PRESOLICITATION | OPEN | FEDERAL

Supply and Installation of External Fabric Canopy at Chancery Building - U.S. Embassy Majuro, Marshall Islands

Department of State › U.S. Embassy Majuro

Solicitation 19RM2826Q0004

Scan for the live page

F
26

RFP DETECTOR SCORE

High data confidence

Poor · 26 / 100

Poor (F, 26/100): solicitation not out yet, clear, complete notice; but small typical award (~$61K).

−10.1 Value | −8.7 Issuer & market | −8.1 Freshness | +4.1 Time & stage

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$61K Estimated: median award, FY24–FY26	None Full and open competition	238390 Other Building Finishing Contractors	Z2AA Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
MAJURO, MH	Jul 1, 2026	Not stated	Official federal notice Updated Jul 1, 2026

Our summary

Department of State (U.S. Embassy Majuro) posted a presolicitation notice titled “Supply and Installation of External Fabric Canopy at Chancery Building - U.S. Embassy Majuro, Marshall Islands” under solicitation number 19RM2826Q0004. It was posted on Jul 1, 2026. The notice does not state a response deadline. It is classified under NAICS 238390 (Other Building Finishing Contractors) and product/service code Z2AA. No set-aside is listed. The place of performance is Majuro, Marshall Islands. The listed point of contact is Andrew K Danto.

Summary by RFP Detector.

Timeline

Blue line: today (Nov 27)



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

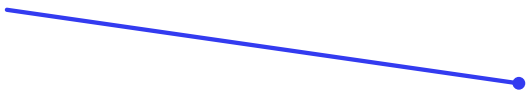
Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−10.1	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $61K: the median of 77 DOS contracts over $25K awarded in NAICS 238390, FY24–FY26.				
Competition & access	MEASURED		−3.8	−18.0 / +18.0 w 20 · conf 100%
Full and open competition. The largest recipient took 30% of these dollars in FY24–FY26.				
Issuer & market	MEASURED		−8.7	−23.4 / +12.6 w 20 · conf 100%
DOS obligated $11.1M on NAICS 238390 across 149 contracts in FY24–FY26. 2 other notices from this office in the past 12 months.				
Time & stage	MEASURED		+4.1	−14.9 / +12.2 w 15 · conf 100%
The solicitation isn't out yet, so there's time to prepare.				
Clarity & completeness	ESTIMATED		+2.5	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, 2 named contacts with email and phone, 251-word description.				
Freshness	MEASURED		−8.1	−9.0 / +9.0 w 10 · conf 100%
Posted 149 days ago.				

Starts at 50 · contributions sum to **25.9**

Score **26** **(F)**

Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 45 Nov 15: 26

Evaluated Nov 27, 2026, 3:19 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

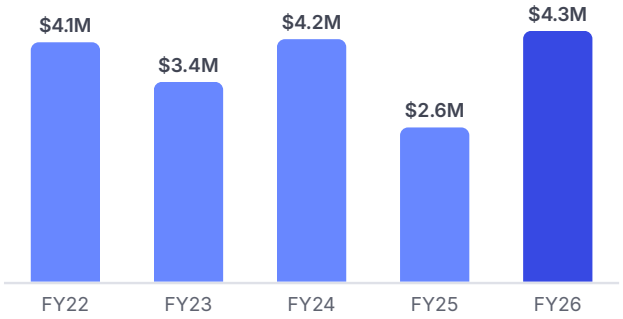
03 Market intelligence

Federal contract awards for Department of State, NAICS 238390. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
149	**$11.1M**	**$61K**
New awards, FY24–FY26	Obligated FY24–FY26	77 awards above $25K

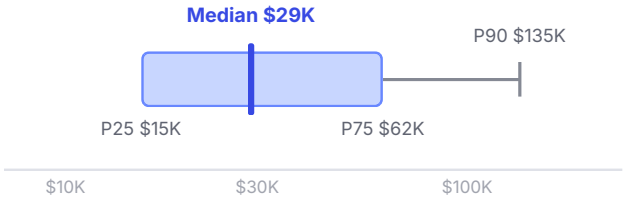
Obligations by fiscal year

Department of State, NAICS 238390



Award size

DOS NAICS 238390 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Tiffany And Company U.S. Sales, LLC	$3.4M	30%
2	Miscellaneous Foreign Awardees	$2M	18%
3	Houyuu Kensetsu Ltd	$1.2M	11%
4	Venesco Construction Management LLC	$850K	8%
5	Holitna Construction, LLC	$496K	4%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
−10.1	−3.8	−8.7
Small typical award (~$61K)	Full and open	Limited award history ($11.1M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Full and open competition: any responsible business may respond.

NAICS

238390 Other Building Finishing Contractors

PRODUCT / SERVICE CODE

Z2AA

Place & submission

PLACE OF PERFORMANCE

MAJURO, MH

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Andrew K Danto · primary
martinezlc2@state.gov
12068016090

Luis Martinez · secondary
martinezlc2@state.gov
(692)247-4011

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Not stated
- [ ] Check you meet the set-aside / eligibility requirement
  Full and open competition
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in MAJURO, MH?
- [ ] Does your pricing fit the typical award range ($15K–$62K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- A | 98 **FY27 Twentynine (29) Palms BEQ Renovation for Multiple Buildings**
  Department of the Army · Due Jan 28
- A | 98 **Naval Surface Warfare Center Philadelphia Division (NSWCPD) Indefinite Delivery Indefinit...**
  Department of the Navy · Due Jan 15
- A | 96 **W9127N27BA005 Foster Spillway Gate Nut Replacements and Re-Tensioning**
  Department of the Army · Due Dec 16
- A | 95 **USACE SPK DBB Construction - LAR C3B South - Sacramento, CA**
  Department of the Army · Due Jan 5
- A | 94 **Install 10 New Digital Feeder Breakers, Vault C, Everett**
  Department of the Navy · Due Dec 23

More from U.S. Embassy Majuro

- F | 15 **Supply and Delivery of One (1) Vehicle (Suv) Unarmored - U.S. Embassy Majuro, Marshall Is...**
  Department of State · No due date
- F | 29 **Generator Maintenance and Inspection Services in Embassy Compound and Residences - U.S. E...**
  Department of State · No due date

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Jul 1, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 27, 2026, 3:19 AM EST
Report	ID b13b6f77a36f88367ebf · generated Nov 27, 2026, 6:10 AM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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