MODIFICATION/AMENDMENT/CANCEL | CLOSED | FEDERAL | Small-business set-aside

Rental of Cranes and Man Lifts at Keystone Training Grounds, Conneaut

Department of Defense › Department of the Army › W6QK ACC-RI-PICATINNY

Solicitation `W15QKN-18-Q-1090`

Closed on Jun 12, 2018 · similar open RFPs on page 5

Scan for the live page

RFP DETECTOR SCORE

C
61

Medium data confidence

Score at publication: 61 (C)

Frozen when the RFP closed; closed RFPs never show a live score

Fair (C, 61/100): posted today, small-business set-aside; but limited documentation.

+9.0 Freshness | +4.5 Competition & access | −3.4 Clarity & completeness | +3.2 Issuer & market

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

VALUE	SET-ASIDE	NAICS	PSC
Not stated No value published	**Small-business set-aside** Set-aside code SBA	**532412** Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing	**W** Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
CONNEAUT LAKE, Pennsylvania	**May 29, 2018**	**Jun 12, 2018, 5:00 PM CDT** Closed	**Official federal notice** Updated May 29, 2018

Our summary

Department of the Army (W6QK ACC-RI-PICATINNY), part of the Department of Defense, posted a notice titled “Rental of Cranes and Man Lifts at Keystone Training Grounds, Conneaut” under solicitation number W15QKN-18-Q-1090. It was posted on May 29, 2018. The response deadline was Jun 12, 2018, 5:00 PM CDT. It is classified under NAICS 532412 (Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing) and product/service code W. The set-aside is listed as Small Business Set Aside - Total. The place of performance is Conneaut Lake, Pennsylvania. The listed point of contact is Ellen...

Summary by RFP Detector.

Timeline

- **Posted** May 29
- **Response due** Jun 12
- **Archive** Jun 27

02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

Factor		◀ lowers the score · raises the score ▶	Points	Range
Value	UNKNOWN		0.0	−18.0 / +18.0 w 20 · conf 0%
No value published, and there isn't enough award history to estimate one. Scored as neutral.				
Competition & access	ESTIMATED		+4.5	−18.0 / +18.0 w 20 · conf 60%
Total small-business set-aside.				
Issuer & market	ESTIMATED		+3.2	−23.4 / +12.6 w 20 · conf 25%
105 other RFPs from Department of the Army on RFP Detector in the past 12 months; no award history found.				
Time & stage	MEASURED		−1.9	−14.9 / +12.2 w 15 · conf 100%
Notice: 14 days to respond (due Jun 12, 2018, 5:00 PM CDT).				
Clarity & completeness	ESTIMATED		−3.4	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, 2 named contacts with email and phone, no description.				
Freshness	MEASURED		+9.0	−9.0 / +9.0 w 10 · conf 100%
Posted today.				

Starts at 50 · contributions sum to **61.4**

Score at publication **61** **(C)**

Score trend

Recorded whenever the score changes, last 30 days

Closed RFPs keep their score at publication, so there is no live trend.

Evaluated May 29, 2018, 5:25 PM EDT · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (53/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

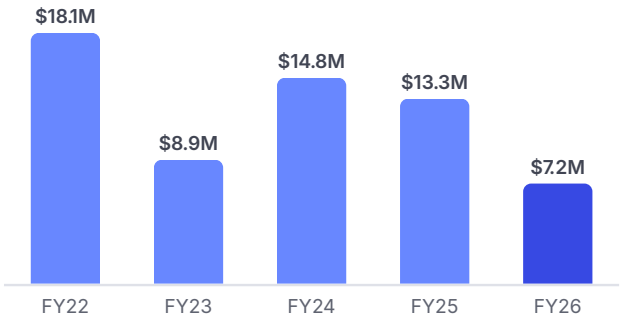
03 Market intelligence

Federal contract awards for Department of the Army, NAICS 532412. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
169	**$35.3M**	**$96K**
New awards, FY24–FY26	Obligated FY24–FY26	109 awards above $25K

Obligations by fiscal year

Department of the Army, NAICS 532412



Award size

Army NAICS 532412 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Foreign Awardees (undisclosed)	$11.2M	32%
2	Areaka Trading & Logistics Company	$5.3M	15%
3	Supplied Industrial Solutions, Inc.	$2.6M	7%
4	Transfer General Trading And Transport Of Goods Ltd Company	$1.4M	4%
5	Clark Crane LLC	$1.3M	4%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
0.0	+4.5	+3.2
Value not published	Small-business set-aside	Active issuer (105 RFPs)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Total small-business set-aside: only businesses that are small under the NAICS size standard may respond.

NAICS

532412 Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing

PRODUCT / SERVICE CODE

W

Place & submission

PLACE OF PERFORMANCE

CONNEAUT LAKE, Pennsylvania

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Ellen Widelitz · primary
Contract Specialist
ellen.h.widelitz.civ@mail.mil
6095622384

Sharon Wilson-Emmons · secondary
Contracting Officer
sharon.wilson-emmons.civ@mail.mil
6095626405

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

This RFP is closed

Responses are no longer accepted, so the response checklist is omitted. The facts above stay available for reference and for similar bids; see similar open RFPs and more from this issuer on page 5.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- B | 72 **NSN: 1560-012327352, Desc. Door, Aircraft, Access, WSDC 19F, F15 - EAGLE**
  Defense Logistics Agency · Due Dec 17
- B | 70 **Solicitation for FMS BUY QTY 6 1RM 1680 015612487 E7**
  Department of the Navy · Due Dec 21
- B | 68 **Navy Dress Oxford Shoe**
  Defense Logistics Agency · Due Dec 9
- B | 68 **Operation and Maintenance of Philadelphia Inactive Vessels - Performance Work Statement**
  Department of the Navy · Due Dec 7
- B | 67 **Parts Kit, Ball Valv**
  Department of the Navy · Due Dec 11

More from W6QK ACC-RI-PICATINNY

- C | 55 **Custodial Services in Lewisburg, WV (WV024)**
  Department of the Army · Due Nov 25
- D | 39 **Snow and Ice Removal Services in Richmond, VA**
  Department of the Army · Due Nov 25
- D | 49 **Grounds Maintenance Services in Reading, PA**
  Department of the Army · Due Nov 25
- D | 38 **Snow and Ice Removal Services in Bedford, VA**
  Department of the Army · Due Nov 25

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated May 29, 2018
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026
Score	RFP Detector Score v1.0.0, evaluated May 29, 2018, 5:25 PM EDT (score at publication, frozen)
Report	ID 0722d6c01d459182fff0 · generated Nov 25, 2026, 8:36 AM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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