PRESOLICITATION | OPEN | FEDERAL | Small-business set-aside

Repair/Replace Overhead Cranes on Fort Drum

Department of Defense › Department of the Army › W6QM MICC-FT DRUM

Solicitation `W911S224UOHCR`

Scan for the live page

RFP DETECTOR SCORE

High data confidence

Fair · 57 / 100

C
57

Fair (C, 57/100): small-business set-aside, active buyer ($442M FY24–FY26); but small typical award (~$87K).

+12.0 Competition & access | −8.4 Value | −8.1 Freshness | +6.0 Issuer & market

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$87K Estimated: median award, FY24–FY26	Small-business set-aside Set-aside code SBA	811310 Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance	J035 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Fort Drum, New York	Nov 13, 2023 Updated Nov 17, 2023	Nov 13, 2028, 10:00 AM EST 724 days left	Official federal notice Updated Nov 17, 2023

Our summary

Department of the Army (W6QM MICC-FT DRUM), part of the Department of Defense, posted a presolicitation notice titled “Repair/Replace Overhead Cranes on Fort Drum” under solicitation number W911S224UOHCR. It was first posted on Nov 13, 2023 and has been updated once since. Responses are due Nov 13, 2028, 10:00 AM EST. It is classified under NAICS 811310 (Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance) and product/service code J035. The set-aside is listed as Small Business Set Aside - Total. The place of performance is Fort Drum, New York. The listed point of contact is Mary Summerlin.

Summary by RFP Detector.

Timeline

- **Posted** — Nov 13
- **Response due** — Nov 13
- **Archive** — Nov 28

02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−8.4	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $87K: the median of 1,018 Army contracts over $25K awarded in NAICS 811310, FY24–FY26.				
Competition & access	MEASURED		+12.0	−18.0 / +18.0 w 20 · conf 100%
Total small-business set-aside. The largest recipient took 15% of these dollars in FY24–FY26, and spending is spread across many vendors.				
Issuer & market	MEASURED		+6.0	−23.4 / +12.6 w 20 · conf 100%
Army obligated $442M on NAICS 811310 across 1,848 contracts in FY24–FY26. 2,022 other notices from this office in the past 12 months.				
Time & stage	MEASURED		+1.2	−14.9 / +12.2 w 15 · conf 100%
Presolicitation: 724 days to respond (due Nov 13, 2028, 10:00 AM EST). Long lead time.				
Clarity & completeness	ESTIMATED		+4.2	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, 2 named contacts with email and phone, 399-word description.				
Freshness	MEASURED		−8.1	−9.0 / +9.0 w 10 · conf 100%
Posted 1102 days ago.				

Starts at 50 · contributions sum to **56.9**

Score **57** **(C)**

Score trend

Recorded whenever the score changes, last 30 days

The trend appears once the score has changed. Time-dependent factors (deadline, freshness) are re-evaluated every night.

Evaluated Nov 20, 2026, 3:25 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

03 Market intelligence

Federal contract awards for Department of the Army, NAICS 811310. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

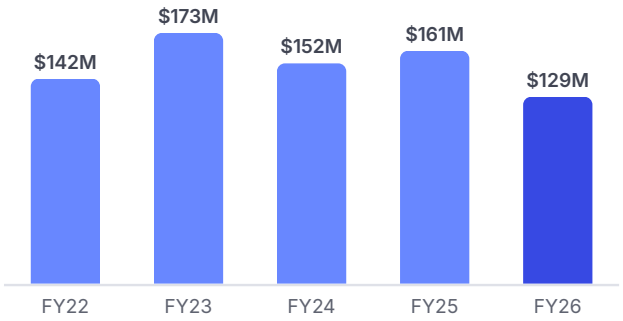
CONTRACTS AWARDED
1,848
New awards, FY24–FY26

TOTAL OBLIGATED
$442M
Obligated FY24–FY26

MEDIAN AWARD OVER $25K
$87K
1,018 awards above $25K

Obligations by fiscal year

Department of the Army, NAICS 811310



Award size

Army NAICS 811310 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Sandhills Utility Services, LLC	$64.1M	15%
2	Al Rawabet Commercial Services & Contracting Co. W.l.l.	$22.4M	5%
3	Energy Systems Group, LLC	$20.4M	5%
4	Cherokee Nation Armored Solutions, LLC	$19.5M	4%
5	Cherokee Nation Aerospace And Defense, L.L.C.	$18.4M	4%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value −8.4
Small typical award (~$87K)

Competition & access +12.0
Small-business set-aside

Issuer & market +6.0
Active buyer ($442M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 13, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Total small-business set-aside: only businesses that are small under the NAICS size standard may respond.

NAICS

`811310` Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance

PRODUCT / SERVICE CODE

`J035`

Place & submission

PLACE OF PERFORMANCE

Fort Drum, New York

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Mary Summerlin · primary
mary.e.summerlin3.civ@army.mil
3157725053

Kayla Rogers · secondary
kayla.m.rogers14.civ@army.mil
3157742342

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Nov 13, 2028, 10:00 AM EST
- [ ] Check you meet the set-aside / eligibility requirement
  Small Business Set Aside - Total
- [ ] Check the SBA size standard for NAICS 811310
  Small-business set-asides use the size standard of the primary NAICS code
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in Fort Drum, New York?
- [ ] Does your pricing fit the typical award range ($9.3K–$101K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- C | 57 **Fuel Dispenser Maintenance**
  Department of the Army · Due Dec 6
- C | 56 **ISO Container Repair- Fort Drum**
  Department of the Army · Due Dec 10
- D | 41 **USCG Station Fire Island Attic Vents**
  US Coast Guard · Due Nov 30
- A | 90 **B304 Drive Fan Replacement**
  Department of the Air Force · Due Dec 14
- A | 86 **Custodial Services for IA058 (MS: 30, 47)**
  Department of the Army · Due Dec 28

More from W6QM MICC-FT DRUM

- D | 40 **Building Filters**
  Department of the Army · Due Nov 22
- D | 37 **Zinc Compound Wire**
  Department of the Army · Due Nov 23
- D | 48 **Parachute Cups and Separator Disc**
  Department of the Army · Due Nov 23
- D | 35 **Microcrystalline Wax #118P**
  Department of the Army · Due Nov 23

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Nov 17, 2023
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 13, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 20, 2026, 3:25 AM EST
Report	ID d2bdb8163847cbe820f2 · generated Nov 20, 2026, 9:07 PM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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