COMBINED SYNOPSIS/SOLICITATION | OPEN | FEDERAL | SDVOSB set-aside

Unarmed Security Guards at Sarasota National Cemetery

Department of Veterans Affairs › NATIONAL CEMETERY ADMIN (36C786)

Solicitation 36C78627Q0024

Scan for the live page

RFP DETECTOR SCORE

High data confidence

Fair · 58 / 100

C
58

Fair (C, 58/100): SDVOSB set-aside, posted 8 days ago; but limited documentation.

+10.2 Competition & access | −3.6 Clarity & completeness | +3.6 Freshness | −3.1 Value

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE **~$261K** Estimated: median award, FY24–FY26	SET-ASIDE **SDVOSB set-aside** Set-aside code SDVOSBC	NAICS **561612** Security Guards and Patrol Services	PSC **S206** Product / service code
PLACE OF PERFORMANCE **Sarasota**	POSTED **Nov 16, 2026**	RESPONSE DUE **Dec 3, 2026, 10:00 AM EST** 8 days left	LISTING **Official federal notice** Updated Nov 16, 2026

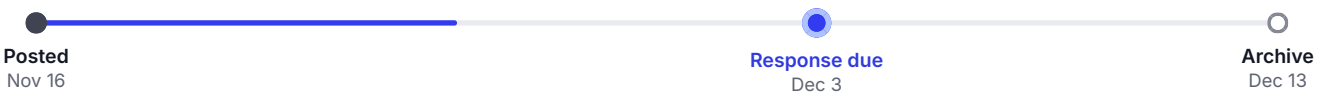
Our summary

Department of Veterans Affairs (NATIONAL CEMETERY ADMIN (36C786)) posted a combined synopsis/solicitation titled “Unarmed Security Guards at Sarasota National Cemetery” under solicitation number 36C78627Q0024. It was first posted on Nov 16, 2026 and has been updated once since. Responses are due Dec 3, 2026, 10:00 AM EST. It is classified under NAICS 561612 (Security Guards and Patrol Services) and product/service code S206. The set-aside is listed as Service-Disabled Veteran-Owned Small Business (SDVOSB) Set-Aside (FAR 19.14). The listed point of contact is Charnell Cunningham, Contract Specialist.

Summary by RFP Detector.

Timeline

Blue line: today (Nov 25)



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

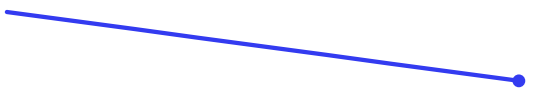
Factor		◀ lowers the score · raises the score ▶	Points	Range
Value	ESTIMATED		−3.1	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $261K: the median of 155 VA contracts over $25K awarded in NAICS 561612, FY24–FY26.				
Competition & access	MEASURED		+10.2	−18.0 / +18.0 w 20 · conf 100%
Service-disabled veteran-owned small business set-aside. The largest recipient took 20% of these dollars in FY24–FY26.				
Issuer & market	MEASURED		+0.9	−23.4 / +12.6 w 20 · conf 100%
VA obligated $220M on NAICS 561612 across 172 contracts in FY24–FY26. 176 other notices from this office in the past 12 months.				
Time & stage	MEASURED		+0.1	−14.9 / +12.2 w 15 · conf 100%
Solicitation, bids due: 8 days to respond (due Dec 3, 2026, 10:00 AM EST).				
Clarity & completeness	ESTIMATED		−3.6	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, named contact with email, 50-word description.				
Freshness	MEASURED		+3.6	−9.0 / +9.0 w 10 · conf 100%
Posted 8 days ago.				

Starts at 50 · contributions sum to **58.1**

Score **58** (C)

Score trend

Recorded whenever the score changes, last 30 days



Nov 17: 74 Nov 25: 58

Evaluated Nov 25, 2026, 3:19 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

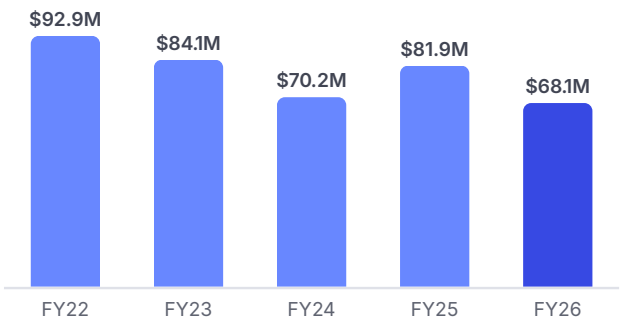
03 Market intelligence

Federal contract awards for Department of Veterans Affairs, NAICS 561612. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
172	**$220M**	**$261K**
New awards, FY24–FY26	Obligated FY24–FY26	155 awards above $25K

Obligations by fiscal year

Department of Veterans Affairs, NAICS 561612



Award size

VA NAICS 561612 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Surveillance Security, Inc	$44.3M	20%
2	Culpepper & Associates Security Services Inc	$28.2M	13%
3	Servexo, Inc.	$24.2M	11%
4	Cogar Group, Ltd., The	$22.9M	10%
5	Excelsior Defense, Inc	$15.4M	7%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
−3.1	+10.2	+0.9
Small typical award (~$261K)	SDVOSB set-aside	Active buyer ($220M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 19, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Service-disabled veteran-owned small business set-aside: only businesses holding this status may respond.

NAICS

561612 Security Guards and Patrol Services

PRODUCT / SERVICE CODE

S206

Place & submission

PLACE OF PERFORMANCE

Sarasota

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Charnell Cunningham · primary
Contract Specialist
charnell.cunningham@va.gov

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Dec 3, 2026, 10:00 AM EST
- [ ] Check you meet the set-aside / eligibility requirement
  Service-Disabled Veteran-Owned Small Business (SDVOSB) Set-Aside (FAR 19.14)
- [ ] Check the SBA size standard for NAICS 561612
  Small-business set-asides use the size standard of the primary NAICS code
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in Sarasota?
- [ ] Does your pricing fit the typical award range ($78K–$763K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- B | 70 **U.S. Mission San Jose, Costa Rica Local Guard Services**
  Department of State · Due Dec 21
- B | 69 **US Mission Tokyo, Japan Local Guard Services**
  Department of State · Due Dec 8
- B | 69 **Local Guard Force - U.S. Mission United Arab Emirates (UAE)**
  Department of State · Due Jan 5
- B | 68 **Anti-Ligature Door Alarm Installation Services**
  Department of Veterans Affairs · Due Dec 4
- C | 59 **Project620-22-110 Replace and Upgrade Fire alarm System at Montrose VAMC**
  Department of Veterans Affairs · Due Dec 16

More from NATIONAL CEMETERY ADMIN (36C786)

- C | 53 **Grounds maintenance services for Riverside National Cemetery. -- S208**
  Department of Veterans Affairs · Due Nov 25
- C | 58 **Amendment 0001 - Janitorial Services for Richmond National Cemetery & Satellite Cemeteries**
  Department of Veterans Affairs · Due Nov 27
- F | 22 **CD | 884 | Black Hills | Sources Sought Aggregates Supply**
  Department of Veterans Affairs · Due Nov 27
- C | 53 **Oily Water Waste Removal and Sand Interceptor Cleaning Services, Ft. Bliss National Cemetery**
  Department of Veterans Affairs · Due Nov 29

Data and as-of times

Notice data	Official federal notice, first seen Nov 17, 2026, updated Nov 16, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 19, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 25, 2026, 3:19 AM EST
Report	ID bebd71f8d8f5b83d70f6 · generated Nov 25, 2026, 5:10 PM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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