SPECIAL NOTICE | OPEN | FEDERAL

VA Air Ambulance Broker with Supporting Ground Transportation Virtual Industry Day Notice

Department of Veterans Affairs › 260-NETWORK CONTRACT OFFICE 20 (36C260)

Solicitation 36C26027Q0095

Scan for the live page

C
51

RFP DETECTOR SCORE

Medium data confidence

Fair • 51 / 100

Fair (C, 51/100): active market ($7B FY24–FY26), clear, complete notice; but posted 32 days ago.

+5.4 Issuer & market | −4.7 Freshness | −3.2 Value | +3.2 Clarity & completeness

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$170K Estimated: median award, FY24–FY26	None Full and open competition	481211 Nonscheduled Chartered Passenger Air Transportation	V225 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
Not stated	Oct 21, 2026	Dec 4, 2026, 4:00 PM PST 11 days left	Official federal notice Updated Oct 21, 2026

Our summary

Department of Veterans Affairs (260-NETWORK CONTRACT OFFICE 20 (36C260)) posted a special notice titled “VA Air Ambulance Broker with Supporting Ground Transportation Virtual Industry Day Notice” under solicitation number 36C26027Q0095. It was first posted on Oct 21, 2026 and has been updated once since. Responses are due Dec 4, 2026, 4:00 PM PST. It is classified under NAICS 481211 (Nonscheduled Chartered Passenger Air Transportation) and product/service code V225. No set-aside is listed. The listed point of contact is Wendy Duval, Contract Specialist.

Summary by RFP Detector.

Timeline

Blue line: today (Nov 23)



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−3.2	−18.0 / +18.0 w 20 · conf 50%
No value published. Typical award is about $170K: the median of 7,541 federal contracts over $25K awarded in NAICS 481211, FY24–FY26.				
Competition & access	ESTIMATED		−0.7	−18.0 / +18.0 w 20 · conf 78%
Full and open competition. The largest recipient took 20% of these dollars in FY24–FY26.				
Issuer & market	ESTIMATED		+5.4	−23.4 / +12.6 w 20 · conf 45%
Across all agencies, NAICS 481211 saw 8,886 contracts worth $7B in FY24–FY26. No agency-specific history found. 85 other notices from this office in the past 12 months.				
Time & stage	MEASURED		+1.4	−14.9 / +12.2 w 15 · conf 100%
Special notice: 12 days to respond (due Dec 4, 2026, 4:00 PM PST).				
Clarity & completeness	ESTIMATED		+3.2	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, named contact with email and phone, 639-word description.				
Freshness	MEASURED		−4.7	−9.0 / +9.0 w 10 · conf 100%
Posted 32 days ago.				

Starts at 50 · contributions sum to **51.4**

Score **51** (C)

Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 55 — Nov 21: 51

Evaluated Nov 23, 2026, 3:15 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (71/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

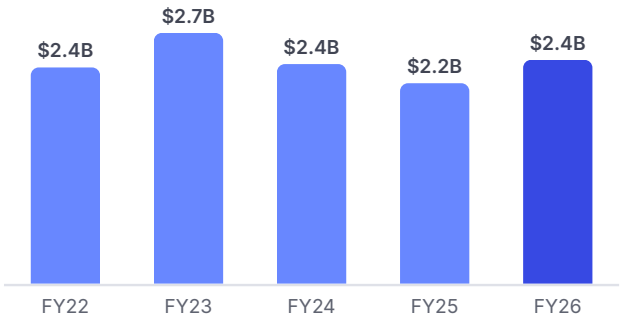
03 Market intelligence

Federal contract awards for all agencies, NAICS 481211 (no agency-specific history found). Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
8,886	**$7B**	**$170K**
New awards, FY24–FY26	Obligated FY24–FY26	7,541 awards above $25K

Obligations by fiscal year

all agencies, NAICS 481211



Award size

All agencies NAICS 481211 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	**Atlas Air, Inc.**	$1.4B	**20%**
2	**Patriot Team**	$813M	**12%**
3	**Salus Worldwide Solutions Corp.**	$748M	**11%**
4	**Omni Air International, LLC**	$746M	**11%**
5	**Federal Express Corporation**	$712M	**10%**

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
−3.2	−0.7	+5.4
Small typical award (~$170K)	Full and open	Active market ($7B FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026. No agency-specific bucket had at least 20 awards, so all agencies are shown.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Full and open competition: any responsible business may respond.

NAICS

481211 Nonscheduled Chartered Passenger Air Transportation

PRODUCT / SERVICE CODE

V225

Place & submission

PLACE OF PERFORMANCE

Not stated

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Wendy Duval · primary
Contract Specialist
wendy.duval@va.gov
360-852-9898

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Dec 4, 2026, 4:00 PM PST
- [ ] Check you meet the set-aside / eligibility requirement
  Full and open competition
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform where the work is located?
- [ ] Does your pricing fit the typical award range ($52K–$490K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- B | 75 **25-Day Dry Cargo Time Charter Mission**
  Department of the Navy · Due Nov 30
- B | 69 **Tire Gripper**
  Department of the Air Force · No due date
- B | 68 **MH-60R/S Planned Maintenance Interval (PMI) in Rota, Spain**
  Department of the Navy · Due Dec 14
- B | 67 **Extended Term Time Charter / Consolidated Cargo Operations (Consol) Capable Combination C...**
  Department of the Navy · Due Dec 3
- B | 66 **P-8A Platform Sustainment Support, Support Equipment Maintenance, Engineering Investigati...**
  Department of the Navy · Due Dec 4

More from 260-NETWORK CONTRACT OFFICE 20 (36C260)

- C | 63 **Amendment 0006 to Provide Official RFI Responses, Update Solicitation Documents, Extend P...**
  Department of Veterans Affairs · Due Nov 25
- F | 15 **Request for Lease Proposal - Kenai Outstation - Soldotna, Alaska**
  Department of Veterans Affairs · Due Nov 25
- C | 60 **Sources Sought Notice for Head, Shoulder, and Upper-Extremity Positioning Accessories for...**
  Department of Veterans Affairs · Due Nov 27
- D | 40 **6550 Reagents Consumables Microbiology Testing Boise VAMC**
  Department of Veterans Affairs · Due Nov 27

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Oct 21, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 23, 2026, 3:15 AM EST
Report	ID f0ea332208814fd923d4 · generated Nov 23, 2026, 9:03 PM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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