SOLICITATION | CLOSED | FEDERAL | Small-business set-aside

Snow Removal and Sanding Services, Franklin Falls Dam, Franklin, NH

Department of Defense › Department of the Army › W2SD ENDIST NEW ENGLAND

Solicitation `W912WJ27QA004`

Scan for the live page

Closed on Nov 20, 2026 · similar open RFPs on page 5

RFP DETECTOR SCORE

High data confidence

Score at publication: 83 (A)

Frozen when the RFP closed; closed RFPs never show a live score

A
83

Excellent (A, 83/100): small-business set-aside, 32 days to respond; but small typical award (~$84K).

+14.5 Competition & access | +12.2 Time & stage | +9.0 Freshness | −8.6 Value

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$84K Estimated: median award, FY24–FY26	Small-business set-aside Set-aside code SBA	561730 Landscaping Services	S218 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Franklin, New Hampshire	Oct 19, 2026 Updated Nov 12, 2026	Nov 20, 2026, 2:00 PM EST Closed	Official federal notice Updated Nov 12, 2026

Our summary

Department of the Army (W2SD ENDIST NEW ENGLAND), part of the Department of Defense, posted a solicitation titled “Snow Removal and Sanding Services, Franklin Falls Dam, Franklin, NH” under solicitation number W912WJ27QA004. It was first posted on Oct 19, 2026 and has been updated 3 times since. The response deadline was Nov 20, 2026, 2:00 PM EST. It is classified under NAICS 561730 (Landscaping Services) and product/service code S218. The set-aside is listed as Small...

Summary by RFP Detector.

Timeline

Blue line: today (Nov 24)



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

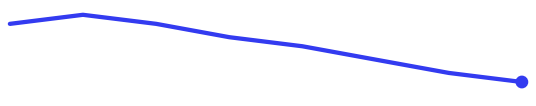
Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−8.6	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $84K: the median of 1,211 Army contracts over $25K awarded in NAICS 561730, FY24–FY26.				
Competition & access	MEASURED		+14.5	−18.0 / +18.0 w 20 · conf 100%
Total small-business set-aside. The largest recipient took 6% of these dollars in FY24–FY26, and spending is spread across many vendors.				
Issuer & market	MEASURED		+6.1	−23.4 / +12.6 w 20 · conf 100%
Army obligated $437M on NAICS 561730 across 1,890 contracts in FY24–FY26. 31 other notices from this office in the past 12 months.				
Time & stage	MEASURED		+12.2	−14.9 / +12.2 w 15 · conf 100%
Solicitation, bids due: 32 days to respond (due Nov 20, 2026, 2:00 PM EST).				
Clarity & completeness	ESTIMATED		−0.3	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, named contact with email and phone, 131-word description.				
Freshness	MEASURED		+9.0	−9.0 / +9.0 w 10 · conf 100%
Posted today.				

Starts at 50 · contributions sum to **82.9**

Score at publication **83 (A)**

Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 62 Nov 20: 49

Evaluated Oct 19, 2026, 1:00 PM EDT · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

03 Market intelligence

Federal contract awards for Department of the Army, NAICS 561730. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

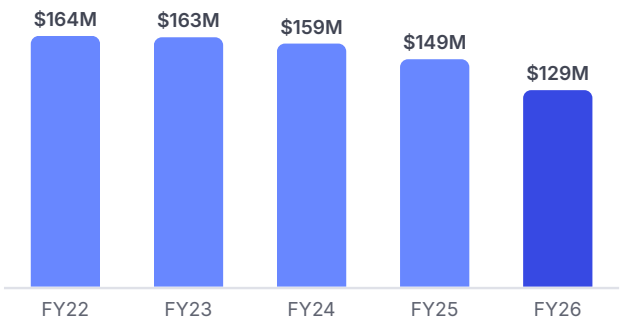
CONTRACTS AWARDED
1,890
New awards, FY24–FY26

TOTAL OBLIGATED
$437M
Obligated FY24–FY26

MEDIAN AWARD OVER $25K
$84K
1,211 awards above $25K

Obligations by fiscal year

Department of the Army, NAICS 561730



Award size

Army NAICS 561730 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Huntsville Rehabilitation Foundation	$26.2M	6%
2	Greenleaf Services Inc	$22.2M	5%
3	Djm Merlo JV, LLC	$16.4M	4%
4	Landology Inc	$13.5M	3%
5	Bjd Services LLC	$13.3M	3%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value −8.6
Small typical award (~$84K)

Competition & access +14.5
Small-business set-aside

Issuer & market +6.1
Active buyer ($437M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 13, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Total small-business set-aside: only businesses that are small under the NAICS size standard may respond.

NAICS

561730 Landscaping Services

PRODUCT / SERVICE CODE

S218

Place & submission

PLACE OF PERFORMANCE

Franklin, New Hampshire

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

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9783188902

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

This RFP is closed

Responses are no longer accepted, so the response checklist is omitted. The facts above stay available for reference and for similar bids; see similar open RFPs and more from this issuer on page 5.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- B | 66 **Eaton Powerware System Replacement**
  Department of Veterans Affairs · Due Nov 30
- A | 88 **B304 Drive Fan Replacement**
  Department of the Air Force · Due Dec 14
- A | 87 **Multi-Function Support Services (MFSS) at Naval Hospital Beaufort, Marine Corps Recruit D...**
  Department of the Navy · No due date
- A | 84 **Custodial Services for IA058 (MS: 30, 47)**
  Department of the Army · Due Dec 28
- A | 84 **Naval Research Laboratory (Nrl) Facility Support Services (Fss)**
  Department of the Navy · Due Jan 6

More from W2SD ENDIST NEW ENGLAND

- C | 52 **Snow Removal Services, Blackwater Dam, Webster, NH**
  Department of the Army · Due Nov 24
- D | 44 **Construction Services for replacing the wire ropes and designated associated sheave block...**
  Department of the Army · Due Nov 25
- A | 86 **East Bulkhead Replacement, East Boat Basin, Cape Cod Canal, Sandwich MA**
  Department of the Army · Due Dec 1
- B | 78 **Construction Services for Confined Aquatic Disposal Cell Construction and Maintenance Dre...**
  Department of the Army · Due Dec 3

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Nov 12, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 13, 2026
Score	RFP Detector Score v1.0.0, evaluated Oct 19, 2026, 1:00 PM EDT (score at publication, frozen)
Report	ID 4949355a5bccf32f99f3 · generated Nov 24, 2026, 2:04 AM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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