COMBINED SYNOPSIS/SOLICITATION | OPEN | FEDERAL

# Snow Cleaning and Removal Services

Department of State › U.S. Embassy Nur-Sultan

Solicitation `19KZ1027Q0001_Solicitation`

Scan for the live page

D
41

RFP DETECTOR SCORE

High data confidence

## Limited · 41 / 100

Limited (D, 41/100): new this week, 11 days to respond; but small typical award (~$71K).

−9.4 Value | +8.0 Freshness | −7.5 Competition & access | −5.4 Issuer & market

Informational, not advice. How the score works: rfpdetector.com/methodology/score

## At a glance

| ESTIMATED VALUE | SET-ASIDE | NAICS | PSC |
|---|---|---|---|
| ~$71K<br>Estimated: median award, FY24–FY26 | None<br>Full and open competition | 561730<br>Landscaping Services | S208<br>Product / service code |
| **PLACE OF PERFORMANCE** | **POSTED** | **RESPONSE DUE** | **LISTING** |
| Astana, KZ | Nov 24, 2026 | Dec 8, 2026, 1:00 PM GMT+5<br>10 days left | Official federal notice<br>Updated Nov 24, 2026 |

## Our summary

Department of State (U.S. Embassy Nur-Sultan) posted a request for quotations titled “Snow Cleaning and Removal Services” under solicitation number 19KZ1027Q0001_Solicitation. It was posted on Nov 24, 2026. Responses are due Dec 8, 2026, 1:00 PM GMT+5. It is classified under NAICS 561730 (Landscaping Services) and product/service code S208. No set-aside is listed. The place of performance is Astana, Kazakhstan. The listed point of contact is Astana Procurement.

Summary by RFP Detector.

## Timeline

- **Posted** — Nov 24
- **Response due** — Dec 8
- **Archive** — Dec 8

# 02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

| Factor | | ◀ lowers the score / raises the score ▶ | Points | Range |
|---|---|---|---|---|
| **Value** | ESTIMATED | | −9.4 | −18.0 / +18.0<br>w 20 · conf 80% |
| No value published. Typical award is about $71K: the median of 313 DOS contracts over $25K awarded in NAICS 561730, FY24–FY26. | | | | |
| **Competition & access** | MEASURED | | −7.5 | −18.0 / +18.0<br>w 20 · conf 100% |
| Full and open competition. The largest recipient took 64% of these dollars in FY24–FY26, so expect a strong incumbent. | | | | |
| **Issuer & market** | MEASURED | | −5.4 | −23.4 / +12.6<br>w 20 · conf 100% |
| DOS obligated $127M on NAICS 561730 across 476 contracts in FY24–FY26. | | | | |
| **Time & stage** | MEASURED | | +3.3 | −14.9 / +12.2<br>w 15 · conf 100% |
| Solicitation, bids due: 11 days to respond (due Dec 8, 2026, 1:00 PM GMT+5). | | | | |
| **Clarity & completeness** | ESTIMATED | | +2.2 | −18.9 / +8.1<br>w 15 · conf 75% |
| Documents not listed, 2 named contacts with email and phone, 223-word description. | | | | |
| **Freshness** | MEASURED | | +8.0 | −9.0 / +9.0<br>w 10 · conf 100% |
| Posted 3 days ago. | | | | |

Starts at 50 · contributions sum to **41.2**

Score **41** **(D)**

## Score trend

Recorded whenever the score changes, last 30 days



Nov 25: 44 Nov 27: 41

Evaluated Nov 27, 2026, 3:19 AM EST · version 1.0.0

## How the score works

| | |
|---|---|
| Value | weight 20 · −18.0 to +18.0 |
| Competition & access | weight 20 · −18.0 to +18.0 |
| Issuer & market | weight 20 · −23.4 to +12.6 |
| Time & stage | weight 15 · −14.9 to +12.2 |
| Clarity & completeness | weight 15 · −18.9 to +8.1 |
| Freshness | weight 10 · −9.0 to +9.0 |

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

**Full methodology: rfpdetector.com/methodology/score**

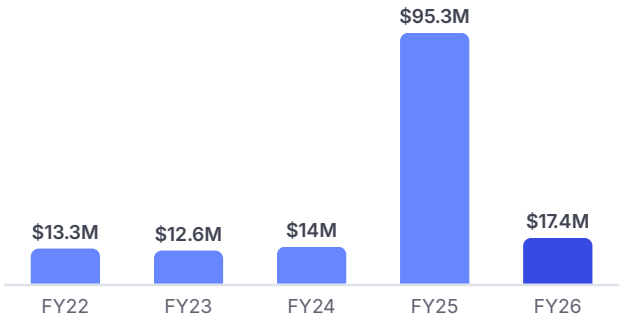
# 03 Market intelligence

Federal contract awards for Department of State, NAICS 561730. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

| CONTRACTS AWARDED | TOTAL OBLIGATED | MEDIAN AWARD OVER $25K |
|---|---|---|
| **476** | **$127M** | **$71K** |
| New awards, FY24–FY26 | Obligated FY24–FY26 | 313 awards above $25K |

## Obligations by fiscal year

Department of State, NAICS 561730




## Award size

DOS NAICS 561730 contracts, FY24–FY26 (log scale)




For reference, the typical federal contract award above $25K across all agencies is about $69K.

## Largest recipients in this market

Share of obligated dollars, FY24–FY26

| | | | |
|---|---|---|---|
| 1 | Aed Stratecon LLC | $81.7M | 64% |
| 2 | Miscellaneous Foreign Awardees | $10.3M | 8% |
| 3 | Wisag Garten- Und Landschaftspflege Hessen Gmbh & Co. Kg | $2.6M | 2% |
| 4 | Handuk Iron-Mine & Construction Co., Ltd. | $2M | 2% |
| 5 | Klean X Dominicana Sls Srl | $1.2M | 1% |

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

## How this market feeds the score

**Value** −9.4
Small typical award (~$71K)

**Competition & access** −7.5
Full and open (strong incumbent)

**Issuer & market** −5.4
Limited award history ($127M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026.

# 04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

## Eligibility

SET-ASIDE
Full and open competition: any responsible business may respond.

NAICS
`561730` Landscaping Services

PRODUCT / SERVICE CODE
`S208`

## Place & submission

PLACE OF PERFORMANCE
Astana, KZ

HOW TO SUBMIT
As instructed in the official solicitation

OFFICIAL SOLICITATION
Open the official solicitation at rfpdetector.com (free account)

## Contacts

**Astana Procurement** · primary
astanagsoprocurement@state.gov
77172702100

**Jeffrey Meyer** · secondary
meyerjb@state.gov
77172702100

## Documents

No documents are listed on the notice.
Open the official solicitation at rfpdetector.com (free account)

## Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Dec 8, 2026, 1:00 PM GMT+5
- [ ] Check you meet the set-aside / eligibility requirement
  Full and open competition
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

## Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in Astana, KZ?
- [ ] Does your pricing fit the typical award range ($19K–$93K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

# 05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

## Similar open RFPs

- A | 81 **Custodial Services for IA058 (MS: 30, 47)**
  Department of the Army · Due Dec 28
- A | 80 **Janitorial Services, Recruiting Centers, 5 Locations in Northern MA**
  Department of the Army · No due date
- A | 80 **Recreation Area Janitorial Services, Townshend Lake, Townshend, VT**
  Department of the Army · No due date
- B | 78 **New Hogan Weed Control**
  Department of the Army · Due Dec 22
- B | 78 **Janitorial Services, Cape Cod Canal, Buzzards Bay, MA**
  Department of the Army · Due Dec 11

## More from U.S. Embassy Nur-Sultan

No other RFPs from this issuer yet.

## Data and as-of times

| | |
|---|---|
| **Notice data** | Official federal notice, first seen Nov 25, 2026, updated Nov 24, 2026 |
| **Market data** | Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026 |
| **Score** | RFP Detector Score v1.0.0, evaluated Nov 27, 2026, 3:19 AM EST |
| **Report** | ID ce7128a707ba3baef368 · generated Nov 27, 2026, 6:17 PM EST |
| **Official notice** | Open the official solicitation at rfpdetector.com (free account) |

DISCLAIMER

RFP Detector is an independent service and is not affiliated with any government agency or with the organisation that issued this RFP. This report is generated automatically from publicly available information. The RFP Detector Score, estimates and market statistics are informational and may be incomplete or out of date; they are not legal, financial or bidding advice and do not predict any award. Always rely on the official solicitation and its documents, and confirm every date and requirement with the issuer before responding.