SOLICITATION OPEN FEDERAL

.S. Embassy Canberra Requirement for Mi d-Size Hybrid SUV

Department of State › U.S. Embassy Canberra

Solicitation 19AS2027Q0006

Scan for the live page

RFP DETECTOR SCORE

High data confidence

Limited · 38 / 100

D
38

Limited (D, 38/100): 30 days to respond; but small typical award (~$56K).

+12.2 Time & stage | −10.5 Value | −8.4 Issuer & market | −4.6 Clarity & completeness

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$56K Estimated: median award, FY24–FY26	None Full and open competition	336211 Motor Vehicle Body Manufacturing	2310 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Canberra, AU	Nov 11, 2026	Dec 23, 2026, 4:00 PM GMT+11 30 days left	Official federal notice Updated Nov 11, 2026

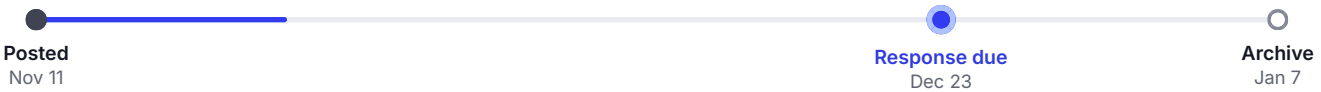
Our summary

Department of State (U.S. Embassy Canberra) posted a solicitation titled “U.S. Embassy Canberra Requirement for Mid-Size Hybrid SUV” under solicitation number 19AS2027Q0006. It was posted on Nov 11, 2026. Responses are due Dec 23, 2026, 4:00 PM GMT+11. It is classified under NAICS 336211 (Motor Vehicle Body Manufacturing) and product/service code 2310. No set-aside is listed. The place of performance is Canberra, Australia. The listed point of contact is GSO Canberra Procurement Team.

Summary by RFP Detector.

Timeline

Blue line: today (Nov 23)



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

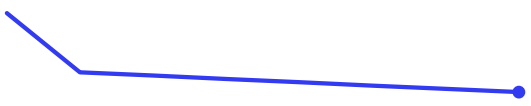
Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−10.5	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $56K: the median of 192 DOS contracts over $25K awarded in NAICS 336211, FY24–FY26.				
Competition & access	MEASURED		−2.3	−18.0 / +18.0 w 20 · conf 100%
Full and open competition. The largest recipient took 31% of these dollars in FY24–FY26.				
Issuer & market	MEASURED		−8.4	−23.4 / +12.6 w 20 · conf 100%
DOS obligated $14M on NAICS 336211 across 243 contracts in FY24–FY26. 1 other notice from this office in the past 12 months.				
Time & stage	MEASURED		+12.2	−14.9 / +12.2 w 15 · conf 100%
Solicitation, bids due: 30 days to respond (due Dec 23, 2026, 4:00 PM GMT+11).				
Clarity & completeness	ESTIMATED		−4.6	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, named contact with email, 26-word description.				
Freshness	MEASURED		+1.8	−9.0 / +9.0 w 10 · conf 100%
Posted 11 days ago.				

Starts at 50 · contributions sum to **38.2**

Score **38** **(D)**

Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 62 Nov 23: 38

Evaluated Nov 23, 2026, 3:15 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

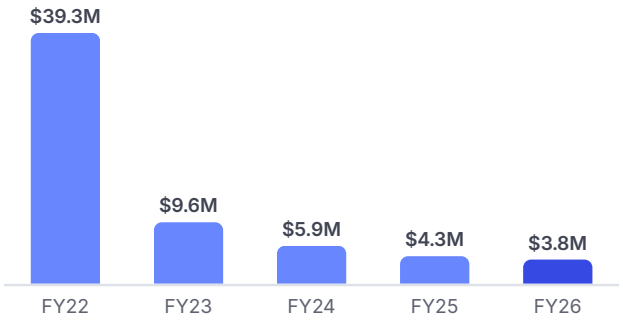
03 Market intelligence

Federal contract awards for Department of State, NAICS 336211. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
243	**$14M**	**$56K**
New awards, FY24–FY26	Obligated FY24–FY26	192 awards above $25K

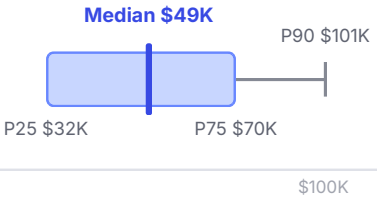
Obligations by fiscal year

Department of State, NAICS 336211



Award size

DOS NAICS 336211 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Miscellaneous Foreign Awardees	$4.3M	31%
2	Toyota Gibraltar Stockholdings Ltd	$1.9M	13%
3	Toyota Tsusho Asia Pacific Pte. Ltd.	$609K	4%
4	Grupo Pana Sa	$390K	3%
5	Delta Handling Services Limited	$385K	3%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
−10.5	−2.3	−8.4
Small typical award (~$56K)	Full and open	Limited award history ($14M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE
Full and open competition: any responsible business may respond.

NAICS
336211 Motor Vehicle Body Manufacturing

PRODUCT / SERVICE CODE
2310

Place & submission

PLACE OF PERFORMANCE
Canberra, AU

HOW TO SUBMIT
As instructed in the official solicitation

OFFICIAL SOLICITATION
Open the official solicitation at rfpdetector.com (free account)

Contacts

GSO Canberra Procurement Team · primary
cnbgsoprocurement@state.gov

Documents

No documents are listed on the notice.
Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Dec 23, 2026, 4:00 PM GMT+11
- [ ] Check you meet the set-aside / eligibility requirement
  Full and open competition
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in Canberra, AU?
- [ ] Does your pricing fit the typical award range ($32K–$70K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- A | 100 **Solicitation: Holder, Ammunition (NSN: 1398-01-330-9529)**
  Department of the Army · Due Dec 21
- A | 90 **Radar installation kits, management, warehousing, and delivery of parts/materials used to...**
  Department of the Navy · Due Jan 6
- A | 86 **Fairing, Aircraft (Nose Dome)**
  Defense Logistics Agency · Due Dec 31
- A | 82 **Re-manufacture of the KC-135 Gearbox Assembly**
  Department of the Air Force · Due Dec 17
- A | 81 **Repair of C-135 and B-52 Altitude Computer**
  Department of the Air Force · Due Dec 21

More from U.S. Embassy Canberra

- F | 18 **U.S. Embassy Canberra Fuel Cards**
  Department of State · Due Dec 3

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Nov 11, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 23, 2026, 3:15 AM EST
Report	ID b741415a7912c7c0dc8c · generated Nov 23, 2026, 7:00 AM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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