SOURCES SOUGHT | OPEN | FEDERAL | Small-business set-aside

UAS Drone Blue Cleared or Select lists compliant BPA

Department of Defense › Department of the Army › W6QM MICC-FT DRUM

Solicitation `W911S225QSUAS`

Scan for the live page

C
58

RFP DETECTOR SCORE

High data confidence

Fair · 58 / 100

Fair (C, 58/100): active buyer ($26B FY24–FY26), clear, complete notice; but posted 488 days ago.

−8.1 Freshness | +7.8 Issuer & market | +5.2 Clarity & completeness | +4.3 Competition & access

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$274K Estimated: median award, FY24–FY26	Small-business set-aside Set-aside code SBA	336411 Aircraft Manufacturing	1550 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Fort Drum, New York	Jul 21, 2025 Updated Sep 12, 2025	Jul 31, 2030, 1:00 PM EDT 1347 days left	Official federal notice Updated Sep 12, 2025

Our summary

Department of the Army (W6QM MICC-FT DRUM), part of the Department of Defense, posted a sources sought notice titled “UAS Drone Blue Cleared or Select lists compliant BPA” under solicitation number W911S225QSUAS. It was first posted on Jul 21, 2025 and has been updated 3 times since. Responses are due Jul 31, 2030, 1:00 PM EDT. It is classified under NAICS 336411 (Aircraft Manufacturing) and product/service code 1550. The set-aside is listed as Small Business Set Aside - Total. The place of performance is Fort Drum, New York. The listed point of contact is Jeffrey Francisco.

Summary by RFP Detector.

Timeline

- **Posted** Jul 21
- **Archive** Jul 31
- **Response due** Jul 31

02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−2.9	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $274K: the median of 255 Army contracts over $25K awarded in NAICS 336411, FY24–FY26.				
Competition & access	MEASURED		+4.3	−18.0 / +18.0 w 20 · conf 100%
Total small-business set-aside. The largest recipient took 27% of these dollars in FY24–FY26.				
Issuer & market	MEASURED		+7.8	−23.4 / +12.6 w 20 · conf 100%
Army obligated $26B on NAICS 336411 across 297 contracts in FY24–FY26. 2,035 other notices from this office in the past 12 months.				
Time & stage	MEASURED		+1.4	−14.9 / +12.2 w 15 · conf 100%
Sources sought (market research, not a bid): 1347 days to respond (due Jul 31, 2030, 1:00 PM EDT). Long lead time.				
Clarity & completeness	ESTIMATED		+5.2	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, 2 named contacts with email and phone, 613-word description.				
Freshness	MEASURED		−8.1	−9.0 / +9.0 w 10 · conf 100%
Posted 488 days ago.				

Starts at 50 · contributions sum to **57.7**

Score **58** **(C)**

Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 56 Nov 14: 58

Evaluated Nov 22, 2026, 3:25 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

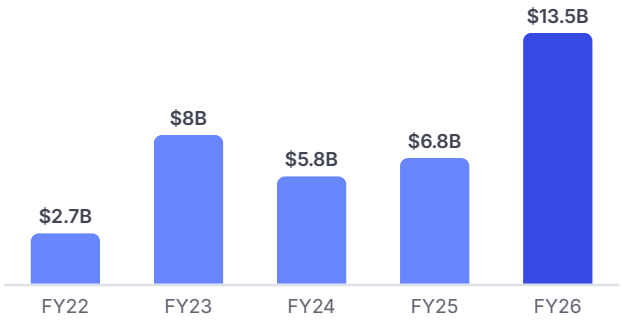
03 Market intelligence

Federal contract awards for Department of the Army, NAICS 336411. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
297	**$26B**	**$274K**
New awards, FY24–FY26	Obligated FY24–FY26	255 awards above $25K

Obligations by fiscal year

Department of the Army, NAICS 336411



Award size

Army NAICS 336411 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Bell Textron Inc	$7B	27%
2	The Boeing Company	$5.7B	22%
3	General Atomics Aeronautical Systems, Inc.	$3.4B	13%
4	Sikorsky Aircraft Corporation	$3.1B	12%
5	The Boeing Company	$2.8B	11%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
−2.9	+4.3	+7.8
Small typical award (~$274K)	Small-business set-aside	Active buyer ($26B FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 13, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Total small-business set-aside: only businesses that are small under the NAICS size standard may respond.

NAICS

336411 Aircraft Manufacturing

PRODUCT / SERVICE CODE

1550

Place & submission

PLACE OF PERFORMANCE

Fort Drum, New York

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Jeffrey Francisco · primary
jeffrey.o.francisco.mil@army.mil
3157726517

David Timmons · secondary
david.b.timmons.mil@army.mil
3157722897

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Jul 31, 2030, 1:00 PM EDT
- [ ] Check you meet the set-aside / eligibility requirement
  Small Business Set Aside - Total
- [ ] Check the SBA size standard for NAICS 336411
  Small-business set-asides use the size standard of the primary NAICS code
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in Fort Drum, New York?
- [ ] Does your pricing fit the typical award range ($49K–$4M)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- B | 67 **SOLICITATION - USMA West Point APFU GYM-A Shirts**
  Department of the Army · Due Dec 14
- C | 64 **SPN-50 FY27 EDM Contract**
  Department of the Navy · Due Nov 30
- C | 62 **Vacuum Furnace System**
  Department of Energy · Due Dec 22
- C | 58 **Supply Blanket Purchase Agreement (Hardware)**
  Department of the Army · Due Jan 16
- C | 57 **TopSil Wafers**
  Department of Energy · Due Dec 7

More from W6QM MICC-FT DRUM

- F | 34 **Building Filters**
  Department of the Army · Due Nov 22
- F | 31 **Zinc Compound Wire**
  Department of the Army · Due Nov 23
- D | 42 **Parachute Cups and Separator Disc**
  Department of the Army · Due Nov 23
- F | 30 **Microcrystalline Wax #118P**
  Department of the Army · Due Nov 23

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Sep 12, 2025
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 13, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 22, 2026, 3:25 AM EST
Report	ID 126542c2065d305fc24e · generated Nov 22, 2026, 12:04 PM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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