SOLICITATION | CLOSED | FEDERAL | ISBEE set-aside

Smartsheet Licenses for OTS

Department of the Interior › Bureau of Indian Affairs

Solicitation `140A1627Q0101`

Closed on Nov 16, 2026 · similar open RFPs on page 5

Scan for the live page

RFP DETECTOR SCORE

High data confidence

Score at publication: 62 (C)

Frozen when the RFP closed; closed RFPs never show a live score

Fair (C, 62/100): ISBEE set-aside, 33 days to respond; but small typical award (~$50K).

+12.8 Competition & access | +12.2 Time & stage | −11.1 Value | +9.0 Freshness

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$50K Estimated: median award, FY24–FY26	ISBEE set-aside Set-aside code ISBEE	513210 Software Publishers	7A21 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Not stated	Oct 14, 2026 Updated Nov 13, 2026	Nov 16, 2026, 12:00 PM EST Closed	Official federal notice Updated Nov 13, 2026

Our summary

Bureau of Indian Affairs, part of the Department of the Interior, posted a solicitation titled “Smartsheet Licenses for OTS” under solicitation number 140A1627Q0101. It was first posted on Oct 14, 2026 and has been updated 3 times since. The response deadline was Nov 16, 2026, 12:00 PM EST. It is classified under NAICS 513210 (Software Publishers) and product/service code 7A21. The set-aside is listed as Indian Small Business Economic Enterprise. The listed point of contact is Shah, Nancy.

Summary by RFP Detector.

Timeline

- **Posted** Oct 14
- **Amended** Nov 14
- **Response due** Nov 16
- **Archive** Dec 31

02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

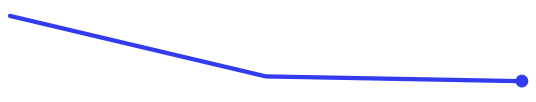
Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−11.1	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $50K: the median of 90 Bureau of Indian Affairs and Bureau of Indian Education contracts over $25K awarded in NAICS 513210, FY24–FY26.				
Competition & access	MEASURED		+12.8	−18.0 / +18.0 w 20 · conf 100%
Indian small business economic enterprise set-aside. The largest recipient took 12% of these dollars in FY24–FY26, and spending is spread across many vendors.				
Issuer & market	MEASURED		−5.2	−23.4 / +12.6 w 20 · conf 100%
Bureau of Indian Affairs and Bureau of Indian Education obligated $11.3M on NAICS 513210 across 173 contracts in FY24–FY26. 12 other notices from this office in the past 12 months.				
Time & stage	MEASURED		+12.2	−14.9 / +12.2 w 15 · conf 100%
Solicitation, bids due: 33 days to respond (due Nov 16, 2026, 12:00 PM EST).				
Clarity & completeness	ESTIMATED		−5.4	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, named contact with email and phone, 4-word description.				
Freshness	MEASURED		+9.0	−9.0 / +9.0 w 10 · conf 100%
Posted today.				

Starts at 50 · contributions sum to **62.3**

Score at publication **62** **(C)**

Score trend

Recorded whenever the score changes, last 30 days



Nov 14: 46 Nov 16: 32

Evaluated Oct 14, 2026, 3:20 PM EDT · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

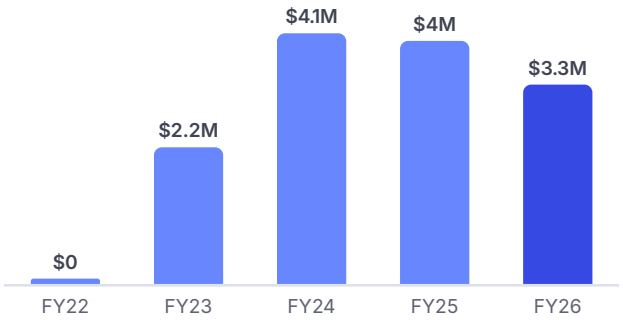
03 Market intelligence

Federal contract awards for Bureau of Indian Affairs and Bureau of Indian Education, NAICS 513210. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
173	**$11.3M**	**$50K**
New awards, FY24–FY26	Obligated FY24–FY26	90 awards above $25K

Obligations by fiscal year

Bureau of Indian Affairs and Bureau of Indian Education, NAICS 513210



Award size

Bureau of Indian Affairs and Bureau of Indian Education NAICS 513210 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Bull Bear Defense Solutions LLC	$1.4M	12%
2	Savvas Learning Company LLC	$1.3M	11%
3	Cellebrite Inc	$1.2M	10%
4	Hmh Education Company	$1M	9%
5	Software Information Resource Corp.	$950K	8%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value −11.1
Small typical award (~$50K)

Competition & access +12.8
ISBEE set-aside

Issuer & market −5.2
Limited award history ($11.3M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Indian small business economic enterprise set-aside: only businesses holding this status may respond.

NAICS

513210 Software Publishers

PRODUCT / SERVICE CODE

7A21

Place & submission

PLACE OF PERFORMANCE

Not stated

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Shah, Nancy · primary
nancy.shah@bia.gov
571-560-0577

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

This RFP is closed

Responses are no longer accepted, so the response checklist is omitted. The facts above stay available for reference and for similar bids; see similar open RFPs and more from this issuer on page 5.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- B | 75 **Server Assembly 3U, in Repair/Modification of**
  Department of the Navy · Due Jan 4
- B | 74 **Utilization Management Software (VA-27-00009483)**
  Department of Veterans Affairs · Due Dec 11
- B | 73 **Enterprise Database Vulnerability Scanning Solution**
  Department of Veterans Affairs · Due Nov 30
- B | 73 **VTP VetRide Transportation Solution (VA-27-00009538)**
  Department of Veterans Affairs · Due Dec 4
- B | 72 **Alertus Enhanced Notification Licensing & Premier Support**
  Department of Veterans Affairs · Due Nov 30

More from Bureau of Indian Affairs

- C | 55 **FAIR Route 3 - 96-inch CMP Replacement Project**
  Bureau of Indian Affairs · Due Nov 25
- F | 24 **Fort Peck JDC Fire Alarm System Upgrade**
  Bureau of Indian Affairs · Due Dec 1
- C | 50 **Cove Day School Replacement & Quarters Constructio**
  Bureau of Indian Affairs · Due Dec 3
- C | 54 **CCTV System Design A/E Services Great Plains**
  Bureau of Indian Affairs · Due Dec 3

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Nov 13, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026
Score	RFP Detector Score v1.0.0, evaluated Oct 14, 2026, 3:20 PM EDT (score at publication, frozen)
Report	ID 9823aa6bbc6867f5f839 · generated Nov 22, 2026, 6:05 AM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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