PRESOLICITATION OPEN FEDERAL

# Supply and Delivery of Medical Supplies

Department of State › U.S. Embassy Manila

Solicitation 19RP3826Q0046

Scan for the live page

F
25

RFP DETECTOR SCORE

High data confidence

## Poor • 25 / 100

Poor (F, 25/100): solicitation not out yet; but small typical award (~$34K).

−12.9 Value | −8.1 Freshness | −6.9 Competition & access | +4.1 Time & stage

Informational, not advice. How the score works: rfpdetector.com/methodology/score

## At a glance

| ESTIMATED VALUE | SET-ASIDE | NAICS | PSC |
|---|---|---|---|
| ~$34K<br>Estimated: median award, FY24–FY26 | None<br>Full and open competition | 423450<br>Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers | 1190<br>Product / service code |
| **PLACE OF PERFORMANCE** | **POSTED** | **RESPONSE DUE** | **LISTING** |
| PH | Feb 17, 2026 | Not stated | Official federal notice<br>Updated Feb 17, 2026 |

## Our summary

Department of State (U.S. Embassy Manila) posted a presolicitation notice titled “Supply and Delivery of Medical Supplies” under solicitation number 19RP3826Q0046. It was posted on Feb 17, 2026. The notice does not state a response deadline. It is classified under NAICS 423450 (Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers) and product/service code 1190. No set-aside is listed. The place of performance is Philippines. The listed point of contact is Michael Warren.

Summary by RFP Detector.

## Timeline

Blue line: today (Nov 27)



# 02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

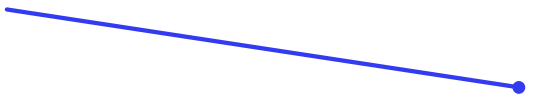
| Factor | | ◀ lowers the score / raises the score ▶ | Points | Range |
|---|---|---|---|---|
| **Value** | ESTIMATED | | −12.9 | −18.0 / +18.0<br>w 20 · conf 80% |
| No value published. Typical award is about $34K: the median of 64 DOS contracts over $25K awarded in NAICS 423450, FY24–FY26. | | | | |
| **Competition & access** | MEASURED | | −6.9 | −18.0 / +18.0<br>w 20 · conf 100% |
| Full and open competition. The largest recipient took 46% of these dollars in FY24–FY26, so expect a strong incumbent. | | | | |
| **Issuer & market** | MEASURED | | −2.5 | −23.4 / +12.6<br>w 20 · conf 100% |
| DOS obligated $20.1M on NAICS 423450 across 431 contracts in FY24–FY26. 14 other notices from this office in the past 12 months. | | | | |
| **Time & stage** | MEASURED | | +4.1 | −14.9 / +12.2<br>w 15 · conf 100% |
| The solicitation isn't out yet, so there's time to prepare. | | | | |
| **Clarity & completeness** | ESTIMATED | | +1.2 | −18.9 / +8.1<br>w 15 · conf 75% |
| Documents not listed, 2 named contacts with email and phone, 232-word description. | | | | |
| **Freshness** | MEASURED | | −8.1 | −9.0 / +9.0<br>w 10 · conf 100% |
| Posted 283 days ago. | | | | |

Starts at 50 · contributions sum to **24.9**

Score **25** **(F)**

## Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 48 Nov 15: 25

Evaluated Nov 27, 2026, 3:19 AM EST · version 1.0.0

## How the score works

| | |
|---|---|
| Value | weight 20 · −18.0 to +18.0 |
| Competition & access | weight 20 · −18.0 to +18.0 |
| Issuer & market | weight 20 · −23.4 to +12.6 |
| Time & stage | weight 15 · −14.9 to +12.2 |
| Clarity & completeness | weight 15 · −18.9 to +8.1 |
| Freshness | weight 10 · −9.0 to +9.0 |

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

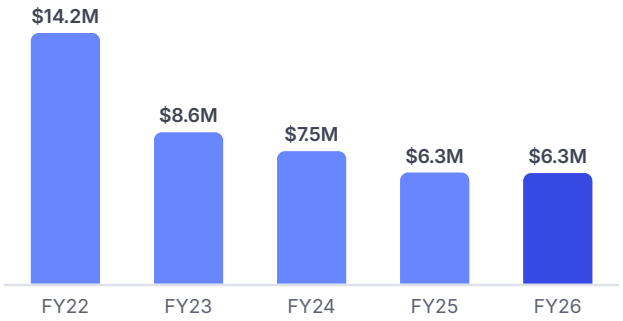
# 03 Market intelligence

Federal contract awards for Department of State, NAICS 423450. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

| CONTRACTS AWARDED | TOTAL OBLIGATED | MEDIAN AWARD OVER $25K |
|---|---|---|
| **431** | **$20.1M** | **$34K** |
| New awards, FY24–FY26 | Obligated FY24–FY26 | 64 awards above $25K |

## Obligations by fiscal year

Department of State, NAICS 423450




## Award size

DOS NAICS 423450 contracts, FY24–FY26 (log scale)




For reference, the typical federal contract award above $25K across all agencies is about $69K.

## Largest recipients in this market

Share of obligated dollars, FY24–FY26

| | | | |
|---|---|---|---|
| 1 | Metlife Life Insurance Company | $9.2M | 46% |
| 2 | Miscellaneous Foreign Awardees | $1.8M | 9% |
| 3 | Rescue One Training For Life Inc | $1.2M | 6% |
| 4 | Cpr Savers & First Aid Supply, LLC | $1M | 5% |
| 5 | Biofire Defense LLC | $933K | 5% |

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

## How this market feeds the score

| Value | Competition & access | Issuer & market |
|---|---|---|
| −12.9 | −6.9 | −2.5 |
| Small typical award (~$34K) | Full and open (strong incumbent) | Limited award history ($20.1M FY24–FY26) |

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026.

# 04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

## Eligibility

SET-ASIDE

Full and open competition: any responsible business may respond.

NAICS

423450 Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers

PRODUCT / SERVICE CODE

1190

## Place & submission

PLACE OF PERFORMANCE

PH

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

## Contacts

**Michael Warren** · primary
manilapurchasing@state.gov
63253014806

**Michael Warren** · secondary
manilapurchasing@state.gov
63253012000

## Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

## Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Not stated
- [ ] Check you meet the set-aside / eligibility requirement
  Full and open competition
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

## Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in PH?
- [ ] Does your pricing fit the typical award range ($12K–$22K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

# 05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

## Similar open RFPs

- A | 100 **Solicitation: Holder, Ammunition (NSN: 1398-01-330-9529)**
  Department of the Army · Due Dec 21
- A | 86 **Radar installation kits, management, warehousing, and delivery of parts/materials used to...**
  Department of the Navy · Due Jan 6
- A | 85 **Cap**
  Department of the Navy · Due Dec 28
- A | 85 **Remanufacture of Fluid Regulating Valve and Solenoid Valves**
  Department of the Air Force · Due Dec 23
- A | 83 **Fairing, Aircraft (Nose Dome)**
  Defense Logistics Agency · Due Dec 31

## More from U.S. Embassy Manila

- F | 16 **Supply and Delivery of Fuel for Generators**
  Department of State · Due Dec 1
- F | 18 **Mosquito Control Services for Chancery and Seafront Compound**
  Department of State · No due date
- F | 31 **Exterior Wall Repainting and Roofing Project for the Baguio Residence**
  Department of State · No due date
- D | 45 **Supply and Delivery of Medical Supplies**
  Department of State · No due date

## Data and as-of times

| | |
|---|---|
| **Notice data** | Official federal notice, first seen Nov 13, 2026, updated Feb 17, 2026 |
| **Market data** | Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026 |
| **Score** | RFP Detector Score v1.0.0, evaluated Nov 27, 2026, 3:19 AM EST |
| **Report** | ID 8954621cb1f866c636bf · generated Nov 27, 2026, 11:08 AM EST |
| **Official notice** | Open the official solicitation at rfpdetector.com (free account) |

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