COMBINED SYNOPSIS/SOLICITATION | OPEN | FEDERAL | Small-business set-aside

Start an Internet Service with a Minimum of 300MB UP and Download Speeds to FL.

Department of Defense › Defense Information Systems Agency (DISA) › TELECOMMUNICATIONS DIVISION- HC1013

Solicitation HC101327QA024

Scan for the live page

RFP DETECTOR SCORE

High data confidence

Fair · 62 / 100

C
62

Fair (C, 62/100): 27 days to respond, new this week; but small typical award (~$56K).

+12.2 Time & stage | −10.5 Value | +6.7 Freshness | +6.0 Competition & access

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$56K Estimated: median award, FY24–FY26	Small-business set-aside Set-aside code SBA	517121 Telecommunications Resellers	DG11 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Not stated	Nov 19, 2026	Dec 21, 2026, 8:00 AM EST 27 days left	Official federal notice Updated Nov 19, 2026

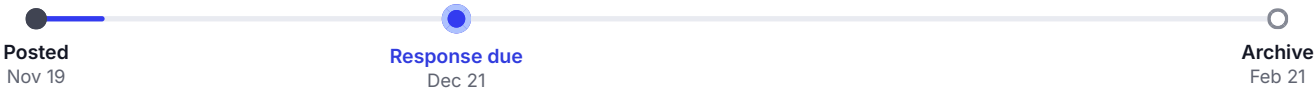
Our summary

Defense Information Systems Agency (DISA) (TELECOMMUNICATIONS DIVISION- HC1013), part of the Department of Defense, posted a request for quotations titled “Start an Internet Service with a Minimum of 300MB UP and Download Speeds to FL.” under solicitation number HC101327QA024. It was posted on Nov 19, 2026. Responses are due Dec 21, 2026, 8:00 AM EST. It is classified under NAICS 517121 (Telecommunications Resellers) and product/service code DG11. The set-aside is listed as Small Business Set Aside - Total. The listed point of contact is Haley Guttersohn.

Summary by RFP Detector.

Timeline

Blue line: today (Nov 24)



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−10.5	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $56K: the median of 110 DISA contracts over $25K awarded in NAICS 517121, FY24–FY26.				
Competition & access	MEASURED		+6.0	−18.0 / +18.0 w 20 · conf 100%
Total small-business set-aside. The largest recipient took 23% of these dollars in FY24–FY26.				
Issuer & market	MEASURED		−4.4	−23.4 / +12.6 w 20 · conf 100%
DISA obligated $8.8M on NAICS 517121 across 144 contracts in FY24–FY26. 91 other notices from this office in the past 12 months.				
Time & stage	MEASURED		+12.2	−14.9 / +12.2 w 15 · conf 100%
Solicitation, bids due: 27 days to respond (due Dec 21, 2026, 8:00 AM EST).				
Clarity & completeness	ESTIMATED		+1.6	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, 2 named contacts with email, 363-word description.				
Freshness	MEASURED		+6.7	−9.0 / +9.0 w 10 · conf 100%
Posted 4 days ago.				

Starts at 50 · contributions sum to **61.6**

Score **62** (C)

Score trend

Recorded whenever the score changes, last 30 days



Nov 20: 64 — Nov 23: 62

Evaluated Nov 24, 2026, 3:15 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

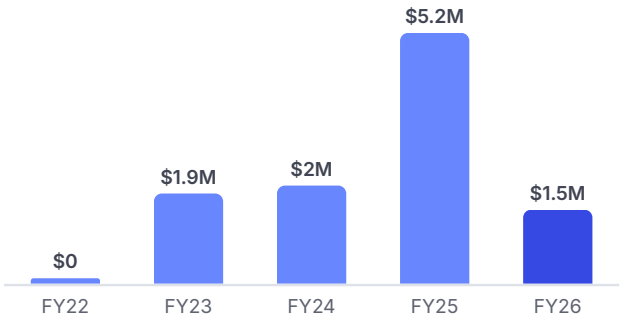
03 Market intelligence

Federal contract awards for Defense Information Systems Agency, NAICS 517121. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
144	**$8.8M**	**$56K**
New awards, FY24–FY26	Obligated FY24–FY26	110 awards above $25K

Obligations by fiscal year

Defense Information Systems Agency, NAICS 517121



Award size

DISA NAICS 517121 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	**Onevoice Government Solutions LLC**	$2.1M		23%
2	**Business Automation Technologies, Inc.**	$2M		23%
3	**Rx3 Communications Inc**	$979K		11%
4	**Arcticom, LLC**	$791K		9%
5	**Sintel Satellite Services Inc**	$788K		9%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
−10.5	+6.0	−4.4
Small typical award (~$56K)	Small-business set-aside	Limited award history ($8.8M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 13, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Total small-business set-aside: only businesses that are small under the NAICS size standard may respond.

NAICS

517121 Telecommunications Resellers

PRODUCT / SERVICE CODE

DG11

Place & submission

PLACE OF PERFORMANCE

Not stated

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Haley Guttersohn · primary
haley.l.guttersohn.civ@mail.mil

Emily Etter · secondary
emily.a.etter.civ@mail.mil

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Dec 21, 2026, 8:00 AM EST
- [ ] Check you meet the set-aside / eligibility requirement
  Small Business Set Aside - Total
- [ ] Check the SBA size standard for NAICS 517121
  Small-business set-asides use the size standard of the primary NAICS code
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform where the work is located?
- [ ] Does your pricing fit the typical award range ($27K–$75K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- B | 75 **Receiver-Transmitte**
  Department of the Navy · Due Dec 21
- B | 75 **Receiver-Transmitte**
  Department of the Navy · Due Dec 21
- B | 72 **Antenna Assembly, in Repair/Modification of**
  Department of the Navy · Due Jan 7
- B | 68 **Diplexer**
  Defense Logistics Agency · Due Dec 4
- B | 68 **Control, Intercommun**
  Defense Logistics Agency · Due Jan 4

More from TELECOMMUNICATIONS DIVISION- HC1013

- C | 52 **Amend 0001: Reaward These Two (2) Tdm Pri's AS an E-Pri (Ethernet Transport with Pri Deli...**
  Defense Information Systems Agency (DISA) · Due Dec 7
- C | 52 **Amend 0001: Reaward These Three (3) Tdm Pri's AS an E-Pri (Ethernet Transport with Pri De...**
  Defense Information Systems Agency (DISA) · Due Dec 7
- C | 52 **Amend 0001: Reaward These Two (2) Tdm Pri's AS an E-Pri (Ethernet Transport with Pri Deli...**
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- C | 52 **Amend 0001: Reaward These Three (3) Tdm Pri's AS an E-Pri (Ethernet Transport with Pri De...**
  Defense Information Systems Agency (DISA) · Due Dec 7

Data and as-of times

Notice data	Official federal notice, first seen Nov 20, 2026, updated Nov 19, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 13, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 24, 2026, 3:15 AM EST
Report	ID 99ddfb768bbb7d03b1e4 · generated Nov 24, 2026, 7:04 PM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

DISCLAIMER

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