SOLICITATION | CLOSED | FEDERAL | Small-business set-aside

Snow Removal Services, Blackwater Dam, Webster, NH

Department of Defense › Department of the Army › W2SD ENDIST NEW ENGLAND

Solicitation `W912WJ27QA005`

Closed on Nov 24, 2026 · similar open RFPs on page 5

Scan for the live page

RFP DETECTOR SCORE

High data confidence

Score at publication: 81 (A)

Frozen when the RFP closed; closed RFPs never show a live score

A
81

Excellent (A, 81/100): small-business set-aside, 29 days to respond; but small typical award (~$84K).

+14.5 Competition & access | +12.2 Time & stage | +9.0 Freshness | −8.6 Value

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$84K Estimated: median award, FY24–FY26	Small-business set-aside Set-aside code SBA	561730 Landscaping Services	S218 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Not stated	Oct 26, 2026 Updated Nov 20, 2026	Nov 24, 2026, 2:00 PM EST Closed	Official federal notice Updated Nov 20, 2026

Our summary

Department of the Army (W2SD ENDIST NEW ENGLAND), part of the Department of Defense, posted a solicitation titled “Snow Removal Services, Blackwater Dam, Webster, NH” under solicitation number W912WJ27QA005. It was first posted on Oct 26, 2026 and has been updated 2 times since. The response deadline was Nov 24, 2026, 2:00 PM EST. It is classified under NAICS 561730 (Landscaping Services) and product/service code S218. The set-aside is listed as Small Business Set Aside - Total. The listed point of contact is Jennifer Samela.

Summary by RFP Detector.

Timeline

- **Posted** Oct 26
- **Amended** Nov 21
- **Response due** Nov 24
- **Archive** Dec 9

02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

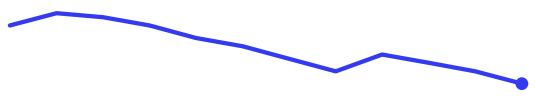
Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−8.6	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $84K: the median of 1,211 Army contracts over $25K awarded in NAICS 561730, FY24–FY26.				
Competition & access	MEASURED		+14.5	−18.0 / +18.0 w 20 · conf 100%
Total small-business set-aside. The largest recipient took 6% of these dollars in FY24–FY26, and spending is spread across many vendors.				
Issuer & market	MEASURED		+6.1	−23.4 / +12.6 w 20 · conf 100%
Army obligated $437M on NAICS 561730 across 1,890 contracts in FY24–FY26. 34 other notices from this office in the past 12 months.				
Time & stage	MEASURED		+12.2	−14.9 / +12.2 w 15 · conf 100%
Solicitation, bids due: 29 days to respond (due Nov 24, 2026, 2:00 PM EST).				
Clarity & completeness	ESTIMATED		−2.6	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, named contact with email and phone, 87-word description.				
Freshness	MEASURED		+9.0	−9.0 / +9.0 w 10 · conf 100%
Posted today.				

Starts at 50 · contributions sum to **80.6**

Score at publication **81 (A)**

Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 63 Nov 24: 49

Evaluated Oct 26, 2026, 1:00 PM EDT · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

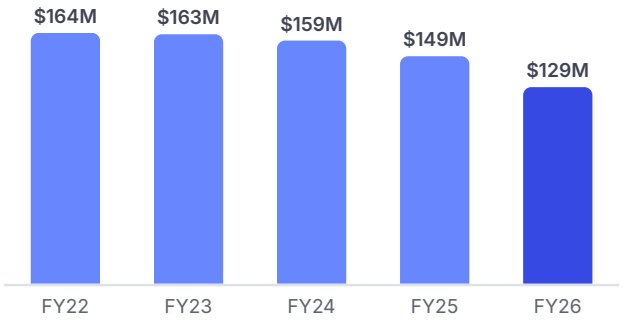
03 Market intelligence

Federal contract awards for Department of the Army, NAICS 561730. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
1,890	**$437M**	**$84K**
New awards, FY24–FY26	Obligated FY24–FY26	1,211 awards above $25K

Obligations by fiscal year

Department of the Army, NAICS 561730



Award size

Army NAICS 561730 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Huntsville Rehabilitation Foundation	$26.2M	6%
2	Greenleaf Services Inc	$22.2M	5%
3	Djm Merlo JV, LLC	$16.4M	4%
4	Landology Inc	$13.5M	3%
5	Bjd Services LLC	$13.3M	3%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
−8.6	+14.5	+6.1
Small typical award (~$84K)	Small-business set-aside	Active buyer ($437M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 13, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Total small-business set-aside: only businesses that are small under the NAICS size standard may respond.

NAICS

561730 Landscaping Services

PRODUCT / SERVICE CODE

S218

Place & submission

PLACE OF PERFORMANCE

Not stated

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Jennifer Samela · primary
jennifer.m.samela@usace.army.mil
9783188324

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

This RFP is closed

Responses are no longer accepted, so the response checklist is omitted. The facts above stay available for reference and for similar bids; see similar open RFPs and more from this issuer on page 5.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- A | 83 **Custodial Services for IA058 (MS: 30, 47)**
  Department of the Army · Due Dec 28
- A | 81 **Janitorial Services, Recruiting Centers, 5 Locations in Northern MA**
  Department of the Army · No due date
- A | 80 **Recreation Area Janitorial Services, Townshend Lake, Townshend, VT**
  Department of the Army · No due date
- A | 80 **New Hogan Weed Control**
  Department of the Army · Due Dec 22
- B | 79 **Janitorial Services, Cape Cod Canal, Buzzards Bay, MA**
  Department of the Army · Due Dec 11

More from W2SD ENDIST NEW ENGLAND

- D | 37 **Construction Services for replacing the wire ropes and designated associated sheave block...**
  Department of the Army · Due Nov 25
- A | 83 **East Bulkhead Replacement, East Boat Basin, Cape Cod Canal, Sandwich MA**
  Department of the Army · Due Dec 1
- B | 76 **Construction Services for Confined Aquatic Disposal Cell Construction and Maintenance Dre...**
  Department of the Army · Due Dec 3
- C | 61 **Thomaston Lake Dam, Gate House Roof Repairs, Thomaston, CT**
  Department of the Army · Due Dec 11

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Nov 20, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 13, 2026
Score	RFP Detector Score v1.0.0, evaluated Oct 26, 2026, 1:00 PM EDT (score at publication, frozen)
Report	ID 6e47521a0f4b1730be88 · generated Nov 25, 2026, 7:33 AM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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