
- [ ] Check you meet the set-aside / eligibility requirement
  Small Business Set Aside - Total
- [ ] Check the SBA size standard for NAICS 561720
  Small-business set-asides use the size standard of the primary NAICS code
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

## Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform where the work is located?
- [ ] Does your pricing fit the typical award range ($17K–$300K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

# 05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

## Similar open RFPs

- A | 80 **Custodial Services for IA058 (MS: 30, 47)**
  Department of the Army · Due Dec 28
- B | 79 **Janitorial Services, Recruiting Centers, 5 Locations in Northern MA**
  Department of the Army · No due date
- B | 77 **New Hogan Weed Control**
  Department of the Army · Due Dec 22
- B | 76 **Base Operations Maintenance Services Requirements**
  Department of the Army · Due Jan 6
- B | 76 **N6449827R0008**
  Department of the Navy · Due Dec 22

## More from W2SD ENDIST NEW ENGLAND

- B | 75 **East Bulkhead Replacement, East Boat Basin, Cape Cod Canal, Sandwich MA**
  Department of the Army · Due Dec 1
- B | 70 **Construction Services for Confined Aquatic Disposal Cell Construction and Maintenance Dre...**
  Department of the Army · Due Dec 3
- C | 59 **Thomaston Lake Dam, Gate House Roof Repairs, Thomaston, CT**
  Department of the Army · Due Dec 11
- B | 76 **Janitorial Services, Cape Cod Canal, Buzzards Bay, MA**
  Department of the Army · Due Dec 11

## Data and as-of times

| | |
|---|---|
| **Notice data** | Official federal notice, first seen Nov 25, 2026, updated Nov 24, 2026 |
| **Market data** | Federal award history, contract award types A–D, FY24–FY26, updated Nov 13, 2026 |
| **Score** | RFP Detector Score v1.0.0, evaluated Nov 28, 2026, 3:15 AM EST |
| **Report** | ID dcad497b15c825933f48 · generated Nov 28, 2026, 4:11 AM EST |
| **Official notice** | Open the official solicitation at rfpdetector.com (free account) |

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