SOLICITATION | OPEN | FEDERAL

# Skillsoft Online Courseware

Federal Trade Commission › Office of Acquisition

Solicitation FTC-0618-27-CA-0002

Scan for the live page

C
59

RFP DETECTOR SCORE

Medium data confidence

## Fair · 59 / 100

Fair (C, 59/100): new this week, 14 days to respond; but small typical award (~$78K).

+9.0 Freshness | +6.2 Time & stage | −5.6 Value | −3.0 Clarity & completeness

Informational, not advice. How the score works: rfpdetector.com/methodology/score

## At a glance

| ESTIMATED VALUE | SET-ASIDE | NAICS | PSC |
|---|---|---|---|
| ~$78K<br>Estimated: median award, FY24–FY26 | None<br>Full and open competition | 611430<br>Professional and Management Development Training | 6910<br>Product / service code |
| **PLACE OF PERFORMANCE** | **POSTED** | **RESPONSE DUE** | **LISTING** |
| Washington, District of Columbia | Nov 24, 2026 | Dec 9, 2026, 4:30 PM EST<br>13 days left | Official federal notice<br>Updated Nov 24, 2026 |

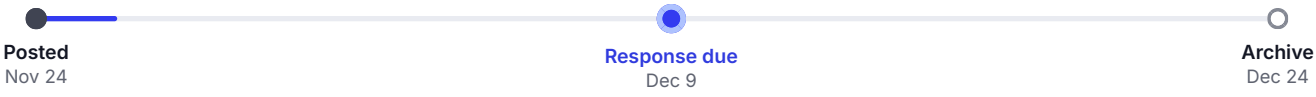
## Our summary

Federal Trade Commission (Office of Acquisition) posted a solicitation titled “Skillsoft Online Courseware” under solicitation number FTC-0618-27-CA-0002. It was posted on Nov 24, 2026. Responses are due Dec 9, 2026, 4:30 PM EST. It is classified under NAICS 611430 (Professional and Management Development Training) and product/service code 6910. No set-aside is listed. The place of performance is Washington, District of Columbia. The listed point of contact is Jose Jaldin.

Summary by RFP Detector.

## Timeline

Blue line: today (Nov 26)



# 02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

| Factor | | ◀ lowers the score / raises the score ▶ | Points | Range |
|---|---|---|---|---|
| **Value** | ESTIMATED | | −5.6 | −18.0 / +18.0<br>w 20 · conf 50% |
| No value published. Typical award is about $78K: the median of 2,791 federal contracts over $25K awarded in NAICS 611430, FY24–FY26. | | | | |
| **Competition & access** | ESTIMATED | | +1.2 | −18.0 / +18.0<br>w 20 · conf 78% |
| Full and open competition. The largest recipient took 9% of these dollars in FY24–FY26, and spending is spread across many vendors. | | | | |
| **Issuer & market** | ESTIMATED | | +1.4 | −23.4 / +12.6<br>w 20 · conf 45% |
| Across all agencies, NAICS 611430 saw 5,655 contracts worth $2.5B in FY24–FY26. No agency-specific history found. | | | | |
| **Time & stage** | MEASURED | | +6.2 | −14.9 / +12.2<br>w 15 · conf 100% |
| Solicitation, bids due: 14 days to respond (due Dec 9, 2026, 4:30 PM EST). | | | | |
| **Clarity & completeness** | ESTIMATED | | −3.0 | −18.9 / +8.1<br>w 15 · conf 75% |
| Documents not listed, 2 named contacts with email and phone, 10-word description. | | | | |
| **Freshness** | MEASURED | | +9.0 | −9.0 / +9.0<br>w 10 · conf 100% |
| Posted yesterday. | | | | |

Starts at 50 · contributions sum to **59.2**

Score **59** **(C)**

## Score trend

Recorded whenever the score changes, last 30 days



Nov 25: 60 Nov 26: 59

Evaluated Nov 26, 2026, 3:23 AM EST · version 1.0.0

## How the score works

| | |
|---|---|
| Value | weight 20 · −18.0 to +18.0 |
| Competition & access | weight 20 · −18.0 to +18.0 |
| Issuer & market | weight 20 · −23.4 to +12.6 |
| Time & stage | weight 15 · −14.9 to +12.2 |
| Clarity & completeness | weight 15 · −18.9 to +8.1 |
| Freshness | weight 10 · −9.0 to +9.0 |

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (71/100) is how much of the score rests on measured data.

**Full methodology: rfpdetector.com/methodology/score**

# 03 Market intelligence

Federal contract awards for all agencies, NAICS 611430 (no agency-specific history found). Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

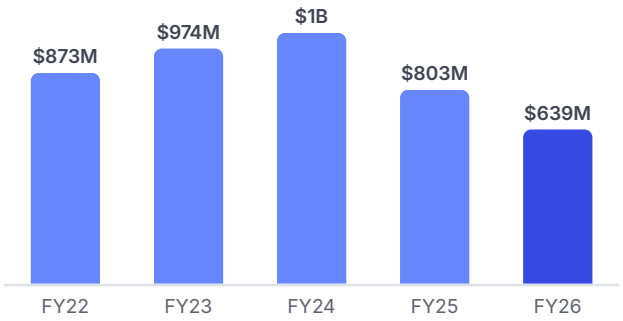
**CONTRACTS AWARDED**
**5,655**
New awards, FY24–FY26

**TOTAL OBLIGATED**
**$2.5B**
Obligated FY24–FY26

**MEDIAN AWARD OVER $25K**
**$78K**
2,791 awards above $25K

## Obligations by fiscal year

all agencies, NAICS 611430




## Award size

All agencies NAICS 611430 contracts, FY24–FY26 (log scale)




For reference, the typical federal contract award above $25K across all agencies is about $69K.

## Largest recipients in this market

Share of obligated dollars, FY24–FY26

| | | | |
|---|---|---|---|
| 1 | Deep Mile Networks LLC | $222M | 9% |
| 2 | Amentum Technology, Inc. | $207M | 8% |
| 3 | The Boeing Company | $158M | 6% |
| 4 | Deloitte Consulting LLP | $128M | 5% |
| 5 | Leidos, Inc. | $54.3M | 2% |

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

## How this market feeds the score

**Value** −5.6
Small typical award (~$78K)

**Competition & access** +1.2
Full and open

**Issuer & market** +1.4
Active market ($2.5B FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 22, 2026. No agency-specific bucket had at least 20 awards, so all agencies are shown.

# 04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

## Eligibility

SET-ASIDE

Full and open competition: any responsible business may respond.

NAICS

611430 Professional and Management Development Training

PRODUCT / SERVICE CODE

6910

## Place & submission

PLACE OF PERFORMANCE

Washington, District of Columbia

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

## Contacts

**Jose Jaldin** · primary
jjaldin@ftc.gov
2023263609

**Matthew Woolstenhulme** · secondary
mwoolstenhulme@ftc.gov
2023262653

## Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

## Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Dec 9, 2026, 4:30 PM EST
- [ ] Check you meet the set-aside / eligibility requirement
  Full and open competition
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

## Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in Washington, District of Columbia?
- [ ] Does your pricing fit the typical award range ($10K–$77K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

# 05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

## Similar open RFPs

- C | 58 **MilLife Learning Management System Support Service**
  Department of the Navy · Due Dec 21
- D | 48 **Department of the Navy Alternative Dispute Resolution (ADR) Program support services**
  Department of the Navy · Due Dec 1
- B | 74 **Total Sailor: Fit to Fight (Tsftf) Workshops Resilience Keynote Speaker**
  Department of the Navy · Due Dec 10
- B | 71 **Command Aircraft Crew Training (CACT) C40**
  Department of the Navy · Due Jan 6
- B | 70 **TECOM MCIMS Academic Support Training**
  Department of the Navy · Due Dec 30

## More from Office of Acquisition

No other RFPs from this issuer yet.

## Data and as-of times

| | |
|---|---|
| **Notice data** | Official federal notice, first seen Nov 25, 2026, updated Nov 24, 2026 |
| **Market data** | Federal award history, contract award types A–D, FY24–FY26, updated Nov 22, 2026 |
| **Score** | RFP Detector Score v1.0.0, evaluated Nov 26, 2026, 3:23 AM EST |
| **Report** | ID 5b49fb9fa5b0a3d54cc3 · generated Nov 26, 2026, 8:14 AM EST |
| **Official notice** | Open the official solicitation at rfpdetector.com (free account) |

DISCLAIMER

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